



The WAHI Inspector

Vol. XVII, No. 3

March 2013

Editor: Nicholas Petrie

Upcoming Meetings

Central Wisconsin Chapter

Wednesday, March 20

Social 6 p.m., dinner/meeting 6:30 p.m.

Palms Supper Club Steak House

5912 Bus. Hwy 51, Schofield

Speaker: City of Wausau building inspector.

Chippewa Valley Chapter

Wednesday, March 6

Dinner 5:30 p.m., meeting 6 p.m.

Jade Garden Restaurant

3620 Gateway Dr., Eau Claire

Speakers: Gregy Weiss from Certified, Inc. on HVAC contracting.

Fox Valley Chapter

Tuesday, March 19

Meet at the restaurant at 5:30 p.m.

Stone Toad

1109 S. Oneida Street, Menasha

Speaker: William Acker of Acker and Associates on home and commercial building issues.

Madison Chapter

Thursday, May 16

Roundtable 6 p.m., dinner/meeting 6:30 p.m., speaker 7 p.m.

Rex's Inkeeper

301 N. Century Ave., Waunakee

Speaker: See website for speaker details.

Milwaukee Chapter

Tuesday, March 12

Social 6 p.m., dinner 6:30 p.m., meeting 7 p.m.

Klemmer's Banquet Center

10401 W. Oklahoma Ave., West Allis

Speaker: Affiliate member Keith Elton of HomeSmart on sewer inspections.

From the President:

WAHI's One-Stop Spring Spectacular



As we approach the end of winter and head into spring, I start to ramp up for the busy season ahead. Every year I evaluate my tools and equipment to see what needs repair, replacement, upgrading, calibration, or relocation to the circular file. I also review my inspection report to sure that I am in compliance with the state standards. I check on my continuing education credits, and set my marketing plan for the year ahead. I look at my

insurance policy and start comparison shopping to see if I can find a lower rate. These are all things that we as responsible business owners must take the time to do.

But –I just had this crazy idea pop into my head – could there be a place I might be able to accomplish many of these things all at once? Why yes, it's WAHI Spring Conference in Baraboo!

Start with the peer review and afternoon education house on Friday. If you attend the peer review Friday morning and bring several recent inspection reports, the peer review panel will also review your report with you, to ensure that you are reporting in accordance with the State Standards. They will also help you to identify areas that you as an inspector may need a little improvement to better serve your clients and keep yourself out of trouble. They will do this in a confidential manner -- anything discussed will remain between you and the review panel. Some WAHI members have expressed reluctance to participate, but let me assure you, there is nothing to fear in this process – it can be a lot of fun.

Friday afternoon, Kent Schwanke and the education house team will present another round of hands-on inspection education training. They will present four different one-hour topics for all levels of inspectors, whether you are new or a seasoned inspector. There is always room for learning, even if you just end up swapping war stories with other inspectors. (That's where you learn the most, by the way.)

And Friday night, we will have our cocktail party in the Vendor Room followed by Cassidy Kuchenbecker and the Environmental Initiatives

President

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and their Bio Bar in the WAHI Hospitality Room. Watch out for the Mold Hoppers – Julie tells me their awesome. Cassidy and associates will also have a venter booth and will be able to answer any questions you may have on topics ranging from mold to asbestos to radon, including sample report language.

Professional Equipment will also have a presence in the venter area. They always have a great display of gear, and if they don't have it on-site they will help you find it in a catalog. If you need to upgrade your equipment or are interested in new tools, it is a great time to do so – they always give a discount at the seminar.

On Saturday, we have an excellent line up of speakers. Phillip Pellitteri will start us out with a presentation on insects in the home. He is a leading speaker on insects and problems they

cause to buildings. He is from the University of Wisconsin at Madison and is sure to have great information to share, and hopefully some photos as well.

We also have Dan Krech from Wood Master Foundations. He will be speaking on what to watch for while inspecting wood foundations. Although not common, I have seen several wood foundations over the years, and I am looking forward to this presentation.

One of the leading requests for seminar topics is marketing. This spring, we are happy to announce we have heard your request. Nathan Thornberry of Inspector Services Group will be giving a presentation on marketing using social media and will also have a booth with our vendors. Nathan is a well-known speaker and grew up in the inspection industry from early childhood, working with his parents from an early age. I have heard Nathan speak on several topics and he has always given me insight on how to grow my business .

We have also Joe Nagan, a widely respected building scientist with a vast knowledge of the topic. Joe provides training and technical support for the Wisconsin Building America initiative and is also part of the RESNET approved training series for new consultants. He partners with others in the training of building inspectors and trade professionals throughout the Midwest. His hands-on, practical approach to training is very unique and delivers exemplary evaluations and results.

As you can see, we have a busy seminar planned, loaded with great topics and top-of-the-line speakers with something for everyone. Be sure to get your registration and book your room. This is going to be an exceptional weekend and I hope to see each and every one there.

