



The WAHI Inspector

Vol. XVIII, No. 8

August 2014

Editor: Nicholas Petrie

Upcoming Meetings

Central Wisconsin Chapter

Wednesday, August 20

Social 6 p.m., dinner/meeting 6:30 p.m.

Palms Supper Club Steak House

5912 Bus. Hwy 51, Schofield

Speaker: Scott Tatro, the Village of Weston and Kronnenwetter Building Inspector.

Chippewa Valley Chapter

Wednesday, August 6

Dinner 5:30 p.m., meeting 6 p.m.

Jade Garden Restaurant

3620 Gateway Dr., Eau Claire

Speaker: Master mason Matt Haugen of Haugen Stone and Concrete, on exterior finishes and installation methods.

Fox Valley Chapter

Tuesday, August 19

Roundtable 6 p.m., meeting 6:30 p.m.

Stone Toad

1109 S. Oneida Street, Menasha

Speaker: Dave Ross, Secretary of the WI Dept of Safety & Professional Services.

Madison Chapter

Thursday, September 18

Roundtable 6 p.m., dinner/meeting 6:30 p.m., speaker 7 p.m.

New Location:

Rocky Rococo's

1753 Thierer Rd., Madison

Speaker: See website for details.

Milwaukee Chapter

Tuesday, August 12

Social 6 p.m., dinner 6:30 p.m., meeting 7 p.m.

Klemmer's Banquet Center

10401 W. Oklahoma Ave., West Allis

Speaker: Mike Schamens of Quality Fireplace & Chimney Service, on fireplace and chimney inspections.

From the President:

Water, Water, Water



What a lovely summer this has been! Temperatures in the 70s to low 80s, fantastic vegetation growth, the potential of record corn crops, and bugs galore, all due to the long steady rains this year. My wife counted 23 mosquito bites on me, three horse fly bites, and we have found ticks on just about every relative we have. I have used 30 gallons of weed killer so far, and with all this rain we've had, I am currently mowing my lawn at a rate of two times a week. Awesome! Thank you oil companies for having the lowest gas prices in quite a few years.

All this rain has other results as well. Throughout my home inspection career, I have always talked to clients about water and homes. I have told Realtors and clients many times that I wish I had a recording of how I have talked about water, the damage it does, and the failure of homeowners to control the water. Bad grade, improper gutters, poor drive, patio and sidewalk drainage. If I had a recording, I could play the message over and over again.

My typical spiel to clients and Realtors is that the number one enemy of a home is water. I also tell them the number two enemy is the home owner who doesn't take care of the water. Then the number three enemy is a bad contractor. This gets an occasional laugh, smile, or a rolling of their eyes. Reading people's reactions is always an interesting lesson.

This year, we have been dealing with an extreme water issue in the vast majority of the state. In springtime, we saw actual pools of water in yards. Sump pumps that have never had water in them are running day and night. We're seeing dampness, seepage, and even standing water in basements that had never had a water problem before now.

Water tables are at their highest in decades. This is an extreme situation, and many home inspectors have a very real concern that every time it rains, a client will call about their own personal flood. The client may express an opinion that the inspector is an idiot, a jerk or a criminal for failing to tell them about the problem and, "If I had known about this I wouldn't have bought the house" or, "If I had known about this I would have renegotiated on the price." I'm sure many of us have had that conversation this year.

President

continued from p. 1

So, how do we head off this issue? In my opinion, now is no different than any other time in the inspection business. You do your job well and make sure you cover your legal responsibilities with proper reporting language.

Be responsible, be informative, and pay closer attention to the obvious items that you know you already cover. Just hit it that much harder. Every few years, some new issue pops into the real estate business, and we inspectors face it, and get through it. You may have to be more direct in your comments, or decide to make a much stronger point in the report of water damage potential. No Realtor is going to blame you, they are seeing this too.

As always, we are the paranoid people in the business, and we have good reasons for it. Stay dry, wear bug spray, and pay closer attention to the signs of water!

Your President,
Kent Schwanke

The WAHI Inspector is the official publication of the Wisconsin Association of Home Inspectors. Published monthly, deadlines are the 20th of the month before publication (ie. May 20th for the June issue).

