



The WAHI Inspector



April 2021

Vol. 25, Issue 4

www.wahigroup.com



INSIDE THIS ISSUE

Chapter Meetings	2
WAHI News	3
New Members	6
Risk Management	8

Happy Spring!

“A” isn’t just for April...“A” is also for accountability!

In the past couple months, I have been preaching that each home inspector needs to be accountable for his/her business practices and decisions made during inspections. WAHI has provided all the necessary tools to guide our members in making sound decisions as we embark on the new requirements for home inspectors. Nothing has changed in how we do our jobs - we must continue to keep the client’s best interest at the forefront, we just have to report things a little differently. You will have to make some decisions for yourself though as each market is different. You will have to polish up on your communication skills with the Realtors you work with. WAHI cannot do that for you!

I recently participated in some Zoom meetings with Attorney Lauren Triebenbach of Michael Best & Friedrich, Jeff Hill of Inspector Pro Insurance, Adam McGary of Capital Claims Management and Peter Merrill of CDRS regarding the arbitration clause in the WAHI Inspection Agreement. First off, if you are wrong, admit it! It is plain and simple - we are human, and we all make mistakes. Based on the *Law of Averages*, being in business will cost you some money at some point. A WAHI member once told me, “If you have never been threatened by litigation, you aren’t working enough. It happens to all of us!”

Second, it is your responsibility to fully understand how your E&O policy is written. You need to know what your provider requires when you get a call back from an unhappy client. You also need to know their stance on the arbitration clause. Inspector Pro indicated they love the arbitration clause! They feel that *typically* an arbitration award is less than what a settlement might be. But understand, those decisions are made on a case-by-case basis, each situation is different. Bottom line, you have to take the initiative to make sure your insurance provider is working in a manner you feel is best for you!

Third, if you get in a pickle, let our Arbitration Committee Chair, David Nason, know – he can help you out! I am always available too, but David is a trained arbitrator with CDRS and has served as an arbitrator on several cases. Peter Merrill (CDRS) has also offered his personal services to you if attorneys are trying to get around the arbitration clause and pull you into court. YOU HAVE TO file to compel arbitration **before** you set foot in a courtroom. Once you are there, you’re stuck. Take the initiative and know your rights!

And now for sports...don’t sweat the lack of movement by the Packers in free agency. They didn’t have money to begin with and the dollar bills are getting stretched as far as they can. I am sure they have a couple tricks up their sleeves! Now we have the start of MLB to look forward to - join me in having a brat, a beer and listening to the sweet sound of Bpb Uecker user in the 2021 season of our Milwaukee Brewers and America’s favorite pastime.

Be safe out there!

Ric Thompson, WAHI President

The Coronavirus recommendations continue to advise against gathering in large groups but several chapters are able to resume in-person meetings. See below for chapter specifics.



NEXT MEETING: Wednesday, April 21
Social at 6:00 pm & Meeting/Dinner/Education at 6:30 pm
[Sconni's Alehouse & Eatery, 1239 Schofield Ave, Schofield, WI 54467](#)
Education: To Be Announced

For speaker information, or to provide a suggestion/lead, please contact the Chapter Education Chair, Tyler Groshek at 715.212.7341



NEXT MEETING: Wednesday, April 7
Check-in by 5:15 pm. & Meeting/Dinner/Education to follow
Meeting may be recorded and available online also - see your email for further details.
In-person at [Hangar 54 Grill \(in CV airport\), 3800 Starr Ave, Eau Claire, WI 54703](#)
Education: Chris Rodriguez and Andrew Evanhoff, Hurlburt Heating and Plumbing
Chris is a Field Technician with over 12 years of experience and Andrew is a Senior Service Advisor. They will discuss furnace and air conditioning concerns, answer questions, and explain/discuss deficiencies.

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, David Welch at 715.382.6058



NEXT MEETING: Tuesday, April 20
Social at 5:30 pm & Roundtable/Meeting/Dinner/Education at 6:00 pm
[Waverly Beach, N8870 Fire Lane 2, Menasha, WI 54952](#)
Education: To Be Announced

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, Scott Hansen at 920.716.3025



NEXT MEETING: Tuesday, April 13 - In-Person AND Zoom
Check-in starts at 5:00 pm & Meeting/Dinner/Education at 5:30 pm
[Maple Tree Supper Club, 3010 US-51, McFarland, WI 53558](#)
Education: Caleb Maier, RoofMaxx
Caleb will share information on their specialized roofing products.

