

Andy Helgeson
President

April 2018

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www.wahigroup.com



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How's business? Yours that is!

With the market starting out red hot this spring, it's natural to focus on doing inspections rather than all the other elements of good business planning but that may not be serving your long-range business goals well.

Are you maintaining relationships beyond realtors? Are you advancing your professional standing? Are you making progress on business goals? I admit, it's easy to let things run on auto-pilot - I fail at these things at times too.

There are many things we are not required to do - be it our personal lives, our business practice and on inspections. But if you choose to go "the extra mile" it can be the difference between being just another Inspector and being someone who is held in high regard.

Ask yourself....Are you:

- giving back to your community?
- accomplishing professional goals?
- taking any educational/certification courses to offer more to your clients?
- giving back to the professional and/or personal organizations/groups you're involved in?

The last example cited above is not new to anyone, but I bring it up in regard to WAHI. **Your** organization (WAHI) needs you. WAHI needs you to make time for the organization you joined. I say it over and over, but WAHI is doing great things for **you** and **your** industry. WAHI needs you to *get on the boat* and get involved!

WAHI recently met with the owner of a large national firm that handles thousands of claims against home inspectors all over the country. He travels to states regularly and this is what he shared with us: "WAHI is by far the best professional organization he has worked with in our industry." That was quite the compliment!

(continued on pg. 5)



NEXT MEETING: Wednesday, April 18

Social at 6:00 pm & Meeting/Dinner at 6:30 pm

Meeting and meal is \$30; meeting only is \$10.

[Palms Supper Club Steak House, 5912 Business Hwy 51, Schofield](#)

Education: Mike Boise, WI Public Service, Planning and Gas Engineer

Mike will be discussing laws and regulations for utilities.

For speaker information, or to provide a suggestion/lead, please contact the Chapter President, Richard Duerkop at 715.241.8222



NEXT MEETING: Wednesday, April 4

Buffet Dinner at 5:30 pm & Meeting at 6:00 pm

[Jade Garden Restaurant, 3620 Gateway Dr., Eau Claire](#)

Education: Mike Richardson, Bertrang Roofing

Mike will be talking about roofing concerns.

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, Pete Saltness at 715.829.7348



Our March speaker, Troy Ribble from Roof Medics, addressed various types of asphalt roofing, shingles, common problems associated with asphalt shingles and what to look for when inspecting a roof.

NEXT MEETING: Tuesday, April 17

Round table at 5:30 pm & Meeting/Dinner at 6:00 pm

[The Stone Toad, 1109 S. Oneida St., Menasha](#)

Round Table Discussion: Testing of electrical outlets and systems with various types of testers. Please send your pictures to Dave VandenHeiden at thdllc7@gmail.com at least a couple of days before the meeting or bring them on your smart phone and directly load to the projector.

Education: To be determined

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, Scott Hansen at 920.716.3025.



NEXT MEETING: Thursday, May 17 (no meeting in March or April)

Roundtable at 6:00 pm & Meeting/Dinner at 6:30 pm

NEW LOCATION: [Great Dane Pub and Brewing, 2980 Cahill Main, Fitchburg](#)

Education: Affiliate members Kirk & Lindsay Mefford, Madison Radon Testing, LLC

Kirk and Lindsay will share information on the different types of radiation, ionizing radiation exposure and radon testing.

The Madison Chapter meets only the following months: January, February, May, June, September and October.

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, Ron Miller at 608.235.9836



NEXT MEETING: Tuesday, April 10

Social time from 5:30 - 6:30 pm, Buffet Dinner available from 6:00 - 7:00 pm

Business Meeting and Educational Presentation at 7:00 pm

[Klemmer's Banquet Center, 10401 W. Oklahoma Ave., West Allis](#)

Education: Affiliate member Randy Miller, Allrite Home and Remodeling/S & E Insulation

Randy will address roofing, insulation and other exterior issues.

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Co-Chairs, Ryan Eigenfeld at 414.795.9018 and Troy Beasley 414.737.2721

WHAT'S HAPPENING IN WAHI?