Wisconsin Association
of Home Inspectors, Inc.
c/o 4590 S. Raven Lane
New Berlin, WI 53151

414-299-9766 (Milwaukee)
877-399-9244 (Toll-free)
262-785-6765 (Fax)

www.wahigroup.com

Executive Director: Julie Arnstein
juliewahi@gmail.com

Revolutionizing Home Inspection Reporting

InspectIT® is the most advanced home inspection reporting application on the market today, with a user-interface that is simple to use - to maximize your time. InspectIT was designed by industry professionals that understand how this will help make your job easier and your business more successful.



With InspectIT, you can:

- Available for virtually any device - Android, Windows, & iPad
- Access, modify, & create your reports, contacts, & fee structure from anywhere, on any device.
- Create reports that match your business with custom templates
- Use the cloud to safely & securely sync your data
- Enjoy free support & free software updates
- Generate unlimited reports, instantly on-site
- Quoting & scheduling tool included
- ISN (Inspection Support Network) integration



Call **877.211.7483**

to learn more or to schedule a free demonstration,
or visit www.inspectit.com.

Chapter Meeting Highlights



Our next meeting will be Wednesday, August 20th at Palms Supper Club Steak House, 5912 Bus. Hwy 51 in Schofield. Social hour begins at 6 p.m. and dinner at 6:30 p.m. The cost to attend a monthly chapter meeting is \$25 with dinner or \$10 without the meal. Contact Rich Duerkop with any questions at 715-241-8222 or e-mail americansentry1@charter.net. Speaker will be Scott Tatro, the Village of Weston and Kronnenwetter Building Inspector.



Our July speaker was Chuck Daul of Air MD Restoration. Chuck gave a presentation on mold inspection and testing procedures. We also shared photos of situations found on inspections and Chuck gave insight to these conditions. Following Chuck's presentation we had a photo session from members.

Our next meeting will be Wednesday, August 6th at Jade Garden Restaurant, 3620 Gateway Dr., Eau Claire. The buffet supper starts at 5:30 p.m., followed by our meeting at 6 p.m. The cost of supper and meeting is \$20 (tip extra). Our speaker will be Matt Haugen of Haugen Stone and Concrete. Matt is a master mason who specializes in exterior stone finish, dry stack, and veneer. Matt will be giving a presentation on different types of exterior finishes and installation methods.

The chapter normally meets on the first Wednesday of each month. Due to production dates, members may not receive a newsletter issue until very close to our meeting date, or even after. To avoid missing a meeting, please mark your calendar in advance.



For our July meeting, the chapter toured two homes under construction. Building code inspectors Paul Birschbach and Doug Hoerth pointed out construction techniques that were utilized and they discussed current building codes related to these homes. Special attention was given to the insulation systems and draft stops.

The next meeting will be Tuesday, August 19th at 6:30 p.m. (6 p.m. for BS&B) at the Stone Toad, 1109 S. Oneida St., Menasha. Our speaker will be Dave Ross, Secretary of the Wisconsin Department of Safety and Professional Services (DSPS), the credentialing body for home inspectors.



Changes are coming to the Madison Chapter! We are moving our meetings to a new location starting Sept 18th - Rocky Rococo's, just off the interstate at 1753 Thierer Rd, Madison. We will have use of a private room with audio-visual equipment.

Our October 16th meeting will be a tour of the Forest Products Lab, One Gifford Pinchot Drive, in Madison. The private tour will be from 3-5 p.m. The Madison Chapter has done this tour in past years and have found it to be extremely educational. Immediately following the tour, the group will convene at The Great Dane (most likely) to conduct the chapter meeting and have dinner. All WAHI members are invited to attend! Please RSVP to Madison Chapter Education Chair Casey New by October 1st at casey.wispect@gmail.com or 608-334-1700.

continued on p. 3



Our next meeting will be Tuesday, August 12th at Klemmer's Banquet Center, 104th & Oklahoma Ave. in West Allis. Social at 6 p.m., dinner at 6:30 p.m., meeting at 7 p.m. Cost is \$25, which includes dinner and the continuing education. Our speaker will be Mike Schamens of Quality Fireplace and Chimney Service. Mike's topic will be "Fireplace and Chimney Inspections."