Calling all Madison members! We need your help to find speakers for our future meetings - we accept a wide range of topics.
Please contact Chapter Education Chair, Ron Miller at 608.235.9836



NEXT MEETING: Tuesday, April 13
Check-in at 5:30 pm, Dinner at 6:00 pm, & Meeting/Education at 6:30 pm
[The Pallas Restaurant, 1657 S 108th St, Milwaukee](#)
Education: Home Inspector member Andy Helgeson
Andy served as Chair of the Inspection Guideline Committee to aid our members in meeting the Standards of Practice. Andy will also address the requirements in the new legislation which was signed into law on Friday, March 26th.

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, Ryan Eigenfeld at 414.795.9018

This is a brief recap of activity in the past month and a preview of what lay ahead. If anyone would ever like further information on something mentioned in this piece, just let me know -julie@wahigroup.com or 414.299.9766.

March 2021

- **Home Inspector Legislation:** SB 74/Act 17 passed in both Houses and was signed into law by Governor Evers on Friday, March 26th. WAHI leadership anticipated the bill would pass and has encouraged our members to prepare and begin implementing the requirements sooner than later to work out any “kinks” before the new rules are official. All Home Inspector and Associate members received a detailed email on Friday, March 26th.
- **Board Meeting:** The WAHI Board of Directors met on Friday, March 5th in Neenah. Look for the minutes on the website within the Members Only tab the week of April 12th.
- **2021 Spring Education House and Training Seminar:** Our spring training event March 5th and 6th in Neenah was a great success...under still very uncertain times! Our in-person trainings were held responsibly and professionally - keeping everyone’s safety in mind. The Fox Valley Chapter really stepped up to pull this event together – securing a home for the Education House training, lining up Friday and Saturday speakers and volunteering their time at the Education House. Thank you, Fox Valley members! Thanks also go out to Cassidy Kuchenbecker and Tracey Schultz of Environmental Initiatives for the use of their YETI microphone to improve the audio in our recording of the Saturday speakers and for the supply of masks and hand sanitizer for everyone!



Julie Arnstein
Executive Director

April 2021 and Beyond

- **State and Chapter Elections:** In late March, WAHI will conduct the statewide election of State President. In March and April the chapters will elect their local chapter officers and their Chapter-Elected Member at Large to serve on the State Board of Directors. Think about increasing your involvement and giving back to the association!
- **Affiliate Membership Drive/Contest:** Please do not lose sight of this important effort. Without question, the Coronavirus has impacted our chapter meetings which are so instrumental in formulating relationships between our Home Inspector and Affiliate members. See details on page 5 in this newsletter. Due to the Coronavirus, we will extend the contest to the Fall 2021 seminar.
- **COVID-19 Safety Practices:** Please remember that regardless of your position on the virus, to be respectful of the position your buyer, the seller and/or agents involved may have. We are not out of the woods on this yet and we must continue to be mindful and respectful of those your job impacts.
- **WAHI Fall 2021 Education House and Training Seminar:** Mark those calendars for Friday, November 5th and Saturday, November 6th - we will be at Chula Vista in the WI Dells. Time will tell where we are regarding C-19 at that time but whatever it is, we will be prepared! If need be, this event will be conducted in the same COVID-conscious manner that was done in Stevens Point and Neenah.

You can **add your photo and/or a link to your website** to your WAHI profile!

Submit photo and/or company website info. to: julie@wahigroup.com

An IMPORTANT Announcement regarding Chapter Meetings Online

WAHI has been, and still is, a believer in our approach to education - what I call the “WAHI way”! We still see great value in holding our seminars and chapter meetings in person, with the speaker right there in the room for full interaction, Affiliate members and vendors in attendance to develop relationships of confidence and trust, and last but certainly not least, your fellow inspectors, many sole proprietors like you, to share experience, insight and lessons learned along the way!

But, with all of that said, we recognize the need for online programming from WAHI, the ONLY continuing education provider **focused solely** on WI inspectors, WI Standards of Practice and WI rules and regulations (State Statutes)! Long before COVID entered our lives, we knew that some of our members found it difficult to attend their local chapter meetings for a variety of reasons.

Since COVID, many of our chapters have been recording and/or live streaming their meetings. As a courtesy to our members, as we coped with these strange, uncertain times, we offered continuing education credits for those meetings at no charge. This process has been by trial and error, while not perfect, the chapters did the best they could. We recognize how critical it is for speakers to speak clearly and at a reasonable volume for the value of the presentation to effectively reach our at-home viewers.

