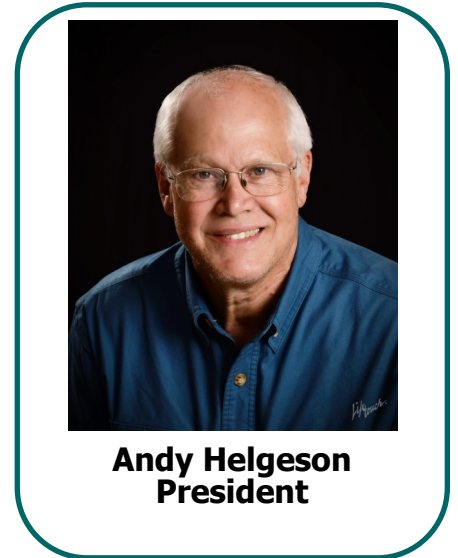




# The WAHI Inspector

January 2019 Vol. 23, Issue 1 www.wahigroup.com



**Andy Helgeson**  
President



## INSIDE THIS ISSUE

Chapter Meetings 2

WAHI News 3

New Members 8

Risk Management 11

### LET'S GET THE NEW YEAR STARTED RIGHT!

To quote Benjamin Franklin, "By failing to prepare, you are preparing to fail."

Did you make any New Year's resolutions, reviewed whether you met your goals from last year, and/or made new goals for the coming year? While I know how important this can be, I'm not great at making and keeping up with my own list of goals. Life happens fast and if you don't set your own priorities, life will do for you! When that is the case, you can easily get off track.

This is why WAHI has initiated a Long-Term Planning Committee. Since WAHI is operated by volunteers in leadership positions which change periodically, it is important that our plans and goals be clearly defined and detailed so WAHI remains viable long term. This is such an important task that this committee has been added to the list of Standing Committees which are required in our By-Laws.

So, you ask, what are some of WAHI's goals?

- **Long term funding** to ensure there is money so ideas and initiatives are not just talked about but have funding to make them happen. Such as:
  - Working on legislation can be expensive.
  - Training programs, like Arbitration, need money to conduct.
  - Paying for quality speakers and programs add up quickly.
- WAHI may need to consider offering **online education**. We are still absolutely committed to our current seminar and Chapter meeting approach, but many of our members cannot or choose not to attend. There is NO substitute for meeting face-to-face and being able to gain knowledge and understanding from the speakers, fellow attendees, and through questions asked you may not have thought of. None of that is available on the internet, but we should look at options to meet the needs of all our members.
- Our ongoing effort to **improve our Standards of Practice and legislation**. This industry is still relatively young and is evolving even faster with the myriad of technological innovations.
- **Increasing member involvement**. Again, WAHI is run by volunteers and participation is critical in having effective Boards and Committees.

*(continued on pg. 4)*



**NEXT MEETING:** Wednesday, January 16  
Social at 6:00 pm & Meeting/Dinner at 6:30 pm  
Meeting and meal is \$30; meeting only is \$10.  
[Sconni's Alehouse & Eatery, 1239 Schofield Ave, Schofield, WI 54467](#)  
**Education:** To be determined

---

For speaker information, or to provide a suggestion/lead, please contact the Chapter Education Chair, Tyler Groshek at 715.212.7341



**NEXT MEETING:** Wednesday, January 2  
Buffet Dinner at 5:30 pm & Meeting at 6:00 pm  
[Jade Garden Restaurant, 3620 Gateway Dr., Eau Claire](#)  
**Education:** Denni Backstrom and Nic Kellan from Trac Solutions of Western Wisconsin (dba Steamatic of Western Wisconsin) and Bill McNierney from Legends Technical  
The group will be discussing mold remediation.  
**Friday, January 18th: Annual Chippewa Valley Holiday Party - Watch your email for details and RSVP date and contact info.**

---

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, David Welch at 715.382.6058



**NEXT MEETING:** Tuesday, January 15  
Round table at 6:00 pm & Meeting/Dinner at 6:30 pm  
[The Stone Toad, 1109 S. Oneida St., Menasha](#)  
**Round Table Discussion:** Open discussion on anything of interest you have come across during your inspections. Bring pictures on your smart phone or jump drive to load onto the projector!  
**Education:** To be determined

---

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, Scott Hansen at 920.716.3025