Our sincere thanks to longtime Madison member Ted Glover for his wonderful contribution to the WAHI Inspector for so many years. This cartoon will be Ted's last – he is putting his sketch pad away. Ted, your cartoons have been both humorous and thought provoking. WAHI has so appreciated your willingness to share your talent and creativity with our members. We will miss reading your cartoon but do hope you enjoy your new free time!

Basement
REPAIR SPECIALISTS

Free Estimates · Quick Turnaround · Great Prices
WAFRP & WAHI member · Site Specific Engineering Available

SERVICES:

- Water Control
- Wall Repair & Replacement
- Deep Foundation Work (Piers)
- Egress Windows

Now Serving All Of Wisconsin!

855-554-RAIN (7246)
855-554-PIER (7437)
www.basementrepairspecialists.com
Licensed & Insured

*"We are very thankful to Basement Repair Specialists for their extra effort to complete the installation in such a timely manner to meet our house closing timetable."
Pat R. ~ Weyauwega*

WAHI Apparel

Exciting news! WAHI is offering long sleeve microfiber wind shirts and short sleeve polo-style knit shirts with the WAHI logo, with the option to personalize with your name or company name (no logos). Both are high-quality shirts with great color options.



Pricing is as follows:

- Microfiber windbreaker (lined) – \$45 + shipping
- Men’s polo shirt – \$35 + shipping
- XXL or larger – add \$3
- Personalization – \$4 for up to 2 lines, \$2 for each additional line
- Shipping – \$10 for up to 4 items; add \$5 for 5-10 items. Members may combine orders and ship to one address.

Use the order form below, and submit orders to Julie Arnstein via email to juliewahi@gmail.com, fax to 262-785-6765 or by mail to 4590 S. Raven Lane, New Berlin, WI 53151. Questions? Call 414-299-9766 or email Julie. Payment must be included with order form – MasterCard, Visa, cash or check.

Name:						
Address:			City:		ZipCode:	
Email :						
Phone:						
Qty		Windshirt	Polo Shirt	Color	Unit Price	Total
Shipping up to 4 items add \$10.00						
Shipping 5-10 items add additional \$5.00						
Microfiber Windshirt - \$45.00. Includes tax						
Polo Shirt - \$35.00. includes tax						
Name and/or Company Name - \$4.00 for 2 lines. \$2.00 per add'l line						
Total						
Payment by Cash, Check, MasterCard or Visa accepted to be made at the time of order placement.						
Checks are to be made payable to WAHI. Orders to be submitted to Julie Arnstein (US Mail, Email or Fax)						



You Deserve the Best Home Inspector's E&O Insurance

Minimum Insurance Premium: \$1,250**

Are you paying extra for "add on" coverages, or worse, going without full coverage to save money? No need to pay more or go without full coverage any longer! Broad coverage included in minimum premium.

Includes General Liability*/Premises Coverage (Bodily Injury & Property Damage while on site), and most incidental coverages, such as termite, radon, commercial. (* Ask OREP agent.)



- "A" Rated Carrier, Prior Acts, Additional Insured for Agents and other Referring Parties
- Convenient: Fast, Self-Rating Application gets you quoted and back to work in minutes.
- No Policy fees, no Taxes
- Includes discounts on ASHI/NAHI/state-approved education & training, access to group medical coverage (Calif) and more.

** \$1,250 Coverage Limit is for \$300,000 Aggregate/
\$100,000 each Occurrence.
Choice of coverage limits and deductibles
available.

Find details at www.OREP.org

OREP
(888) 347-5273

6760 University Ave. #250 • San Diego, CA 92115 • Fax: (760) 570-5786 • info@orep.org • David Brauner: Calif. Insurance Lic. #0C69873



Providing the best
protection at the best price.

The InspectorPRO insurance program has been specifically designed for property inspectors.

By providing insurance solely to inspectors, InspectorPRO helps members achieve substantial savings on their E&O Insurance.

General & Professional Liability

Coverage Limits Available:

\$2,000,000
\$1,000,000
\$500,000
\$300,000
\$100,000

Deductibles:

\$250 General Liability
\$1,500, \$2,500, or \$5,000 Errors & Omissions

General and Professional Liability are both written by the same carrier.