Any member not comfortable or unable to attend a meeting in-person may continue to connect with their chapter online (and we encourage that!), however, **to earn the 2 continuing education credits there will be a charge of \$20.00** - to be paid through your local chapter treasurer, in most cases. You will be notified by email if your chapter has a different plan in place. WAHI will also be **posting one “highlighted” chapter meeting per month on the WAHI YouTube channel** – for now, payment and certificates for that will be handled by WAHI Executive Director Julie Arnstein. Watch your email for specific details each month.

There are online service providers who can streamline this process but for now, we are “testing the water” to explore the response from our members and determine our best route going forward.

On behalf of WAHI, I thank you for your continued support of our educational programming and your patience as we embarked on this new path.

Madison Radon Testing, LLC



**Let us take care of your
radon tests!**

Lindsay & Kirk Mefford

MadisonRadonTest.com (608) 438-7831

WHICH CHAPTER will be the WINNER of the WAHI AFFILIATE MEMBERSHIP DRIVE?

As of the WAHI Spring 2020 Education House and Training Seminar WAHI will be conducting an **Affiliate Membership Drive**. The goal of this effort is to increase our pool of qualified contractors and product or service providers. To bring out everyone's **competitive spirit**, we have decided to make this a **contest!** The contest end date has been extended to the WAHI Fall 2021 seminar weekend due to COVID-19.

The rules are simple...

1. Each chapter will need to increase their affiliate membership by at least 5% of their total chapter membership as of March 5th. Based on counts at that time:
 - Central chapter will need at least 3 new affiliate members
 - Chippewa Valley chapter will need at least 3 new affiliate members
 - Fox Valley chapter will need at least 4 new affiliate members
 - Madison chapter will need at least 4 new affiliate members
 - Milwaukee chapter will need at least 8 new affiliate members
2. The new Affiliate member must be a paying member, not the recipient of a complimentary membership for speaking at a chapter meeting or seminar.
3. Direct interested parties to the Member Benefits page on the WAHI website to complete an online application - <https://wahigroup.com/Member-Benefits>

The chapter with the largest percentage of new affiliate members, over the minimum, will be deemed the winner!

The “prize” for the winning chapter is a complimentary chapter meeting - paid for out of the WAHI state coffers - AND more importantly, will be known as THE BEST CHAPTER IN WAHI, complete with bragging rights!

Watch for “progress reports” in the newsletter each month to see which chapter is in the lead. **Let the games begin and may the BEST chapter win!**



Ron Miller
Membership Chair

Please contact me with
any questions:
608-235-9836
or
ronmiller547@gmail.com

NEW MEMBERS

Jon Beauchaine (Madison)

Associate/Student Member

480.703.0961

jonsellsrealestate@gmail.com

Ryan Crist (Madison)

Home Inspector Member

RFC Inspection

608.579.0979

ryan@rfcinspection.com

Josh Crook (Madison)

Associate/Student Member

Advanced Health & Safety

608.574.0346

Josh.annaaa.crook77@gmail.com

Andy Eiting (Fox Valley)

Home Inspector Member

First Priority Home Inspection, LLC.

920.843.4338

f.p.h.inspectionllc@gmail.com

Tony Gnadt (Milwaukee)

Home Inspector Member

Wisconsin Property Inspections

414.507.4234

tony@inspectwi.com

Steve Jennings (Chippewa Valley)

Home Inspector Member

Best Choice Home Inspections

608.769.9948

jenningsinspections@gmail.com

Connie Knupp (Madison)

Home Inspector Member

Big Dream Home Inspections

608.571.8355

conniek@bigdreamhi.com

Steven Srok (Milwaukee)

Home Inspector Member

Fairway Home Inspections

414.322.3658

ssrok@wi.rr.com

OFFICE DEPOT/MAX

Office Max and Office Depot merged some time ago. The Office Max discount program offered to WAHI members no longer exists – the savings became spotty as the merger was coming together and then finalized.

Office Depot has come to WAHI with a new, improved program.

See page 15 for information on their in-store program and page 16 for a program overview and the contact person to establish an online account.

From one of our Central Chapter members - "I needed 2,000 copies made – they quoted me \$160.00. AFTER I presented my WAHI card, the cost dropped to \$50.00! What an AWESOME savings!"