Mike Von Gunten
WAHI President

Member Updates

New Home Inspector Members

Kevin Clark

American Property Pro, LLC
4482 Island View Drive
Oshkosh, 54901
(920) 573-1585
kc@americanpropertypro.com
Fox Valley Home Inspector Member

Suzanne Knight

3437 N Dousman St.
Milwaukee 53212
(414) 324-2533
sknight9@wi.rr.com
Milwaukee Associate Member

Home Inspector Member Update

John Jahnke

Main Street Home Inspection Services
W7529 Castle Heights Dr.
Holmen, 54636
(608) 790 2559
www.mainstreethomeinspector.com

Chapter Meeting Highlights



Our next meeting will be Wednesday, March 20th. Meetings are held at Palms Supper Club Steak House, 5912 Bus. Hwy 51 in Schofield. Social hour begins at 6 p.m. and dinner at 6:30 p.m. The cost to attend a monthly chapter meeting is \$25 with dinner or \$10 without the meal. Contact Rich Duerkop with any questions at 715-241-8222 or e-mail americansentry1@charter.net. Our speaker will be the city of Wausau building inspector, who will be returning from a seminar on recent changes. This should be a very informative meeting for all the inspectors. Hope you'll join us!



Our February speakers were Dan Krech and Scott Jarchow from Woodmaster Foundation Systems out of Prescott, WI. Dan is the project manager and discussed the history and features of installing a treated wood foundation. He also provided our group with the many benefits and cost that a wood foundation has over concrete. He displayed a few photos from some on-site projects their company has done. The meeting was followed by a lengthy and good question and answer period. The session was very informative.

Our next regular meeting will be on Wednesday, March 6 at the Jade Garden Restaurant, 3620 Gateway Dr., Eau Claire. The buffet supper starts at 5:30 p.m., followed by our meeting at 6 p.m. The cost of supper and meeting is \$20 (tip extra). Our speaker will be Greg Weiss from Certified, Inc. Greg has been at our meetings in the past and brings many years of experience in the HVAC contracting business. We look forward to having Greg again and we do encourage any WAHI member to bring inspection photographs to share with our speaker and other members.

Note: The chapter normally meets on the first Wednesday of each month. Due to production dates, members may not receive a newsletter issue until very close to our meeting date, or even after. To avoid missing a meeting, mark your calendar for April 3rd, May 1st, etc.



Be sure to attend our March meeting to cast your vote for the new slate of chapter officers. The slate includes: Kent Schwanke (President); Doug Hoerth (Vice President); Bruce Low (Secretary); Glenn Schmidt & Dave Stoinski (Treasurer); Paul Birschbach (Education); Dave Brading, Bruce Low, Dave Pribyl, Glenn Schmidt & Keith Vanevenhoven (Chapter-at-Large). Additional nominations will be accepted at the meeting prior to the election.

The next meeting will be Tuesday, March 19th at the Stone Toad, 1109 S. Oneida Street in Menasha. Cocktails and roundtable discussion start at 6 p.m., 6:45 dinner, 7:15 speaker, meeting to follow. Our speaker will be William Acker of Acker and Associates, who will talk about home and commercial building issues.

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The Madison chapter's February speaker was from affiliate member ABT Foundation Solutions out of Neenah, the Fox Valley Chapter. Lennie Shipman gave a very informative presentation on basement and foundation repair. He covered what to look for as we inspect and made suggestions on proper wording when reporting on basements. This was a very important subject to address as foundations are an area of high liability for home inspectors.

Our next meeting will be on Thursday, May 16th at Rex's Inkeeper, 301 N. Century Ave., Waunakee. Roundtable begins at 6 p.m., dinner/meeting at 6:30 p.m. and speaker at 7 p.m. Watch the website for speaker details.

The Madison chapter meets six times per year – the 3rd Thursday in January, February, May, June, September and October.



Our next meeting will be Tuesday, March 12th at Klemmer's Banquet Center, 104th & Oklahoma Ave. in West Allis. Social at 6 p.m., dinner at 6:30 p.m., meeting at 7 p.m. Cost is \$25, which includes dinner and the continuing education. Our speaker will be affiliate member Keith Elton of HomeSmart on sewer inspections. The chapter election will be held in March – please join us to cast your vote for your new chapter officers.

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Exciting News!

WAHI has a Facebook Page



Thanks to Public Relations Chair Bob Turicik, WAHI has joined the “new generation” and invites you to join in as well! Facebook is a very user-friendly, cost efficient, speedy way to get the word out to WAHI members. The WAHI Facebook page will be a wonderful venue to make chapter announcements (meeting changes, speakers, location updates, meeting reminders, etc.), board announcements, post State Board meeting minutes, etc.