There are no sublimits on any of our endorsements.

HIGHLIGHTS

1. Policy covers both E&O and GL
2. Retro-Active coverage included (proof of retro required)
3. Reator and Referring Party Indemnification included
4. Multi-inspector coverage available on one policy
5. Residential and Commercial Inspection coverage included standard
6. There are endorsements for the following:
Mold, Water Testing and Septic, Pool and Spa, Radon, Termite/Pest/WDI And More!
7. Energy Audits, Infrared, 203K Inspections, etc. Included
8. Diminishing Deductible
9. Aggressive Claims Process
10. Financing Available

Call or Go Online Today to Apply

phone: 801.610.2735
www.InspectorPROinsurance.com

WAHI has a Facebook Page



WAHI invites you to join us on Facebook. The WAHI Facebook page is a wonderful venue to make chapter announcements (meeting changes, speakers, location updates, meeting reminders, etc.), board announcements, post State Board meeting minutes, etc.

Please see below for instructions on creating a Facebook account if you do not have one yet, and how to find the WAHI page

How do I sign up for Facebook Account?

To create an account, go to www.facebook.com. Enter your name, birthday, gender and email address. Then create a password. After you

complete the registration form, Facebook will send you an email. Just click the confirmation link to complete the sign up process.

How do I find the WAHI page?

After you have created your Facebook page, type Wisconsin Association of Home Inspectors in the search box. Request to be "liked." You will get a response when WAHI accepts the request. The WAHI Facebook page is a closed group – only WAHI members can view and participate on the page.

Any questions? Contact Bob Turicik at homereview@wi.rr.com or 920-892-7654.

New Members

New Home Inspector Members

Brian Doyle

3D Home Inspections LLC
2641 Cambrian Circle
Fitchburg 53711
920-296-4940
briantdoyle@gmail.com
Madison Chapter

James Haugen

Advanced Home Inspections LLC
120 11th Avenue S
Onalaska 54650
608-792-3657
advancedhomeinspectionsllc@gmail.com
Chippewa Valley Chapter

Nicholas Jewett

Pro-Tech Home Inspection LLC
4201 S Moorland Rd
New Berlin 53151
262-860-0766
protechinsp@gmail.com
Milwaukee Chapter

Joe Lundequam

Paladin Inspection Services
11140 Lansing Avenue N
Grant 55082
651-307-1384
fax: 651-439-0533
joe@paladininspections.com
Chippewa Valley Chapter



Services

- ◇ Water damage assessments*
- ◇ Fungal (mold) analysis & testing*
- ◇ Asbestos testing
- ◇ Allergen & chemical sampling
- ◇ Industrial hygiene

* Results provided immediately on-site

Come join us in the hospitality suite during the WAHI convention and enjoy complimentary test tube shots & microbrews at our BIOBar.

Environmental Initiatives LLC
(414) 651-6653 | (608) 790-2665 | (847) 293-7554 | (920) 253-1247
Toll Free: (877) OK-ENVIRO (653-6847)
www.enviroinit.com

Where to Find E&O Insurance for Inspectors

Allen Insurance Group

P.O. Box 1439
Fort Valley, GA 31030
Contact: Bob Person (ext. 172),
Melissa or Heather (ext. 175)
1-800-474-4472
Great service, many choices and fee schedules.
Covers radon also.

Citadel Insurance Services, LLC

826 E. State Road, #100
American Fork, UT 84003
Contact: Jason Fiack
801-610-2735; Fax 801-610-2701
www.inspectorproinsurance.com
General liability and errors & omissions
insurance for home and building inspectors

FREA

4907 Morena Blvd., #1415
San Diego, CA 92117
800-882-4410 or www.frea.com
Offers competitive rates, a low deductible
and a package of other benefits. Rates for
commercial and residential inspections; not
based on volume or revenue.

OREP

6760 University Ave. #250
San Diego, CA 92115
888-347-5273; Fax: 619-704-0567
info@orep.org
www.orep.org
Includes premises coverage & most incidental
coverages. Competitive rates.