**NEXT MEETING:** Thursday, January 17  
Roundtable at 5:30 pm & Dinner, Meeting and Educational Presentation at 6:00 pm  
[Great Dane Pub and Brewing, 2980 Cahill Main, Fitchburg](#)  
**Education:** To be determined

---

Calling all Madison members! We need your help to find speakers for our future meetings - we accept a wide range of topics. Please contact Chapter Education Chair, Ron Miller at 608.235.9836



**NEXT MEETING:** Tuesday, January 8  
Social time starts at 5:30 pm or later, Buffet Dinner available from 6:00 - 7:00 pm  
Business Meeting and Educational Presentation at 7:00 pm  
**NEW LOCATION:** [The Pallas Restaurant, 1657 S 108th St, Milwaukee](#)  
**Education:** To be determined

---

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, Ryan Eigenfeld at 414.795.9018

# WHAT'S HAPPENING IN WAHI?

This is a brief recap of activity in the past month and a preview of what lay ahead. If anyone would ever like further information on something mentioned in this piece, just let me know...julie@wahigroup.com or 414.299.9766

## December 2018

- **Amended By-Laws and New Policy Manual:** The amended By-Laws and new Policy Manual were sent to all WAHI members for a 2 week discussion period - ending January 1<sup>st</sup>. The vote to accept the final products will be conducted in January.
- **Executive Director Contract:** I am happy to report my contract has been renewed for another 2 years. I have worked with WAHI since May of 1999 - I doubt any of us at that time anticipated we would be “together” for 20 years but here we are. With complete conviction, I can say this has been a wonderful career for me – I love what I do (I always say, I hope that it shows), the friendships I have made working with the group are so valuable to me and I have overheard just enough educational presentations to make me somewhat knowledgeable and somewhat dangerous. 😊 Thank you all for your kind words, your respect, your support and continued confidence in me, and, last but not least, the tremendous fun we have shared over the past 19 years! I look forward to continuing my journey with WAHI!
- **Board Meeting Minutes:** The November 2<sup>nd</sup> Board Meeting Minutes have been posted in the Members Only section of the WAHI website. You do need to log-in to your account to access this area. On the Home Page, go to the far right end of the “page tabs” – hover over the 3 horizontal lines and a drop-down list will appear. Select Members Only and then scroll down toward the bottom of that page – you will find all of the WAHI Board Meeting Minutes there.

## January 2019 and Beyond...

- **2019 State and Chapter Elections:** All chapter officer positions (including Chapter-Elected Member at Large on the State Board) are up for election in odd numbered years. State President is up for election as well. All positions carry a 2-year term.
- **Bylaws and Policy Manual:** The amended Bylaws and new Policy Manual will be put to a vote by the members with voting rights - Home Inspector and Retired members. Watch your email for important information and deadline dates if you are a member with voting rights - **WE NEED YOUR PARTICIPATION!**
- **Spring 2019 Education House and Training Seminar:** Mark those calendars... Friday, March 29<sup>th</sup> and Saturday, March 30<sup>th</sup> at the Four Points Sheraton in Milwaukee! More details soon to come!
- **Fall 2019 Education House and Training Seminar:** This seminar date and location are locked in too...Friday, November 8<sup>th</sup> and Saturday, November 9<sup>th</sup> at Chula Vista in the WI Dells!



**Julie Arnstein**  
**Executive Director**

You can **add your photo and/or a link to your website** to your WAHI profile!

Submit photo and/or company website info. to: [julie@wahigroup.com](mailto:julie@wahigroup.com)

## PRESIDENT (CONT'D)

Since this is a new committee, you have a great opportunity to help shape and guide WAHI for the years to come. The committee is just in the formation stage and needs representation from all our Chapters. With the online meeting program WAHI uses, ZOOM, it's easy and convenient for committee members from anywhere in the State to "meet" and conduct business.

The format of the Long-Range Planning Committee is not yet set, but I would *like to see* 10 or so members get involved. Committee members must be committed, willing to serve for a couple of years at a time. Understandably, the hours of work will be greater in the beginning, but I would expect the committee would "meet" approximately 4 times a year.

As with all WAHI committees, this committee will report directly to the WAHI Board of Directors. This ensures that all proposals and goals are approved before decisions are finalized. For me, the opportunity to make a significant contribution to your trade would be very rewarding.