Please see below for instructions on creating a Facebook account if you do not have one yet, and how to find the WAHI page

How do I sign up for Facebook Account?

To create an account, go to www.facebook.com. Enter your name, birthday, gender and email

address. Then create a password. After you complete the registration form, Facebook will send you an email. Just click the confirmation link to complete the sign up process.

How do I find the Wisconsin Association of Home Inspectors page?

After you have finalized creating your Facebook page, type in Wisconsin Association of Home Inspectors in the search box. Request to be “liked.” You will get a response when WAHI accepts the request. The WAHI Facebook page is a closed group – only WAHI members can view and participate on the page.

Any questions? Contact Bob Turicik at homereview@wi.rr.com or 920-892-7654.



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What could I do to put some heat into my home in an emergency if the power goes out?

Obviously, if you are looking at burning wood, a natural fireplace is not going to do a lot to heat a decent amount of your house if the power were to go out for an extended period because it is only 7-15% efficient.

A wood stove would be the next best back up plan. However, it is hard to justify the cost of a wood stove if you are only going to use it for emergencies.

My recommendation would be for you to invest into a barrel stove that you vent up your masonry chimney in the basement. All you need is a 50-55 gallon metal burn barrel that people use to burn their trash in, a "Vogelzang Barrel Stove Kit," and some 6" black stove pipe and elbows. This will allow you to build an inexpensive wood burning stove in your home for under \$100 in case of emergency.



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Legislative Focus: Occupational Licensing & Budget



By Janet R. Swandby
Swandby/Kilgore Associates, Inc.

Jobs, the economy and regulatory reform are a few of the “themes” of the 2013-2014 Legislative Session. The Wisconsin State Assembly and Governor Scott Walker’s Small Business Regulatory Review Board are reviewing all state administrative rules to determine three things:

- Are the codes truly protecting the public safety, health and welfare of Wisconsin’s citizens?
- Are the codes out-of-date?
- Are the codes hindering job growth and the economy?

As part of regulatory reform, the Assembly created a “Government Operations and State Licensing Committee.” The Committee held a public informational hearing in mid-February and we monitored the presentations. The invited guest speakers were from the Institute

for Justice, a public interest law firm based in Virginia known for its libertarian, “free market” viewpoint.

At the hearing, the Institute for Justice presented the results of its 2012 study “License to Work: A National Study of Burdens from Occupational Licensing.” They stated that occupational licensing artificially prevents people from practicing an occupation, but does not protect the public from fraud and incompetence. The Institute for Justice suggested to the Committee that the amount of training and fees, the number of exams, and overall government regulation for occupational licensure should be based on risk to public safety and public health. The Institute also presented alternatives to occupational licensure.

It is unclear how the Committee will use this information, but we expect the Committee will begin to review state statutes and administrative rules to determine if any include burdensome occupational regulations and/or licensure. As WAHI’s lobbyists, we will be monitoring the actions of this Committee very closely and will report anything of interest to WAHI’s President and Legislative Committee.

Biennial Budget Introduced

On February 20th, Governor Scott Walker delivered his budget address and his proposed biennial budget was unveiled. The Joint Committee on Finance will take up the bill for consideration and, ultimately, the legislature will adopt a new budget by July 1st.

Our preliminary review of the budget revealed nothing that directly impacts home inspectors or home inspection. There are some proposed changes to sales and use taxes, and personal property taxes that we will be examining more closely to see if they would have any impact on WAHI members and their businesses.

Contact us at 608.286.9599 or swandby@swandby.com or Kilgore@swandby.com. We always enjoy hearing from WAHI members.



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Voluntary Life Insurance Program Offered

WAHI's insurance agency, Robertson Ryan and Associates, has negotiated a voluntary life insurance program for WAHI members through Cincinnati Insurance. The program is also available to spouses, children and grandchildren of WAHI members.

The advantages of this program are:

- Guarantee issue underwriting for members
- Guarantee issue on \$10,000 children's term Rider (Ages: 15 days through age 18)
- Simplified Underwriting for spouses and individual children and grandchildren policies
- Members do not have to participate to buy on other family members
- Policies are portable. They go with you if you leave the WAHI Association

The following plans are available:

Temporary Insurance

- Term - 20 year level premiums guaranteed smoker and non-smoker rates: Ages 18-60
- Return of Premium Term - 20 year level premiums guaranteed (smoker ages 18-41; non-smoker 18-48). Return of Premium means the total base premium is returned if the insured lives to the end of the 20 year period.