Vincent, Urban, Walker and Assoc. Inc.

139 S. Washington St.
P.O. Box 8608
Green Bay, WI 54308
Contact: Debbie Catsuros at 920-432-7246
Many types & companies. Services individual
inspectors; fee based on volume. Radon also.

Zolofra Insurance Agency

P.O. Box 8787
Red Bank, NJ 07701
Contact Ben Zolofra at 888-858-1777 or
ben@zolofrainsurance.com
www.allprocoverage.com
Multiple carriers. Coverage on mold and lead
testing, septic, pest & pool inspections, prior
acts, workers comp, commercial auto, more.



HomeGauge
Now with video.

Get a FREE 30-day trial of our
home inspection software at
www.HomeGauge.com.

Call for more information:
877-274-4299

Windows | Android

Tips and Tidbits

WAHI Legal Support (WLS)

Atty Roy Wagner, of von Briesen and Roper, offers risk-free initial counseling to members with legal concerns. If further legal assistance is requested, the cost of the initial consultation will be included in the bill. Contact Roy at 414-287-1250 or rwagner@vonbriesen.com. Note: The WLS program is completely independent of the WAHI Arbitration System.

WAHI Fall 2014 Training Seminar

Mark your calendars for Friday, October 24 and Saturday, October 25. We will be holding the seminar in Wausau this fall - should be a beautiful drive that time of year! Friday attendees will be touring the Wausau Homes plant and Saturday has a great line up of speakers for our classroom training. Finalized details and registration brochure coming soon!

WAHI Board Meeting

The next WAHI Board Meeting is scheduled for Tuesday, August 26 in Mauston. Please contact your chapter Member-at-Large or Julie Arnstein at (877) 399-WAHI or juliewahi@gmail.com if you have an issue you would like to share with or ask the board.

Membership Renewal

By now you should have submitted your 2014-2015 membership renewal. Dues were to be paid by July 1st to avoid a \$25 late fee. Members who have not renewed by August 1st will be removed from the database and website and be asked to cease the use of the WAHI name, emblem, and any insignia on any marketing materials and/or websites.

continued on p. 10



We Fix Bad Basements...RIGHT!
Call 800-967-4ABT (4228)

Foundation Problems? Wet Basement?

Foundation and Basement Repair Experts
Covering Northeast and Southwest Wisconsin

- Bowed Walls
- Foundation Settlement
- Basement Wall Cracks
- Water Problems
- Damp Crawl Space
- Egress Windows

We follow WAFRP standards

Free Estimates • Financing Available • Transferrable Warranty

www.CALLABT.com • 800-967-4ABT (4228)
Fox Valley 920-733-4228 • Green Bay 920-435-4228 • Madison 608-350-1111



Tips and Tidbits

continued from p. 9

2014-2015 WAHI Membership Roster

A new, printable membership roster will be completed by September 1st, based on the renewals received by August 1st. Make sure to submit any updates to Julie at juliewahi@gmail.com so your contact info is current in the new roster and on the website.

WAHI Arbitration Program

All members are encouraged to make every effort to resolve homeowner/inspector disputes without outside help. When that is not successful, know that the WAHI Dispute Resolution Program is here for you. The process begins when the complainant (homeowner) contacts Resolute Systems, the program administrator, via mail at 1550 N. Prospect Ave., Milwaukee 53202, e-mail at info@ResoluteSystems.com or their Web site at www.resolutesystems.com.

For information contact Arbitration Committee Chair Dave Strandberg at 608-255-3966 or dstrand8@tds.net.

Office Max Discount

The Office Max corporate discount is available to all members of WAHI. Purchase online at www.OfficeMaxSolutions.com. The user name is wahi and the password is member1. In-store purchases require use of a WAHI Retail Connect Card. See the November 2012 issue (page 16) of the newsletter at www.wahigroup.com for a printable card. Office Max will laminate the card when you visit the store.