From one of our Madison Chapter members - "I recently had printing done at my local Office Depot/Max. Cost before WAHI discount = \$137.00. AFTER the WAHI discount was applied = \$36.00!!! WOW!"

BOARD MEETING MINUTES

The WAHI Board of Directors met on Friday, March 5th in Neenah.

Look for the minutes on the website within the Members Only tab the week of April 12th.



MEMBERS ONLY INTERACTIVE WEBPAGE

It has come to our attention that many of you may be unaware the WAHI website hosts an interactive forum on the Members Only page. We encourage all members to check it out!

This is a very useful tool for communicating directly with fellow members and with our large membership, chances are very good that you will find someone who has a shared experience similar to yours or an answer to your question!

To access the forum section of the website you need to log-in to the website.

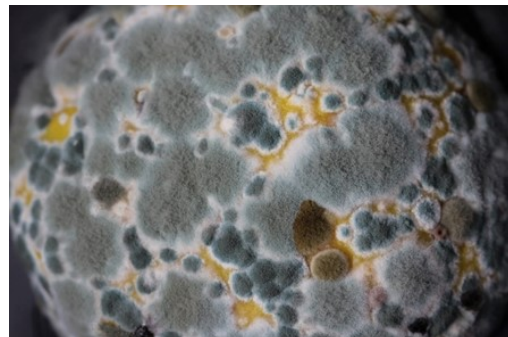
See page 12 for step-by-step instructions to log-in to your profile and make use of this additional "tool" and benefit WAHI offers to their members.

SHOULD HOME INSPECTORS OFFER MOLD SAMPLING?

By Stephanie Jaynes, Marketing Director at InspectorPro Insurance

A possible health risk and a costly issue to fix, mold deters many potential home buyers away from otherwise great finds. Others who buy only to find mold later frequently look for someone to blame, leaving you, the inspector, with a sizable target on your back.

How can you diminish that target and make some additional cash? Offering mold testing may be your answer. In this article, we explore why home inspectors choose to offer mold sampling and recommendations for home inspectors considering offering the additional service.



Why Inspectors Perform Mold Inspections

When asked why they offer mold sampling, the home inspectors we interviewed said that they began offering the service for the following reasons:

1. To protect clients from potential mold-related risks.

According to a brochure by the Federal Emergency Management Agency (FEMA), mold is a type of fungus that, when outdoors, helps dead plants decompose and regenerate soil. Mold is everywhere and naturally occurring.

“There’s never been a mold test that we’ve done that didn’t have any mold,” said Rob Hopkin of [ProTec Inspection Services](#) in an article for [The Washington Post](#). “Every house, every environment has mold spores.”

While there isn’t a practical way to eradicate all mold, the U.S. Environmental Protection Agency ([EPA](#)) [encourages homeowners](#) to avoid letting mold grow indoors, thereby preserving indoor air quality. Mold reproduces by creating tiny spores that are invisible to the naked eye and float in the air both in and outdoors. Mold growth begins when a spore lands, absorbs moisture in the air, and swells in size. As it continues to absorb the air’s moisture, it quickly spreads across its chosen surface.

How mold affects people is largely up for debate. There’s [sufficient evidence](#) that mold can lead to allergic reactions and respiratory symptoms, like coughing and wheezing. However, lawyers, physicians, and people who claim to have a mold-related illness say that mold exposure can cause a [wide variety of ailments](#), including headaches, poor memory, abdominal issues, static shocks, and [depression](#). While correlation doesn’t prove causation, and extreme health claims [often lack scientific support](#), mold’s potential side effects spook many home buyers.

2. To meet demand.

With many clients fearing mold’s side effects, some inspectors try to steer clear of mold as much as possible. Others see mold’s prevalence and clients’ interest as investment opportunities.

Brian Thomas, President of [A-Z Tech Home Inspections, Inc.](#) in Pennsylvania, began to offer mold inspections in direct response to client demand. In addition to providing a valuable service, mold inspections can expand a home inspector’s business.

“We were being told, ‘My kids are allergic, I’m allergic, so we need to know if there’s mold in this house,’” Thomas said. “Visuals are one thing, but if you don’t do an air test, you’re not really doing anything with mold.”

By adding mold to its list of services, A-Z Tech acts as a one-stop shop for its clients so that, as its slogan promises, “one call does it all,” Thomas explained.

“A lot of times, a mold inspection isn’t related to the sale of the home,” explained Robb Graham, President of the Professional Mold Inspection Institute (PMII) in South Dakota, which provides mold training and certification for inspectors and remediators. “If someone gets water damage or has moisture issues, they’re not necessarily selling their home. [Offering mold inspections] allows you to do a similar type of service [but for] a different revenue stream.”