This is a brief recap of activity in the past month and a preview of what lay ahead. If anyone would ever like further information on something mentioned in this piece, just let me know...julie@wahigroup.com or 414.299.9766

March 2018

- **WAHI Education House and Training Seminar:** Another successful WAHI event has come and gone! Thank you Education House Co-Chairs Mike Carson and Mike von Gunten (plus your volunteer crew!) and Education Co-Chairs Tom Kruse and John Moore & committee members Mike Carson and Mike von Gunten - **GREAT** job! Department of Safety and Professional Services Secretary, Laura Gutierrez, joined us as planned. She thoroughly enjoyed her time spent at the Education House on Friday afternoon and provided an informative, and light-hearted, address on Saturday morning! Committee member John Moore is compiling the comments from the evaluation forms and he will share his summary next month.
- **Board Meeting:** The minutes from the Friday, March 9th Board Meeting will be posted on the WAHI website in mid-April on the Members Only page. You will need to log-in to view the minutes – see page 5 in this newsletter for detailed log-in steps.
- **Arbitration:** A successful training took place in Neenah on Tuesday, March 20th – 19 qualified Home Inspectors and Contractors attended the training. Lots of time, attention and focus has been placed on revitalizing the WAHI Arbitration Program - increasing our pool of trained arbitrators, gathering data from members and E&O providers regarding their experience in the course of an arbitration and discussing program improvements with our administrator, Resolute Systems.
- **Zoom, online meeting provider:** Remember, for any “long distance meetings” WAHI has an account with an online meeting provider, Zoom. This service is available for use by the Board of Directors, Chapter leadership and State and Chapter committees. Contact me for further information or to schedule a meeting for your group.



Julie Arnstein
Executive Director

You can **add your photo and/or a link to your website** to your WAHI profile!

Submit photo and/or company website info. to: julie@wahigroup.com

April 2018 and Beyond...

- **Membership Renewal due July 1st:** Watch your email and future newsletters for important updates and deadline dates....to avoid a \$25.00 late fee!
- **Arbitration Program:** As stated previously, 2 trainings have been conducted in Milwaukee and Neenah but WAHI leadership has not stopped meeting and discussing program changes and improvements. No future trainings are planned at this time. Watch your email and future newsletters for updated information.
- **Leadership Training:** WAHI is planning a leadership training day for all current chapter officers, committee chairs and any member interested in serving in a leadership role in the near or distant future. WAHI's future **DEPENDS** on members stepping up to serve. The WAHI Board of Directors understands and appreciates that each chapter is different - this training will be a great opportunity to exchange ideas to increase involvement and attendance at your chapter meetings. More details coming soon.
- **Fall 2018 Education House and Training Seminar:** We are exploring Milwaukee and Manitowoc for November 2nd and 3rd - stay tuned!

WAHI EDUCATION HOUSE PICS



The gang's all here! Spring '18 WAHI Education House Attendees



DSPS Secretary Laura Gutierrez and WAHI State President Andy Helgeson at the Spring '18 WAHI Education House

PRESIDENT (CONT'D)

We recently canceled our State election due to a lack of candidates. A shortage of candidates often happens when it comes time to fill Chapter level positions as well. We all have a list of things we need to do, but I'm asking you to include WAHI on that list. There's an old saying – "If you want something done, give it to a busy person." Getting in the habit of completing your tasks and goals makes people find a way to get one more thing done. Find time, make time, enjoy your time with this great organization. I have so enjoyed my journey with WAHI and the members within the association.

For those of you who would like to get involved but fear you may not have enough experience, don't know anyone, or just aren't sure what getting involved may entail, WAHI is planning a Leadership Training Day! We're planning the 1st week of June and looking into locations in the center of the State, tentatively Mauston. You should attend...get an understanding on what is involved, meet your State and Chapter leaders, and learn more to help you determine how to "jump in." All members will receive information about this very important meeting via email.

We've got plenty of "seats in the boat" - I look forward to kicking back and enjoying a refreshment with you!
~Andy Helgeson, WAHI

WAHI 101 - INSTRUCTIONS TO UPDATE YOUR PROFILE IN 5 EASY STEPS:

1. Go to www.wahigroup.com.
2. From the Home Page - upper right corner, **select "LOGIN."** **ENTER your email address on file with WAHI and password.** *If you have questions, contact Julie at julie@wahigroup.com.
3. Once logged in, the upper right corner shows your name, "Change Password" and "Log Out." **CLICK on your name.**
4. You should now be on the "My Profile" page. **Select "EDIT PROFILE"** in the gray rectangular box.
5. After making your updates, **select "SAVE"** in the gray rectangular box at the bottom of the page.



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STATE ELECTION

All members with voting rights received an email on March 6th announcing the State Election had been postponed. The postponement was due to the fact that no WAHI members came forward to serve and as a result WAHI was unable to offer the members a multi-candidate ballot.

The Board of Directors discussed the situation at the Board Meeting held on Friday, March 9th and then again Thursday, March 22nd. By motion and vote, the Board of Directors approved the following:

Current State President, Andy Helgeson, has been appointed to serve one more year as President.

Current Vice President, Tom Greenwaldt, has been appointed to serve another two-year term as Co-Vice President.

Terry Elliott has been appointed to serve as Co-Vice President for a two-year term with Tom Greenwaldt.