Email Address for WAHI Executive Director

Please update your email address book for Julie Arnstein. Her current address is juliewahi@gmail.com.

continued on p. 11

E-PERM RADON SYSTEM FOR SALE

(Purchased from RAD ELEC INC.)

www.radelec.com 1-800-526-5482)

Sper-1E Reader with Case (Re-calibrated 12-30-13) required 1x annually
E-Perm Reference Electrets
15 Tamper Resistant Twin Boxes
22 Electrets- Short-Term (2 per test box)
13 additional Electrets- Short-Term
(used up- need to "trade-in" for replacements- \$15 per verses \$25 new without trade-in)
Tamper tape, wire ties

1 E-PERM RADOM STARTER KIT sells new: (includes the Reader, E-Perm Reference Electrets, 3 tamper resistant boxes, 6 electrets, 10 sheets of tamper tape)	\$ 2600.00
12 <u>additional</u> Tamper Twin boxes (\$20 each)	\$ 240.00
29 <u>additional</u> Electrets (\$25 each)	\$ 725.00
TOTAL VALUE:	\$3565.00

If you charge \$125.00 per inspection for a radon test with just 12 radon tests completed you will have paid for the entire investment!

ASKING PRICE: \$1500.00

Contact Tom or Debbie Dempsey
Shamrock Building Inspection Consultants LLC
262-367-1536



Tips and Tidbits

continued from p. 10

Updating Your Contact Info

Please visit www.wahigroup.com and find your listing under the members tab on the home page. If you have recently moved or if your information is not correct/complete, please contact Julie at juliewahi@gmail.com, 877-399-WAHI or fax at 262-785-6765. Updates are listed every month in the WAHI Inspector.

Special Spaces

Andrew Risch, longtime Milwaukee Chapter member and architectural designer for Embassy Homes, is involved Special Spaces, a non-profit organization that creates dream bedrooms for children with life threatening illnesses. The program is seeking volunteers. For information, contact Andrew at 262-241-8510, x111 or Andrew@emabassyhomes.com, or visit www.specialspacesmilwaukee.org.

Chapter Secretaries

Chapter Secretaries are reminded to include upcoming speaker and topic information when submitting monthly meeting minutes to Julie Arnstein. The information will be included in the newsletter and will also be posted on our Web site at www.wahigroup.com.

Communication

All member-to-member or member-to-association disputes must go through the Membership Committee. A member going public with a member or association dispute will be grounds for disciplinary action. The Membership Committee will implement this policy. Contact Committee co-chairs Doug Hoerth (920-375-0723 or finallookinspectionservices@yahoo.com) or Glenn Schmidt (920-923-0440 or gcschmidt1@att.net).



17425 Gebhardt Rd.
Brookfield, WI 53045
Office: (262) 797-8181
Cell: (414) 588-5800
www.smokestacks.net



I was at a WAHI meeting a couple months back, and a home inspector I have known for many years said to me, "You are pretty picky about what jobs you take, aren't you?" My response was "Yes."

I explained that I have been doing this long enough to know which jobs I will make money on, which ones I will not, which ones I will lose sleep worrying over the complexity of, and which jobs my competition will do for a cheaper price. If you want to know who is the absolute cheapest guy in the industry, I will let you know that as well. That doesn't mean they know what they are doing but, lets face it, that is what many people want. Short story on that.

Homeowner I knew well was selling his house. He got a bid from one of the worst companies in town (Company A, recommended by the relocation company) to rebuild his chimney - price \$3200. I told him I would charge \$4500. I told him, "Go with the cheaper guy. It's who the relocation company recommended and, why not, you're selling." I told the homeowner, "Do me this favor: Tell Company A that Smokestacks bid \$2800 to rebuild the chimney, but that "I liked you better, can you match his price?" I told him this company would do anything for a dollar. He called me back a few days later and told me that, not only would they match the cheaper price, they would have done the job for several hundred dollars less (I think customer felt bad that he could get the work done this cheap). I drove by as Company A was doing the work and after they were finished. I took pictures from the road. Words cannot express the lack of craftsmanship. They left the poured crown in place, took the brick off around it, put new brick in and you could see how bad it looked from 300 ft away.

This is my profession and I love what I do. I am not perfect. My body's aches and pains are not a result of doing what is easy. I tell my employees that I leave a little piece of my body at every job. They can't understand. I do prefer jobs that aren't overly stressful or without monetary reward. But when I leave the job, I know it is done right and I know it is done well. I picked it...