- Guarantee issue amounts for members (\$50,000 for ages 18-40; \$25,000 for ages 41-60)
- Up to \$100,000 available with simplified underwriting on members and spouses

Permanent Insurance

- Whole Life: Same for smokers and nonsmokers, ages 0-70, remains the same throughout the life of the policy.
- Universal Life: Smoker and non-smoker rates, ages 0-70. Death benefit and premiums can be flexible.
- Guarantee Issue Amounts for Members:
 - \$50,000 ages 18-40
 - \$35,000 ages 41-60
 - \$25,000 ages 51-60
 - \$20,000 ages 61-65
 - \$10,000 ages 66-70

This offer is brought to WAHI members by Robertson Ryan and Associates. Representatives will have a vendor booth at the WAHI Spring 2012 Training Seminar to answer questions and/or begin the application process for interested members. Members may also contact Lori Darga at 414-273-4501 for more information.

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Tips and Tidbits

Renewal Date for Home Inspectors

WAHI Lobbyist Kathi Kilgore has informed us that the Wisconsin Department of Safety and Professional Services has published a scope statement (the first step in revising the Administrative Rules) announcing that the Department will be revising the Administrative Rules regarding the renewal date for home inspectors.

This is a technical change. The current Administrative Code states the renewal date for home inspectors is January 1 of each odd-numbered year. The State statutes state that the renewal date is December 15 of each even-numbered year. The statute is what must be followed, so the Administrative Rule should be changed to reflect the Statute. Here is a link to the Scope Statement: <http://1.usa.gov/Yzrlou>.

Kathi indicated she will watch for the actual proposed language to come out in the next few months and keep WAHI informed.

WAHI Legal Support (WLS)

Attorney Roy Wagner, of von Briesen and Roper, continues offer risk-free initial counseling to members with legal concerns. If further legal assistance is requested, the cost of the initial consultation will be included in the bill. Contact Roy at (414) 287-1250 or rwagner@vonbriesen.com. Note: The WLS program is completely independent of the WAHI Arbitration System.

Spring 2013 WAHI Training Seminar

Mark your calendars for our Spring 2013 event on Friday, April 5th and Saturday, April 6th at the Ho-Chunk Casino and Conference Center in Baraboo. We will again offer training at an Education House on Friday, followed by our great cocktail party in the Vendor Room that evening from 7-9 p.m. and then our classroom training on Saturday. See pages 20-21 for

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Tips and Tidbits

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details and a registration form. Affiliate members – join us for the weekend to let our members statewide know of the services you offer. See page 18-19 for information on having a vendor booth. Hope to see you there!

credits are issued at the time of the Seminar). In the past, this mailing included membership renewal information as well. In 2013, renewal notices will be sent out in May. Membership renewal is due July 1st.

Annual Meeting

The 12th Annual Meeting will be held in conjunction with the Spring 2013 training Seminar at Ho-Chunk Casino and Conference Center during lunch. Members not attending the seminar but interested in attending the meeting should contact Julie Arnstein by Monday April 1st at juliewahi@wi.rr.com or (877) 399-WAHI to ensure sufficient seating in the room.

Continuing Education Credits

In January, all home inspector members received an 8½ x 5½ postcard with their continuing education credit count for monthly chapter meeting attendance in 2012 (Seminar

Ride Along Program

In October of 2010, the Milwaukee chapter discussed starting a Ride Along Program, intended to assist new members as they embark on their business. Experienced members would allow a less-experienced member to accompany them on a home inspection. The idea was presented to the Board of Directors at the November board meeting and the program was approved. WAHI members interested in sharing their knowledge and experience with a fellow member are asked to contact Julie Arnstein. Julie will add their name to a list given to a member looking for guidance of this type. Contact Julie at (414) 299-9766 or (877) 399-WAHI or juliewahi@wi.rr.com.

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Tips and Tidbits

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2012-2013 WAHI Membership Roster

The 2012-13 WAHI Membership Roster is on the website. It is a PDF format and copies may be printed from the file. The website database can be updated on a regular basis, so remember to check your listing and submit changes to Julie Arnstein. The roster is done once a year, in conjunction with membership renewal.

We Need Your Current Email Address!

Thanks to State Vice President Doug Hoerth (Fox Valley chapter) we have a new, improved website. Yay Doug! This gives WAHI the ability to send mass emails containing important announcements, and to post interesting articles/information. Having your correct email address is vital in terms of WAHI communication – the upcoming state election, monthly newsletter, announcements. Take a look at your

listing in the member database on the website and let us know if your info is not up-to-date.

Office Max Discount

The Office Max corporate discount is available to all members of WAHI. Purchase online at www.OfficeMaxSolutions.com. The user name is wahi and the password is member1. In-store purchases require use of a WAHI Retail Connect Card. See the November 2012 issue (page 16) of the newsletter at www.wahigroup.com for a printable card. Office Max will laminate the card for you when you visit the store.