A state election will be held in spring 2019 to fill the position of President and several Member at Large positions.

Please contact Nominations & Elections Chair, Andy Helgeson at 414.315.0266 or ajhelgeson@wi.rr.com or Executive Director, Julie Arnstein, at 414.299.9766 or julie@wahigroup.com with any questions.



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NEW MEMBERS

Brian Borden (Milwaukee)

Home Inspector Member
Borden Home Inspections, LLC
262.264.8854
brian@bordenhi.com

Jason Cartwright (Madison)

Home Inspector Member
Wisconsin Inspectors, LLC
608.341.7169
wisconsininspectors@gmail.com

William Deau (Milwaukee)

Home Inspector Member
Shamrock Building Inspection Consultants, LLC
262.367.1536
bill@shamrockwi.com

Benjamin Franz (Central)

Associate/Student Member
715.316.7467
bfranz8106@gmail.com

Matthew Frittitta (Milwaukee)

Home Inspector Member
Above Grade Home Inspection, LLC
414.403.6284
matt@abovegrademilwaukee.com

Rodney Gratz (Madison)

Home Inspector Member
Peace of Mind Home Inspection Services, LLC
608.444.0684
peaceofmindservices.rg@gmail.com

Kevin Jackson (Milwaukee)

Home Inspector Member
Blue Guardian Home Inspection, LLC
414.861.7433
inspector@blueguardianhome.com

Gary Mason (Madison)

Home Inspector Member
Home Check Inspection Services, LLC
608.284.0018
gary@homecheckllc.com

David Reed (Milwaukee)

Affiliate Member - offering drain tile testing
Reeds Independent Drain Tile Test, LLC
414.499.4450
draintiletest@aol.com

Alan Stanek (Madison)

Home Inspector Member
Stanek Home Inspections
608.356.3272
alandstanek@gmail.com

Thomas Whiting (Milwaukee)

Associate/Student Member
608.628.2071
tlw1029@yahoo.com

Dan Wolf (Milwaukee)

Home Inspector Member
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920-207-5110
godsproperty30@hotmail.com

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OFFICE DEPOT

As many of you may know, Office Max and Office Depot merged this past year. The Office Max discount program offered to WAHI members no longer exists – the savings became spotty as the merger was coming together and then finalized.

Office Depot has come to WAHI with a new, improved program.

See page 15 for information on their in-store program and page 16 for a program overview and the contact person to establish an online account.

Word of Caution...

Two large national firms, working together, have been reaching out to local inspection companies with the promise of many inspections per month.

The advice from some members who have taken the bait:

- **Be sure you have a contract in place with each company**
- **Determine payment arrangements in writing and in advance - include in the contract(s)**

The recommendations are prudent business practices in any business relationships you form.

Thank you, WAHI members, for looking out for each other....no surprise there 😊

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WEATHERIZATION PROGRAM

WAHI has recently learned that **refunds** will **ONLY** be issued for **stamps purchased in 2017**. Sorry for any confusion this may have caused.

As previously reported, the Rental Weatherization Program ended on January 1, 2018. See the December 2017 WAHI Inspector (page 7) for the full report.

Contrary to what WAHI was originally told, the WI State Department of Administration has authorized refunds of unused Certificate of Compliance stamps purchased for the Rental Weatherization Program. The refunds are by request only.

To request a refund, contact: DOAdocumentsalesinformation@wi.gov. The number to call is [608.243.2441](tel:608.243.2441), if you have questions.

WAHI has not been made aware of a deadline date for refunds, but acting sooner than later would be recommended.

Feel free to contact me if you have any questions or comments - dstrand8@charter.net or [608.255.3966](tel:608.255.3966)

Sincerely, David Strandberg, Madison Chapter
WAHI Legislative Committee Chair

WI RENTAL WEATHERIZATION PROGRAM



David Strandberg
Legislative
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DISPUTE PROCESS

All member-to-member or member-to-association disputes must go through the Membership Committee.

A member going public, with disputes of these types, risks disciplinary action. The Membership Committee will implement this policy.

**For more information on this process, contact Membership Committee Chair:
Ron Miller at 608.235.9836 or ronmiller547@gmail.com**



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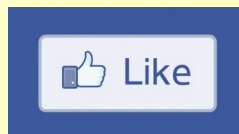
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Stay in touch with the WAHI Facebook page!



Our WAHI Facebook community provides the perfect opportunity to post minutes, make chapter announcements, post meeting changes, start a dialog/ask questions of fellow inspectors or just see what your fellow WAHI members have been up to.