I highly encourage you to assess your talents and gifts to see if they are a good fit and then contact Julie or myself very soon with your interest. Please note: getting involved in this committee does not require many years of previous service in WAHI. What it does require is some knowledge and experience in our industry (or something similar) and the ability to see where we are and where we should be going. We need members who will not just "take up a chair," but those willing to speak their mind, work collectively and offer well thought out suggestions and constructive criticisms.

On a side note, as mentioned in the last newsletter, the effort to revise our Standards is in the works and is picking up steam. I have had some preliminary talks with Realtors and there appears to be great interest. This has potential to be a great opportunity to improve our daily work - providing parties involved in the process do not have a specific agenda and remain open to what makes sense. There are certain unalterable givens in this business. We are the one element in a real estate transaction that exists solely to protect the interests of the consumer - all decisions must start from that premise. If we protect our clients, we will succeed.

It's not often that someone has the opportunity to affect great changes in what they do. If you have a passion for our industry and strong beliefs in positive change, please contact Julie or myself – we welcome the chance to discuss this with you!

Make the road in front of you in 2019 better, exciting, and fun!

Andy Helgeson

## STATE AND CHAPTER ELECTIONS

Odd-numbered calendar years (i.e. 2019) are when WAHI holds chapter elections and, providing the amended Bylaws and new Policy Manual pass, the State election for the position of President. This change allows for a balanced turn-over of State Board positions - odd years would result in a new President and 5 Chapter-Elected Member at Large, even years would result in a new Vice President and 4 State-Elected Member at Large.

Please give serious consideration in how you could be a more active participant in serving the State association or your chapter.

Watch your email and future newsletters for important election deadline dates. It is our intention to have the voting dates overlap with the Spring seminar to enable attendees to cast their vote at the seminar. Julie will be happy to assist anyone uncertain about the online process.



# SPRING AND FALL SEMINARS

Mark those new 2019 calendars for...

March 29th and 30th -  
WAHI Spring 2019 Education  
House and Training Seminar  
in Milwaukee!

November 8th and 9th -  
WAHI Fall 2019 Education  
House and Training Seminar in  
the WI Dells!

## WAHI 101: INSTRUCTIONS TO UPDATE YOUR PROFILE IN 5 EASY STEPS

1. Go to [www.wahigroup.com](http://www.wahigroup.com).
2. From the Home Page - upper right corner, **select "LOGIN."** **ENTER your email address** on file with **WAHI and password.** \*If you have questions, contact Julie at [julie@wahigroup.com](mailto:julie@wahigroup.com).
3. Once logged in, the upper right corner shows your name, "Change Password" and "Log Out." **CLICK on your name.**
4. You should now be on the "My Profile" page. **Select "EDIT PROFILE"** in the gray rectangular box.
5. After making your updates, **select "SAVE"** in the gray rectangular box at the bottom of the page.



*We're not just good, we're Accurate!*

## Foundation Restoration and Waterproofing

*We've never missed a closing deadline!*

After your inspection is complete, if your buyer's/seller's property has signs of possible foundation repair or water seepage, we are ready to respond.



**Nationally Certified Foundation Repair Staff**



**FULL SERVICE**

**Call: (414) 744-6900**  
[www.accuratebasementrepair.com](http://www.accuratebasementrepair.com) • Milwaukee, WI

## AMENDED BYLAWS & NEW POLICY MANUAL

By now all WAHI members have received the amended By-Laws and new Policy Manual via email for the required 2 week discussion period (ending January 1<sup>st</sup>). The final products will be put to a vote by the members with voting rights - Home Inspector and Retired - using the new Polling feature within the WAHI website.

### Please participate in the voting process!

We need your participation to meet the vote quorum, and it will be good practice for you with the upcoming State election - we will need your participation there as well.

## BOARD MEETINGS

It looks like the Board of Directors will be increasing their frequency of meetings in 2019. Stay tuned for the meeting schedule via email and future newsletters.

All WAHI members are welcome to attend any and all board meetings.



Learn more about this valuable resource for your customers at [focusonenergy.com/myhome](http://focusonenergy.com/myhome).