WAHI Arbitration Program

All members are encouraged to make every effort to resolve homeowner/inspector disputes without outside help. When that is not successful, know that the WAHI Dispute Resolution Program is there for you. The process begins

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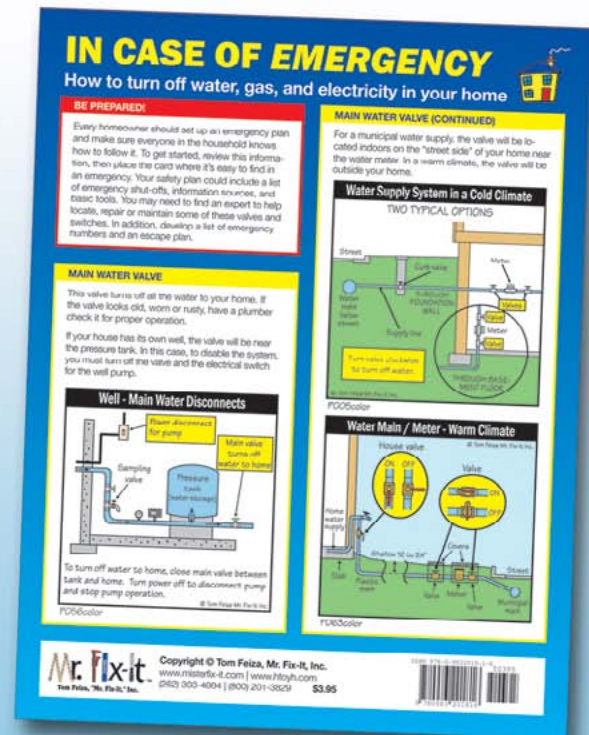
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Tips and Tidbits

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when the complainant (homeowner) contacts Resolute Systems, the program administrator, via mail at 1550 N. Prospect Ave., Milwaukee 53202, e-mail at info@ResoluteSystems.com or their Web site at www.resolutesystems.com.

For information contact Arbitration Committee Chair Tom Feiza at (262) 303-4884 or tom@misterfix-it.com.

Add a Photo to the WAHI Web Site & Link to Your Site

WAHI's new Web site is up and running. We've been adding member photos and are now ready to add your company Web site to your member profile. Submit photos and web site addresses to juliewahi@wi.rr.com.

Updating Your Contact Info

Please visit www.wahigroup.com and find your listing under the members tab on the home page. If you have recently moved or if your information is not correct/complete, please contact Julie at info@wahigroup.com, (877) 399-WAHI or fax at (262) 785- 6765. Updates are listed every month in the WAHI Inspector.

Member News

Share your news, joys, recognitions, temporary setbacks (illness or injury), etc. Privacy should be recognized, and information provided must be okayed by the person involved. Send submissions to Julie at juliewahi@wi.rr.com. Deadline is the 20th of the month before the newsletter (ie. March 20th for the April issue).

Special Spaces

Andrew Risch, longtime Milwaukee Chapter member and architectural designer for Embassy Homes, has made WAHI aware of a

very valuable program he and Embassy Homes are involved in. Special Spaces is a non-profit organization that creates dream bedrooms for children with life threatening illnesses. To make this program a success they are seeking volunteers. For information, contact Andrew at 262-241-8510, x111 or Andrew@emabasyhomes.com. You may also be interested in visiting www.specialspacesmilwaukee.org.

Communication

All member-to-member or member-to-association disputes must go through the Membership Committee. A member going public with a member or association dispute will be grounds for disciplinary action. The Membership Committee will implement this policy. Contact Committee Chair Rob Fischer at (414) 476-6879 or inspectbyinsight@yahoo.com.

Chapter Secretaries

Chapter Secretaries are reminded to include upcoming speaker and topic information when submitting monthly meeting minutes to Julie Arnstein. The information will be included in the newsletter and will also be posted on our Web site at www.wahigroup.com.

Chapter Presidents

Please give your WAHI Board Member-at-Large an opportunity to share information from recent Board meetings. They are the liaison between your chapter and the WAHI Board.

Newsletter Deadline

The deadline of the 20th of each month for submissions to the newsletter will be strictly enforced, with the occasional exception when a chapter meeting falls after that date. Chapter secretaries should provide the minutes as soon as possible. Thank you for your cooperation.

Tool Auction

President Mike von Gunten is pulling together a Tool Auction at our upcoming spring seminar in Baraboo. Find a good home for your old tools and/or pick up a new one for yourself at a good price!

Do a little spring cleaning in that tool box, work bench, garage, etc. and plan to join in the fun! Bring your tools (or shopping list!) to the seminar; the auction will be on Saturday.

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The WAHI Inspector is the official publication of the Wisconsin Association of Home Inspectors. Published monthly, deadlines are the 20th of the month before publication (ie. May 20th for the June issue).

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Executive Director: Julie Arnstein
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Important WAHI State Election Details

We had a great fall Seminar in Manitowoc and now we've had time to digest the events. I am so glad we opened nominations up during lunch on Saturday – resulted in lots more involvement from everyone!