[READ MORE](#)

See our ad on page 10!

ARBITRATION COMMITTEE - SEEKING FEEDBACK!

In early 2019 the WAHI Arbitration Committee went through the process to find a new arbitration provider for our members. In April 2019, several WAHI members attended arbitrator training, and in May 2019, WAHI distributed a new Inspection Agreement to the membership naming Construction Dispute Resolution Services (CDRS) as the arbitration provider.

The primary reason for seeking out a new provider was to improve the arbitration process by only using arbitrators who are experienced in the construction and inspection industries and, in order to maintain impartiality, no connection to WAHI. After meeting with other industry professionals, the Committee decided to proceed with CDRS. The level of professionalism and training provided by CDRS were very important in the Committee's decision. The ability to have some oversight and obtain feedback was also important to the Committee to ensure that the program is serving the WAHI membership well.

The Committee has learned that there have been some home inspector cases brought before CDRS for resolution. For privacy reasons, the Committee is not given the personal or business names of the parties involved with the arbitration, only that the arbitration occurred, the complaint details and the decision made.

In order to maintain oversight of the program from the home inspectors perspective, the Committee is asking any inspector member involved in arbitration to provide feedback. The member may remain anonymous, if they desire, and can provide the amount of feedback they are comfortable with. Any information about the process will be very beneficial to WAHI and our members.



David Nason
Arbitration
Committee Chair
See David's contact
information below.

WAHI ARBITRATION PROGRAM

Not every homeowner/inspector interaction goes smoothly. Although all members are encouraged to make every effort to resolve disputes on their own, we know that is not always successful. **WAHI's Dispute Resolution Program** is here for you during those difficult times.

For information, please contact:

WAHI Arbitration Chair David Nason
262.443.8958 or bestinspectionsllc@gmail.com

WAHI was recently asked, and answered, a question presented by a Home Inspector member on the "cusp" of retirement.

Must a home inspector continue his/her WAHI membership for the 2 year liability period following retirement to take advantage of the arbitration system in the event of a claim? If so, at what level...Home Inspector member or Retired member?

While WAHI would appreciate your continued support and involvement as a Retired member, it is not required. Currently, if a Home Inspector member has not renewed their state license they are eligible to renew their membership in WAHI at the Retired status.



A lot more coverage, not a lot more cash

The InspectorPro Endorsement Bundle gives you peace of mind with protection from common claims. No sublimits attached.



Some restrictions apply. Talk to an InspectorPro broker for details.

Call **866-916-9419** Email: weprotect@inspectorproinsurance.com
Website: www.inspectorproinsurance.com

See page 8 for an informative article provided by InspectorPro

SURVEILLANCE CAMERAS

A realtor contacted me regarding a WAHI inspector who turned off 2 video cameras in a home he was inspecting. The agent was calling for clarification as she was not certain what the rules are concerning recording devices. At the time of the inspection, the inspector explained he disengaged the 2 cameras in order to be compliant with the State Statutes - he explained that if his actions and any commentary were recorded and viewed by a party of than his client he would be in violation of State Statute 440.975 (7)(b):

(7) A home inspector may not do any of the following:

(b) Deliver a home inspection report to any person other than the client without the client's consent.

In the inspector's mind, by being filmed, he was "delivering" contents of his report to someone other than his client. I reached out to the Department of Safety and Professional Services (DSPS) to see how they would view this situation should someone file a complaint.

The Department would not view it as the inspector did. They said that video surveillance does not fall under sharing contents of the inspection and/or an inspection report. State Statute 440.975 (3) reads as follows:

After completing a home inspection, a home inspector shall submit a WRITTEN report to a client that does all of the following: etc. etc.(See 440.975 (3) (a-d) for remaining details)

In January 2020, Senate Bill 247 passed and a portion reads as follows:

995.60 (2) USE OF SURVEILLANCE DEVICES. Except as provided under sub. (3), an owner of real estate may use a surveillance device in or on the real estate to observe or record an individual who is present in or on the real estate for a private showing, open house, or other viewing of the real estate in connection with the owner's attempt to sell the real estate.