### REDUCING ENERGY WASTE ACROSS WISCONSIN

Focus on Energy, Wisconsin utilities' statewide program for energy efficiency and renewable energy, helps eligible residents and businesses save energy and money while protecting the environment. Focus on Energy information, resources and financial incentives help to implement energy efficiency and renewable energy projects that otherwise would not be completed. © 2018 Wisconsin Focus on Energy

## CLEAR THE PATH TO GREATER HOME PERFORMANCE

With Focus on Energy's Home Performance Program, you can help your customers turn home inspection surprises into energy-saving opportunities. The program offers incentives for:

- Air sealing and insulation
- Heating and cooling equipment
- Renewable energy and more





# THE STRONGEST NAME IN HOME INSPECTOR INSURANCE

## Comprehensive and Affordable E&O/GL Insurance



**16 Years**

**Over 100,000 Policies Issued**

### COVERAGES

- E&O, General Liability, termite/pest/rodent, radon, commercial, lead paint, pool/spa, EIFS/stucco, indoor air quality, infrared thermography, mold, septic/water testing and more (training required for certain coverages).
- Claims Prevention and Risk Management Included
- Easy Financing: Low Monthly Payments
- Coverage just for you or for all inspectors employed in the firm, Additional Insured for Agents and Referring Parties.
- Free on-demand expert support for your tough inspection questions, savings on defensible contracts, discounted state-approved education, Working RE Magazine, savings on office supplies, technology & more.

"I collected many estimates but the combination of value, flexibility and knowledge was unsurpassed by OREP"

-Heary "Sonny" Tomas, 1stAmericanHome Inspections, LLC



**Shop OREP.org today! (888) 347-5273**

OREP—Organization of Real Estate Professionals Insurance Services, LLC. Calif. Lic. #0K99465 • Fax: (708) 570-5786 • info@orep.org • E&O Insurance Experts (www.orep.org)



## NEW MEMBERS

**Shawn Hime (Madison)**  
*Home Inspector Member*  
Agape Property Services  
608.416.3527  
agapeinspect@gmail.com

**Mike Kahn (Milwaukee)**  
*Home Inspector Member*  
Residential and Commercial Inspection  
414.334.5755  
rcillc3@gmail.com

**Kyle Rommelfanger (Madison)**  
*Associate/Student Member*  
608.843.0035  
kyrommel@yahoo.com

## NEW COMMITTEE!

WAHI is excited to announce a new, and extremely important, committee has been formed - Long Range Planning.

See President Andy Helgeson's article this month for further details. Contact Andy at 414.315.0266 or [helge4674@outlook.com](mailto:helge4674@outlook.com) or Executive Director Julie Arnstein at 414.299.9766 or [julie@wahigroup.com](mailto:julie@wahigroup.com) with questions or interest!



### Don't pay for it twice.

InspectorPro's built-in pre-claims assistance program stifles complaints before they turn into claims. Get a free quote today for better E&O and general liability insurance protection.

Call: 866-916-9419

Visit [inspectorproinsurance.com](http://inspectorproinsurance.com)

See page 11 for an informative article provided by InspectorPro



## WAHI Arbitration Program

Not every homeowner/inspector interaction goes smoothly. Although all members are encouraged to make every effort to resolve disputes on their own, we know that is not always successful.

**WAHI's Dispute Resolution Program** is here for you during those difficult times.

The process begins when the complainant (homeowner) contacts the Program Administrator at Resolute Systems by one of the following ways:

**Mail:** 1550 N. Prospect Ave, Milwaukee, WI 53020

**Email:** [info@ResoluteSystems.com](mailto:info@ResoluteSystems.com)

**Website:** [www.resolutesystems.com](http://www.resolutesystems.com)

For more information, please contact:  
Executive Director Julie Arnstein at  
414.299.9766 or [julie@wahigroup.com](mailto:julie@wahigroup.com)

### Madison Radon Testing, LLC



Let us take care of your  
radon tests!

Lindsay & Kirk Mefford

[MadisonRadonTest.com](http://MadisonRadonTest.com)

(608) 438-7831

## OFFICE DEPOT

Office Max and Office Depot merged this past year. The Office Max discount program offered to WAHI members no longer exists – the savings became spotty as the merger was coming together and then finalized.

**Office Depot has come to WAHI with a new, improved program.**

See page 15 for information on their in-store program and page 16 for a program overview and the contact person to establish an online account.

**From one of our Central Chapter members. "I needed 2,000 copies made – they quoted me \$160.00. After I presented my WAHI card, the cost dropped to \$50.00! What an AWESOME savings!"**

## Members Only - Interactive Forum

It has come to our attention that many of you may be unaware the WAHI website hosts an interactive forum on the Members Only page. We encourage all members to check it out!