If you have any questions, please contact:
Bob Turicik at 920.892.7654 or homeview@wi.rr.com

WAHI Legal Support

Attorney Roy Wagner, of von Briesen and Roper, continues to offer risk-free initial counseling to members with legal concerns.

If further legal assistance is requested, the cost of the initial consultation will be included in the bill.

Contact Roy Wagner at
414.287.1250 or rwagner@vonbriesen.com

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Members Only - Interactive Forum

It has come to our attention that many of you may be unaware the WAHI website hosts an interactive forum on the Members Only page.

We encourage all members to check it out!

This is a very useful tool for communicating directly with fellow members and with our large membership, chances are very good that you will find someone who has a shared experience similar to yours or an answer to your question!

To access the forum section of the website you need to log-in to the website.

See WAHI 101 on page 5 for step-by-step instructions to log-in to your profile and make use of this additional "tool" and benefit WAHI offers to their members.

WAHI Board Meeting - Friday March 9, 2018

The Board Meeting minutes will be posted on the WAHI website on the Members Only page in mid-April. See page 5 in this newsletter for step-by-step log-in instructions.



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WAHI Arbitration Program

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WAHI's Dispute Resolution Program is here for you during those difficult times.

The process begins when the complainant (homeowner) contacts the Program Administrator at Resolute Systems by one of the following ways:

Mail: 1550 N. Prospect Ave, Milwaukee, WI 53020

Email: info@ResoluteSystems.com

Website: www.resolutesystems.com

For more information, please contact:
Arbitration Committee Chair, Mark Thomas at
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Our Welcome Committee is intended to do just that....*welcome* our new members into WAHI. As a new member, expect a call from a member from your chapter. If you are a "newer" member – maybe you joined a while ago but haven't yet attended a meeting - feel free to reach out to a committee member from your chapter and make arrangements to meet at the next or an upcoming meeting.

We want our new members to feel "welcome", feel a connection with the group... and the members listed below are the right people to do that!

CENTRAL

Mike Carson - 715.212.4051 or carsonhomeinspector@gmail.com

Rich Duerkop - 715.241.8222 or americansentry1@charter.net

Nate Petersen - 715.218.6365 or nppmpp01@yahoo.com

CHIPPEWA VALLEY

Jon Hempel - 715.894.7304 or jhempel@newageinspection.com

Joel Markeson - 715.225.0385 or jpmarkuson@gmail.com

FOX VALLEY

Dave Brading - 920.889.2120 or dave.brading@yahoo.com

Bob Turicik - 920.946.0433 or homereview@wi.rr.com

MADISON

Sean Martinsen - 608.206.1108 or sktailhook@yahoo.com

Rich Reinhart - 608.535.9206 or thehomeinspectorllc@outlook.com

MILWAUKEE

Andy Helgeson - 414.315.0266 or helge4674@outlook.com

Steve Knoebel - 414.828.4217 or stevek@knoebelinspect.com

Scott LaMarr - 262.424.5587 or scott@honesthomeinspections.com

Mike von Gunten - 262.945.2446 or mike@lahigroup.com

Chuck Weber - 414.536.1300 or cweber81@wi.rr.com

Thank you all for stepping up to serve on one of the **most important** committees within the WAHI organization!

BOARD OF DIRECTORS

President

Andrew Helgeson
262.377.0751

Ron Miller
608.235.9836

Brian Opelt
715.937.2002

Dave Pribyl
920.660.3000

David Strandburg
608.255.3966

Mike von Gunten
262.945.2446

Chapter Presidents
Rich Duerkop, **Central**
715.241.8222

Terry Elliott, **Chippewa Valley**
715.577.4211

Dave Pribyl, **Fox Valley**
920.660.3000

Dennis Kruger, **Madison**
608.575.0371

Jay Paulson, **Milwaukee**
262.751.5992

Co-Vice Presidents

Terry Elliott
715.577.4211

Tom Greenwaldt
262.547.3678

Secretary & Executive Director

Julie Arnstein
414.299.9766

Treasurer

Tom Kruse
608.782.8831

Members-at-Large

Mike Carson
715.212.4051

Tom Dempsey
262.367.1536

Dennis Kruger
608.575.0371

Scot McLean
414.228.6573

WAHI COMMITTEES

Arbitration

Mark Thomas, Chair
Dave Brading
Ron Nohre
Attorney Roy Wagner

Audit

Tom Kruse, Chair
James Davis • George Finch
Nathan Peterson • Misty Russell
Dave Stoinski

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John Moore, Co-Chair
Mike Carson
Pete Saltness

Education House

Mike Carson, Co-Chair
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Ron Miller
Attorney Roy Wagner

Legislative

David Strandberg, Chair
Joy Bott
Tom Dempsey
Scot McLean
Ron Miller
Mark Thomas

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