At the WAHI Spring 2019 Training Seminar, a speaker touched on surveillance cameras. He suggested attendees seek legal advice regarding privacy/disclosure rules in our state and/or add a disclaimer to their report. Something along the lines of:

We will make every reasonable effort to keep the results of the inspection confidential and will provide a report to you only (unless otherwise directed by you in writing). However, we have no control over home security surveillance systems that may be present and activated during the inspection, and it is possible that other parties might observe the inspection without our knowledge.

Please contact me with any questions or concerns – julie@wahigroup.com or 414.299.9766



We're not just good, we're Accurate!

Foundation Restoration and Waterproofing

We've never missed a closing deadline!

After your inspection is complete, if your buyer's/seller's property has signs of possible foundation repair or water seepage, we are ready to respond.



Nationally Certified Foundation Repair Staff



FULL SERVICE

Call: (414) 744-6900
www.accuratebasementrepair.com • Milwaukee, WI

UPDATE YOUR WAHI PROFILE IN 5 EASY STEPS

1. Go to www.wahigroup.com.
2. From the Home Page - upper right corner, **select "LOG IN."**
ENTER your email address on file with WAHI and password.
*If you have questions, contact Julie at julie@wahigroup.com.
3. Once logged in, the upper right corner shows your name,
"Change Password" and "Log Out." **CLICK on your name.**
4. You should now be on the "My Profile" page. **Select "EDIT PROFILE"** in the gray rectangular box.
5. After making your updates, **select "SAVE"** in the gray rectangular box at the bottom of the page.



4712 N. 125th St.
Butler, WI 53007
Office: (262) 797-8181
Cell: (414) 588-5800
www.smokestacks.net



The only chimney company in WI to win the BBB Torch Award for Business Ethics and Integrity .

EXPERT CHIMNEY AND FIREPLACE REPAIR, INSPECTIONS AND SWEEPING!

We know recommending the right contractor to your clients can be risky...at [SmokeStacks, Inc.](http://SmokeStacks.com) we have multiple certifications and are highly rated with the Better Business Bureau and Angie's List. [SmokeStacks, Inc.](http://SmokeStacks.com) has proudly served thousands of homeowners in Milwaukee and Waukesha counties.

Below are a few of the services offered at [SmokeStacks](http://SmokeStacks.com):

- Chimney and Flashing Repair
- Fireplace Repair and Service - Indoor and Outdoor
- Decorative Masonry
- Chimney Sweeping and Inspections
- Water Leak Diagnosis and Repair

Visit our website for more details to see photos of our work - www.smokestacks.net

WAHI LEGAL SUPPORT

Affiliate member Attorney Lauren Triebenbach of Michael Best and Friedrich offers a risk-free, INITIAL consultation to WAHI members with legal concerns. WAHI members have the right to contact any attorney of their choice. Should a WAHI member decide to work with Lauren, the steps below, provided by Lauren, provide an explanation of her services.

1. If you receive an email, letter, text, or pleading from a customer, please contact my office.
2. I will ask that you provide me with the communication you received plus your inspection agreement and report. If there are other communications related to the claim, I will ask for those too.
3. After I review your documents, I will schedule a time to talk to you. Calls generally last 15-30 minutes. I will discuss with you your options, which could include working it out on your own, engaging me to respond on your behalf, or tendering the claim to your insurance company. The strategy I discuss will be based on your specific claim, whether litigation or arbitration has already been initiated, and whether your inspection agreement specifies arbitration as the method of dispute resolution.
4. If you don't hire me, you don't get a bill. If you do hire me, the time spent reviewing the case will be included in the final billing.
5. Knowledge is power. I want inspectors to know their options so they can the decision that's best for them and their business.

Visit the WAHI Affiliate Member page to contact Lauren: <https://wahigroup.com/Affiliate-Members/>



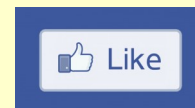
Environmental Initiatives of North America, INC
414.651.6653 | 608.790.2665 | 847.293.7554 | 920.253.1247

Stay in touch with the WAHI Facebook page!

Our WAHI Facebook community provides the perfect opportunity to post minutes, make chapter announcements, post meeting changes, start a dialog/ask questions of other inspectors or just see what your fellow WAHI members have been up to.

If you have any questions, please contact:

Bob Turicik
920.892.7654
homeview@wi.rr.com



WAHI WELCOME COMMITTEE

Our Welcome Committee is intended to do just that....*welcome* our new members into WAHI. As a new member, expect a call from a member from your chapter. If you are a "newer" member – maybe you joined a while ago but haven't yet attended a meeting - feel free to reach out to a committee member from your chapter and make arrangements to meet at the next or an upcoming meeting.