This is a very useful tool for communicating directly with fellow members and with our large membership, chances are very good that you will find someone who has a shared experience similar to yours or an answer to your question!

To access the forum section of the website you need to log-in to the website.

See WAHI 101 on page 5 for step-by-step instructions to log-in to your profile and make use of this additional "tool" and benefit WAHI offers to their members.



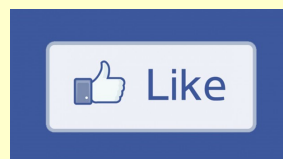
WANT TO BOOK  
MORE INSPECTIONS?  
FIND OUT HOW WE CAN HELP  
YOUR BUSINESS!

LEAD GENERATION  
WEB DESIGN  
SEARCH MARKETING

**KVF**  
marketing  
LOCAL LEAD GENERATION  
// SPECIALISTS //

KVFmarketing.com

Stay in touch with the [WAHI Facebook page!](#)



Our WAHI Facebook community provides the perfect opportunity to post minutes, make chapter announcements, post meeting changes, start a dialog/ask questions of other inspectors or just see what your fellow WAHI members have been up to.

If you have any questions, please contact:

**Bob Turicik at 920.892.7654 or [homeview@wi.rr.com](mailto:homeview@wi.rr.com)**

# INSPECTION ASSETS: HOW TO STORE INSPECTION CONTRACTS, REPORTS, PHOTOS, AND VIDEOS

By [InspectorPro Insurance](#)

In Massachusetts, claimants alleged that a home inspector missed over \$30,000 in property damages. According to the claimants, the inspector failed to identify a bow in the exterior wall along with resulting water, structural, and pest damage.

The crawlspace that exhibited most of the issues was inaccessible at the time of the inspection, and the inspector noted the lack of access in his report. However, the claimants stated that the inspector still should have been able to identify the bow from outside the property. With their allegations, the

claimants included several pictures of the exterior wall of the home where the bow was clearly visible.

The claimants' photographs were nearly identical to the ones the home inspector had in his files. Nevertheless, there was a striking difference: The inspection photos revealed that there was a large bush covering the bow on the day of the inspection.

As illustrated in the claim above, it's important to store your home inspection assets, or the documents and graphics you create for and at each inspection. Inspection assets—such as photos, videos, signed contracts, and reports—serve a purpose long after your clients complete their real estate transactions. That's why our claims team recommends that home inspectors keep inspection assets for a minimum of five years, regardless of the statute of limitations in the inspector's area.

In our survey of 260 home inspectors, we asked the open-ended question, "Why's is storing inspection assets important?" See their responses, as well as tips for asset storage, by clicking the button below.



[READ MORE](#)

To learn more about InspectorPro Insurance, please see our ad on page 8 of this newsletter.



## WAHI Legal Support

Attorneys Roy Wagner and Lauren Triebenbach, of von Briesen and Roper, continue to offer risk-free initial counseling to members with legal concerns.

If further legal assistance is requested, the cost of the initial consultation will be included in the bill.

Contact us at 414.287.1250  
[rwagner@vonbriesen.com](mailto:rwagner@vonbriesen.com) or [ltrieben@vonbriesen.com](mailto:ltrieben@vonbriesen.com)

## DISPUTE PROCESS

All member-to-member or member-to-association disputes must go through the Membership Committee.

A member going public, with disputes of these types, risks disciplinary action. The Membership Committee will implement this policy.

For more information on this process, contact Membership Committee Chair: Ron Miller at 608.235.9836 or [ronmiller547@gmail.com](mailto:ronmiller547@gmail.com)



Impress your agents.  
Get more business.

[HomeGauge.com/CRL](http://HomeGauge.com/CRL)



17425 Gebhardt Rd.  
 Brookfield, WI 53045  
 Office: (262) 797-8181  
 Cell: (414) 588-5800  
[www.smokestacks.net](http://www.smokestacks.net)



The only chimney company in WI to win the BBB Torch Award for Business Ethics and Integrity .

## EXPERT CHIMNEY AND FIREPLACE REPAIR, INSPECTIONS AND SWEEPING!

We know recommending the right contractor to your clients can be risky...at Smoke Stacks, Inc. we have multiple certifications and are highly rated with the Better Business Bureau and Angie's List. Smoke Stacks, Inc. has proudly served thousands of homeowners in Milwaukee and Waukesha counties.