This is our first election since the By-Law changes approved earlier this year. I have been involved with the Elections/Nominations Committee for many years and I guess old habits die hard. At the Seminar I overlooked the revised election procedures for WAHI – election of WAHI State positions are now different from past elections. Rather than a mixture of Officers and at-large positions up for election each year, we now have election of all officer positions occurring in even numbered years and chapter at-large and member at-large positions occurring in the odd numbered years – all positions are now a two-year term. At the Seminar we accepted nominations for positions under the old system. Consequently, we do not need nominations for the Vice President position. Therefore, our statewide spring 2013 election will be for the at-large positions only and the term for those elected will be two years.

One of the great benefits of WAHI is the help and guidance from the general members and the Board of Directors. I want to thank State Vice President Doug Hoerth from the Fox Valley Chapter for calling this to our attention.

We had a great response to our solicitation of nominees at the seminar. I sincerely thank those who stepped forward. One of my goals has been to have multiple choices for each position for every election; we've had a hard time doing that in recent years. If additional members have an interest in serving on the state board, know that nominations will be open until mid-February. Please let me or WAHI Executive Director Julie Arnstein (juliewahi@wi.rr.com or 877-399-WAHI) know if you'd like to be on the ballot.

There will be more notices regarding the upcoming election so you have ample time to discuss this with other members. We'd love to hear from you so feel free to call or email us.

Andy Helgeson
Nominations and Elections Committee Chair
ajhelgeson@wi.rr.com or 262-377-0751

The 2013 slate of state officers will be announced at the Annual Meeting held in Baraboo on April 6th. In addition, several chapters will be holding elections in the spring. This election will be held electronically, as was done in the spring of 2012. Members without email access will receive a paper ballot by US Mail as in the past. The same deadline dates will apply.

Election Deadline Dates:

- Friday, March 1st
Nominations Deadline: Please contact Nominations and Elections Chair Andy Helgeson to submit nominations
- Friday, March 8th
Bio Deadline: All nominees are asked to provide a brief bio to include with the ballots. Julie Arnstein will contact all nominees regarding the bio request.
- Friday, March 29th
Vote must be cast by this date to be included in the ballot tally. Postmarked by this date for those submitting a paper ballot.

Board of Directors

President Mike Von Gunten
(262) 945-2446

Vice President Doug Hoerth
(920) 375-0723

Secretary Julie Arnstein
(877) 399-9244

Treasurer Tom Greenwaldt
(262) 547-3678

Members-at-Large
Troy Beasley
(414) 737-2721

Andy Helgeson
(262) 377-0751

Richard Ida
(800) 358-7019

Tom Kruse
(608) 782-8831

Ron Miller
(608) 832-6630

Glenn Schmidt
(920) 923-0440

Kent Schwanke
(800) 585-4708

David Strandburg
(608) 255-3966

Mark Thomas
(414) 486-2367

Executive Director
Julie Arnstein
(877) 399-9244

Central Wisc. Chapter
Rich Duerkop, President
(715) 241-8222

Chippewa Valley Chapter
Dave Waraxa, President
(608) 534-7709

Fox Valley Chapter
Dave Pribyl, President
(920) 660-3000

Madison Chapter
Dennis Kruger, President
(608) 835-5395

Milwaukee Chapter
Scot McLean, President
(414) 228-6573

Statewide WAHI Committees

Affiliates
Doug Hoerth, Chair

Arbitration
David Strandberg, Chair
Roy Wagner

Audit
Tom Greenwaldt, Chair
Roger Howard • Scott Jarvis
Joe Perlock • Glenn Schmidt
Mike Von Gunten

Clearinghouse
(subcommittee of Legislative)
Inactive

Education
Tom Kruse, Co-Chair
Kent Schwanke, Co-Chair
John Moore • Pete Saltness

Education House
Kent Schwanke, Chair

Legislative
Ron Miller, Chair

Membership
Doug Hoerth, Co-Chair
Glenn Schmidt, Co-Chair
Paul Birschbach • Roger Kautz
Jerry Schneider

Nominations/Elections
Andy Helgeson, Chair
Rich Duerkop • Dennis Kruger
Cassidy Kuchenbecker
Scot McLean • Dave Pribyl
Dave Waraxa

Public Relations
Bob Turicik, Chair
Troy Beasley • Bruce Low
Nick Petrie • Chuck Weber

Rules & Bylaws
Andy Helgeson, Chair
Erick Beck • Tom Dempsey
Tom Greenwaldt

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February 2013

Dear Exhibitor:

The Wisconsin Association of Home Inspectors, Inc. (WAHI) invites you to participate as an exhibitor at our upcoming Spring 2013 Training Seminar - Friday April 5 and Saturday April 6, 2013 at the Ho-Chunk Casino and Conference Center, S3214 County Road B-D (formerly Hwy 12), Baraboo, WI, 53913. To reserve a room, call 1-800-746-2486. **A block of rooms is being held for Friday April 5 and Saturday April 6 at special rates of \$89.00. Be sure to mention "1195" when making your reservation.** The room block will expire on Monday March 25th. Our past seminars have had 125 - 195 home inspectors in attendance.