We want our new members to feel "welcome", feel a connection with the group... and the members listed below are the right people to do that!

CENTRAL

Mike Carson - 715.212.4051 or carsonhomeinspector@gmail.com

Kyle Zimmerman - 715.387.1815 or kyle@royaltinspections.com

CHIPPEWA VALLEY

Jon Hempel - 715.210.3217 or jhempel@newageinspection.com

Marc Steig - 715.797.1475 or inspectormarc3@gmail.com

FOX VALLEY

Dave Brading - 920.889.2120 or dave.brading@yahoo.com

Bob Turicik - 920.946.0433 or homereview@wi.rr.com

MADISON

Sean Martinsen - 608.206.1108 or sktailhook@yahoo.com

Rich Reinart - 608.535.9206 or thehomeinspectorllcwi@gmail.com

MILWAUKEE

Brian Derewicz - 262.343.1614 or briandthehomeinspector@gmail.com

Ryan Eigenfeld - 414.795.9018 or flarsbar@gmail.com

Nick Hammetter - 414.412.2637 or humblehomeinspector@gmail.com

Andy Helgeson - 414.315.0266 or helge4674@outlook.com

Scott LeMarr - 262.424.5587 or scott@honesthomeinspections.com

Mike von Gunten - 262.945.2446 or mvgbvg@wi.rr.com

Thank you all for stepping up to serve on one of the **most important** committees within the WAHI organization!

**Office
DEPOT.**
Taking care of business

Your Store Purchasing Card is here!

**Office
DEPOT.**



Store Purchasing Program

Account # 8012 877 6570

CARDHOLDER INSTRUCTIONS:

For use in-store only. Present this card at checkout to access your discounted price. Must prepay for Print and Copy services. See reverse for details.

© 2018 Office Depot, Inc. All rights reserved.
Office Depot is a trademark of The Office Club, Inc. OfficeMax is a trademark of OMC, Inc.

**Office
DEPOT.**

Office Depot® Office Max® Associate Instructions:
1. Begin every sale transaction. Sell Service copies may be prepaid at the register for discount.
2. Print, "Add" and the select, "Change" or "OfficeMax Account" (both screens only).
3. Enter SPC # and wait for register to re-print.
4. Purchase with card do not qualify for Office Depot® Office Max® Rewards.
Use of this card constitutes acceptance of the terms and conditions.
Please visit business.officedepot.com/spc for full terms and conditions.



WAHI Group Associates, get access to your special pricing and more with your Store Purchasing Card:

Unlock savings in the store

When you shop at any Office Depot or OfficeMax store, your Store Purchasing Card enables you to get the lower of the retail store price or your custom-discounted price.

Receive discounts on Print & Copy Services™

With the Store Purchasing Card, you will receive discounts on black & white copies, color copies, binding, folding and cutting at our in-store Print & Copy Services™ Center.

Access your card via your mobile phone

In addition to your printed version, your Store Purchasing Card can be accessed via your mobile device.

Contact your Account Manager for more information.

Contact: Paul Gomez
Phone: (855) 337-6811 ext. 12809
Email: paul.gomez1@officedepot.com

FREE Lamination of your Store Purchasing Card

This coupon entitles the Office Depot Business Solutions Customer to free lamination of their Store Purchasing Card only. Not valid for lamination of any other product(s).

Valid in store. Must present this original coupon and your program card to cashier. Photocopied/reproductions not valid. Not valid for purchases made in Office Depot outlet/clearance stores. Coupon is good for one-time use only, is not transferable, is not for resale or auction and cannot be combined with other offers or promotions. No cash back. Void where prohibited. Limit 1 coupon per customer.

Coupon Code 82677141

Visit stores.officedepot.com to find a store near you.



**Office
DEPOT.**

BUSINESS SAVINGS PROGRAM

Pricing Summary & Program Advantages



20% to 55% off
retail on cleaning
& break room items.



**Wisconsin
Association of
Home Inspectors, Inc.**



20% to 55% off
item office supply
core list.



Free next-day shipping
on orders of \$50 or more.



10% off branded;
20% off private brand
ink & toner core list.



Special pricing on copy and print services

- \$0.025 black and white copies
- \$0.22 color copies
- 40% off finishing services



Average 10% off
retail on 200
technology core items.

Plus, 10% off an expansive in-store assortment of 6,000+ items.