Board of Directors

President Kent Schwanke
(800) 585-4708

Vice President Doug Hoerth
(920) 375-0723

Secretary Julie Arnstein
(877) 399-9244

Treasurer Tom Greenwaldt
(262) 547-3678

Past President Mike Von Gunten
(262) 945-2446

Members-at-Large

Troy Beasley
(414) 737-2721

Dennis Kruger
(608) 835-5395

Bruce Low
(920) 255-2197

Ron Miller
(608) 832-6630

Brian Opelt
(715) 937-2002

Nick Petrie
(414) 961-1400

Dave Pribyl
(920) 660-3000

David Strandburg
(608) 255-3966

Kyle Zimmermann
(715) 387-1815

Executive Director
Julie Arnstein
(877) 399-9244

Central Wisc. Chapter
Rich Duerkop, President
(715) 241-8222

Chippewa Valley Chapter
Dave Waraxa, President
(608) 534-7709

Fox Valley Chapter
Kent Schwanke, President
(800) 585-4708

Madison Chapter
Dennis Kruger, President
(608) 835-5395

Milwaukee Chapter
Scot McLean, President
(414) 228-6573

Statewide WAHI Committees

Affiliates

See Membership Committee

Arbitration

David Strandberg, Chair
Roy Wagner

Audit

Tom Greenwaldt, Chair
James Davis • George Finch
Danny Kruger • Nathan
Peterson • Dave Stoinski

Clearinghouse
(subcommittee of Legislative)
Inactive

Education

Tom Kruse, Co-Chair
Kent Schwanke, , Co-Chair
John Moore • Pete Saltness

Education House

Kent Schwanke, Chair

Legislative

Ron Miller, Chair

Membership

Doug Hoerth, Co-Chair
Glenn Schmidt, Co-Chair
Paul Birschbach • Roger Kautz

Nominations/Elections

Andy Helgeson, Chair
Rich Duerkop • Dennis Kruger
Cassidy Kuchenbecker
Scot McLean
Kent Schwanke • Dave Waraxa

Public Relations

Bob Turicik, Chair
Troy Beasley • Bruce Low
Nick Petrie • Chuck Weber

Rules & Bylaws

Andy Helgeson, Chair
Erick Beck • Tom Dempsey
Tom Greenwaldt

WAHI Legal Support (WLS)

Chair position is vacant
Ron Miller • Roy Wagner

Web Site

Doug Hoerth, Chair
Keith Vanevenhoven

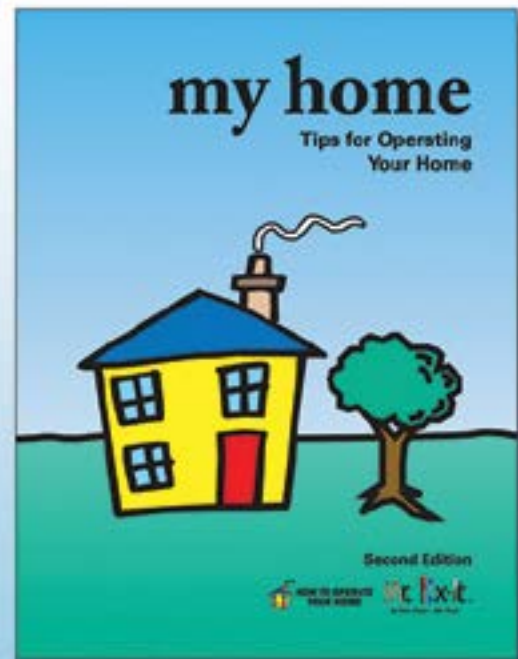
HOW WILL CUSTOMERS REMEMBER YOU?

A colorful cover and short and sweet information for your customers. Includes lots of great content about how to operate your home, with hundreds of illustrations explaining all the basic home systems. Seasonal maintenance guides included. Add your business card for a great marketing tool that helps your customers and builds your business.

For more information and other books and marketing materials, visit www.htoyh.com.

"These books are the best way to generate referral business."

— John, California



**HOW TO OPERATE
YOUR HOME**

www.htoyh.com 800-201-3829

Marketing products that help your customers ... and boost your business!