We invite our exhibitors to participate in a **"Meet the Vendors" Cocktail Party in the vendor room on Friday April 5th from 7 - 9 pm** - vendors may set up their booth between 6:00 and 7:00 pm on Friday night (the room will be locked after the party until 6 am on Saturday morning). If you decline to participate on Friday evening please plan to be ready to present your exhibit by 7:00 AM Saturday morning. We welcome donations for the Friday evening raffle!

We will have the exhibit booths (table top) in the area of the training room – registration and breaks are in this location as well. The cost of exhibit space is \$125.00 for WAHI Affiliate Members and \$200.00 for nonmembers. One standard 8-foot table will be provided; additional tables are available for an additional fee. **The booth fee includes the Friday cocktail party, Saturday breakfast, break refreshments and lunch** for one representative. See attached Exhibit Registration Form on pricing for additional booth staff.

Please complete the Exhibit Registration Form to reserve your space and return to:
Julie Arnstein, WAHI Executive Director at 4590 S. Raven Lane, New Berlin, WI, 53151,
Fax (262) 785-6765 or juliewahi@wi.rr.com Checks are to be made payable to "WAHI".
Please submit your registration by Friday March 16th.

Should you have any questions feel free to call me at (414) 299-9766 in the Milwaukee area, toll-free at (877) 399-WAHI or juliewahi@wi.rr.com.

Sincerely,

Julie Arnstein

Julie Arnstein
WAHI Executive Director

WISCONSIN ASSOCIATION OF HOME INSPECTORS, Inc. (WAHI)
EXHIBITOR REGISTRATION FORM
Friday April 5 and Saturday April 6, 2013
Ho-Chunk Casino and Conference Center, S3214 County Road B-D, Baraboo, WI, 53913
1-800-746-2486

Company Name: _____

Contact Person: _____ Phone: _____

Address: _____

Email Address: _____

Goods or Services being displayed: _____

We will set up for the "Meet the Vendors" Party Friday April 5th 7 - 9 pm Yes___ No___
Raffle Donation: No ___ Yes _____

Names of Representatives – Print Clearly _____

Number of people for meals: _____ Note: Meals for one included in the fee

Materials shipped to the hotel prior to your arrival should not be delivered before Tuesday, April 2, 2013.

Label packages: Hold for WAHI Conference, April 5 and 6, 2013

Vendor: Company/Contact Name

| | |
|---|-----------|
| Exhibition space and meals for one representative (Member) | \$ 125.00 |
| Exhibition space and meals for one representative (Nonmember) | \$ 200.00 |
| Additional Table(s): _____ at \$75.00 per table | \$ _____ |
| Electricity - \$35.00 | \$ _____ |
| Meals for _____ additional representatives @ \$30.00 per person | \$ _____ |
| Total Fee Enclosed | \$ _____ |

MasterCard / Visa _____ Exp _____ / _____

Make checks payable to "WAHI" and mail to:

Julie Arnstein, WAHI Executive Director
4590 S. Raven Lane, New Berlin, WI 53151

Fax: (262) 785- 6765

Questions: (414) 299-9766 (Milwaukee area), toll-free (877) 399-WAHI or juliewahi@wi.rr.com

Signature below acknowledges that WAHI will not be able to endorse any product nor be responsible for any equipment exhibited during the seminar and that exhibit space will be set up before the sessions begin and will be vacated at the appointed time. WAHI has the right to deny any application and/or any donated or displayed materials.

Signature of Company Representative

Wisconsin Association of Home Inspectors Inc. (WAHI™)
Spring 2013 Training Seminar - 15 Credits
Friday April 5 and Saturday April 6, 2013
Ho-Chunk Casino and Conference Center
 S3214 Cty Road B-D (formerly Hwy 12), Baraboo, WI 53913

Friday April 5th (up to 7 credits)

Saturday April 6th (8 credits)

Education House - Review & Training
 7:30 am Registration
 8:00 am **Inspection Review Begins**
 12:00 pm Inspection Review Concludes
 Break for Lunch (on own)
 1:00 pm **Inspection Training Begins**
 5:00 pm Inspection Training Concludes
 Distribution of CEU Certificates
Event details and registration form (over)
 7 - 9 pm Vendor Room Cocktail Party (Ho-Chunk)
 Appetizers and Door Prizes too!