**Office
DEPOT**

For assistance with gaining on-line access, please contact:

Paul Gomez

WAHI National Program Manager | Office Depot

Tel: (855) 337-6811, Ext 12809 | paul.gomez1@officedepot.com

BOARD OF DIRECTORS

President

Ric Thompson
920.410.6682

Dave Pribyl
920.660.3000

Vice President

Terry Elliott
715.577.4211

David Strandburg
608.255.3966

Marc Steig
715.797.1475

Secretary & Executive Director

Julie Arnstein
414.299.9466

Mike von Gunten
262.945.2446

Treasurer

Andy Helgeson
262.377.0751

Chapter Presidents

Central

Mike Carson
715.212.4051

Chippewa Valley

Terry Elliot
715.577.4211

Fox Valley

Dave Pribyl
920.660.6000

Madison

Sean Martinson
608.206.1108

Milwaukee

Jim Oezer
262.636.9909

Members-at-Large

Mike Carson
715.212.4051

Brian Derewicz
262.3431614

Andy Helgeson
262.377.0751

Ron Miller
608.235.9836

Brian Opelt
715937.2002

WAHI COMMITTEES

Arbitration

David Nason, Chair
Ron Nohre

Audit

Andy Helgeson, Chair
Tom Beatty
Dave Corby
James Davis • Misty Russell
Blake Teschner

Education

Tom Kruse, Co-Chair
John Moore, Co-Chair
Mike Carson
Ryan Eigenfeld
Tyler Groshek • Scott Hansen
Andy Maliszewski
Ron Miller
Mike von Gunten
David Welch
Kyle Zimmerman

Education House

Mike Carson, Chair
Mike von Gunten

Legal Support

Ric Thompson, Chair
Attorney Lauren Trienbenbach

Legislative

Ken Smith, Co-Chair
David Strandberg, Co-Chair

Long Term Planning

Andy Helgeson, Chair
Tom Beatty • Mike Carson
Terry Elliott • Rich Reinart
Ric Thompson

Membership

Ron Miller, Chair
Mike Carson • Brian Derewicz
Roger Kautz
David Pribyl • Marc Steig

Nominations/Elections

Andy Helgeson, Chair
Mike Carson • Terry Elliott
Sean Martinson
Jim Oezer • Dave Pribyl

Public Relations

Bob Turicik, Chair
Bob Schulz
Marc Steig

Rules & By-laws

Andy Helgeson, Chair
Tom Greenwaldt
Roger Kautz

Website

Julie Arnstein
Nick Hammetter

Welcome

See page 14 in this newsletter

E&O INSURANCE FOR INSPECTORS

Allen Insurance Group

Phone: 800.474.4472 x172
Great service. Many choices and fee schedules. Covers radon too.

Associations Liability Insurance Agency

Phone: 800.882.4410
Offers competitive rates, a low deductible and a package of other benefits. Rates for commercial and residential inspections, not based on volume or revenue.

Coverra Insurance Services

535 Industrial Drive, Sparta, WI 54656
Contact: Jeff Ascher, 608.269.2127
Fax: 267.647.3247
jascher@coverrainurance.com
www.coverrainurance.com

Hanover Insurance

330 E. Kilbourn Avenue, #650, Milwaukee, WI 53202
Contact: Jeff Frank, 414.221.0364
jfrank@robertsonryan.com
www.robertsonryan.com

InspectorPro Insurance

2600 W. Executive Pkwy, Suite 500, Lehi, UT 84043
Contact: Brianna Meagan, 801.610.2723 or bmeagan@citadelus.com
Fax: 801.610.2701
www.inspectorproinsurance.com
Our free pre-claims assistance and risk management education decrease how often claims arise. And our E&O and general liability insurance policies serve your unique business needs. Insuring elsewhere isn't worth the risk.

OREP

Phone: 888.347.5273
Includes premises coverage and most incidental coverage.
Competitive rates.

Radant-Advantage Ins Svs of Wausau

2703 Rib Mountain Dr, Wausau, WI 54402
Contact: Sean Corsten, 715.845.9204
seanc@aisofwauausau.com
www.advantagewausau.com

Vincent, Urban & Walker

Phone: 920.432.7246
Many types and companies. Services individual inspectors, fee based on volume. Covers radon too.

Zolofra Insurance Agency

Phone: 888.858.1777
www.allprocoverage.com
Multiple carriers. Coverage on mold and lead testing, septic, pest and pool inspections, prior acts, workers comp., commercial auto and more.