7 - 8 am Registration and Breakfast
 8:00 am **Insects in the Home**
Phillip Pellitteri, UW-Madison
 9:45 am Break and Visit the Vendors
 10:15 am **Wood Foundations**
Dan Krech, Woodmaster Foundations
 12:00 pm Lunch/Annual Meeting/Visit the Vendors
 1:30 pm **Marketing via Social Media**
Nathan Thornberry, Inspector Services Grp
 3:15 pm Break and Visit the Vendors
 3:45 pm **Pushing the Envelope for New Homes**
Joe Nagan, Home Bldg Technology
 5:30 pm Distribution of CEU Certificates

Friday April 5th, 7-9 pm Cocktail Party in the Vendor Room!

Continuing Education Credit

This seminar is approved for up to 15 continuing education credits with the State of WI,
 Up to 14 with ASHI and NAHI

Location: Ho-Chunk Casino, S3214 Hwy 12, Baraboo, WI

To reserve a room, call 1-800-746-2486. A block of rooms is being held for Friday April 5 and Saturday April 6 at a rate of \$89.00. Be sure to mention "1195" when making your reservation.

Room block expires on Monday March 25, 2013

-----Please Submit **Saturday** Registration Form-----

Name and Company Name _____
 Address _____
 City _____ State _____ Zip _____
 Phone _____ Email _____

Make checks payable to: WAHI

MasterCard or Visa: _____ **Exp:** ____/____

Circle Your Registration Fee: (Friday Registration Form/Fees on back)

| | By Mar. 15th | After Mar. 15th | On Site |
|-----------------------------------|--------------|-----------------|---------|
| Saturday | \$145 | \$175 | \$205 |
| Friday & Saturday (\$50 savings!) | \$230 | \$260 | \$290 |

Non-Members add \$30.00 to fees stated
 Fee includes Saturday Breakfast, Breaks & Lunch.

Return this form, with payment, to:
 WAHI, c/o Julie Arnstein
 4590 S. Raven Lane.
 New Berlin, WI 53151

- I plan to attend the training on Friday April 5th (Complete form on other side)
- I plan to attend the Friday Cocktail Party, 7- 9 pm in the Vendor Room
- I plan to bring a guest on Friday night

Fax (262) 785-6765
 Email: juliewahi@wi.rr.com
 Questions: (877) 399-WAHI

Education House Peer Review and Training Friday April 5, 2013

This on-site inspection event is comprised of 2 parts – an inspection *review* in the morning, followed by inspection *training* in the afternoon. WAHI has obtained the use of a home in the Baraboo area for this program.

Inspection Review

This inspection review event is an opportunity for you to evaluate and refine your inspection skills with the aid of a panel of your peers, rather than a person with a black robe and a big “hammer” (i.e. gavel). Results will be kept strictly confidential.

The inspections will begin at 8:00 AM. Participants will have two hours to complete their inspection (electrical panels will already be removed, ladders in place, cover off the furnace, etc. to aid in the time limit) Upon completion participants will immediately present their findings and their completed report to the panel as if to a client - the panel of judges have inspected the house and identified defects. Participants are required to bring 2 additional inspection reports (recently completed) for review by the panel to access if they are meeting state standards. There will be “must find, must report” items, previously identified by the review panel, the panel will be looking for (the panel will be focusing on the identification of major defects, not issues such as windows or doors sticking). During the inspection process communication between participants will not be allowed - this event is intended to help participants evaluate their personal skill level. The morning session will be worth 3 continuing education credits and is limited to the first 10 registrants.

Inspection Training

The afternoon session will be inspection training at the same property. Experienced inspectors and contractors will be posted throughout the house in numerous locations to provide approximately 45 minute presentations on how to inspect various components and then participants will rotate to the next area/presenter. The training will take place from 1:00 pm to 5:00 pm and will be worth 4 continuing education credits. The afternoon portion will be limited to the first 40 registrants.

WAHI Member cost to attend this event is as follows:

Educational Review (morning) - \$75.00 Inspection Training (afternoon) - \$60.00

Review **and** Training (all day) - \$135.00

Non-Members add \$30.00 to the fees stated.

All participants must preregister as space is limited – no on-site registrations.

All participants will be notified by a member of the Planning Committee with the specific location.

Lunch break from 12:00 pm to 1:00 pm for all day participants – on own.

For further information contact: Kent Schwanke at (920) 229 -7854 or kents@slhi.com

-----Please Submit **Friday** Registration Form-----

Name and Company Name _____
Address _____
City _____ State _____ Zip _____
Phone _____ Email _____

- I plan to attend the Educational Review Only (Morning) - \$75.00
- I plan to attend the Inspection Training Only (Afternoon) - \$60.00
- I plan to attend all day - Review **and** Training - \$135.00

Non-members add \$30.00 to fees stated

Return this form, with payment, to:
WAHI, c/o Julie Arnstein
4590 S. Raven Lane.
New Berlin, WI 53151

Make checks in the appropriate amount payable to: WAHI
MasterCard or Visa: _____
Exp: ____/____

Fax (262) 785-6765
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