Below are a few of the services offered at Smoke Stacks:

- Chimney and Flashing Repair
- Fireplace Repair and Service - Indoor and Outdoor
- Decorative Masonry
- Chimney Sweeping and Inspections
- Water Leak Diagnosis and Repair

Visit our website for more details and to see photos of our work - [www.smokestacks.net](http://www.smokestacks.net)

**INDOOR ENVIRONMENTAL PROFESSIONALS**

- mold testing
- indoor air quality
- odor assessments
- water damage assessments
- chemical & allergen sampling
- asbestos testing & assessments

Environmental Initiatives of North America, INC  
 414.651.6653 | 608.790.2665 | 847.293.7554 | 920.253.1247



## WAHI WELCOME COMMITTEE

Our Welcome Committee is intended to do just that....*welcome* our new members into WAHI. As a new member, expect a call from a member from your chapter. If you are a "newer" member – maybe you joined a while ago but haven't yet attended a meeting - feel free to reach out to a committee member from your chapter and make arrangements to meet at the next or an upcoming meeting.

We want our new members to feel "welcome", feel a connection with the group... and the members listed below are the right people to do that!

### CENTRAL

Mike Carson - 715.212.4051 or carsonhomeinspector@gmail.com

Rich Duerkop - 715.241.8222 or americansentry1@charter.net

Nate Petersen - 715.218.6365 or nppmpp01@yahoo.com

### CHIPPEWA VALLEY

Jon Hempel - 715.210.3217 or jhempel@newageinspection.com

Joel Markeson - 715.225.0385 or jpmarkuson@gmail.com

### FOX VALLEY

Dave Brading - 920.889.2120 or dave.brading@yahoo.com

Bob Turicik - 920.946.0433 or homereview@wi.rr.com

### MADISON

Sean Martinsen - 608.206.1108 or sktailhook@yahoo.com

Rich Reinart - 608.535.9206 or thehomeinspectorllcwi@gmail.com

### MILWAUKEE

Andy Helgeson - 414.315.0266 or helge4674@outlook.com

Steve Knoebel - 414.828.4217 or stevek@knoebelinspect.com

Scott LeMarr - 262.424.5587 or scott@honesthomeinspections.com

Mike von Gunten - 262.945.2446 or mike@lahigroup.com

Chuck Weber - 414.536.1300 or cweber81@wi.rr.com

Thank you all for stepping up to serve on one of the **most important** committees within the WAHI organization!



**Office  
DEPOT.**  
Taking care of business

# Your Store Purchasing Card is here!

**Office  
DEPOT.**



## Store Purchasing Program

Account # 8012 877 6570

### CARDHOLDER INSTRUCTIONS:

For use in-store only. Present this card at checkout to access your discounted price. Must prepay for Print and Copy services. See reverse for details.

© 2018 Office Depot, Inc. All rights reserved.  
Office Depot is a trademark of The Office Club, Inc. OfficeMax is a trademark of OMC, Inc.

**Office  
DEPOT.**

**Office Depot® Office Max® Associate Instructions:**  
1. Begin every sale transaction. Sell Service copies may be prepaid at the register for discount.  
2. Print, "Add" and the select, "Change" or "OfficeMax Account" (both screens only).  
3. Enter SPC # and wait for register to re-print.  
4. Purchase with card do not qualify for Office Depot® Office Max® Rewards.  
Use of this card constitutes acceptance of the terms and conditions.  
Please visit [business.officedepot.com/spc](http://business.officedepot.com/spc) for full terms and conditions.



## WAHI Group Associates, get access to your special pricing and more with your Store Purchasing Card:

### Unlock savings in the store

When you shop at any Office Depot or OfficeMax store, your Store Purchasing Card enables you to get the lower of the retail store price or your custom-discounted price.

### Receive discounts on Print & Copy Services™

With the Store Purchasing Card, you will receive discounts on black & white copies, color copies, binding, folding and cutting at our in-store Print & Copy Services™ Center.

### Access your card via your mobile phone

In addition to your printed version, your Store Purchasing Card can be accessed via your mobile device.

## Contact your Account Manager for more information.

**Contact:** Paul Gomez  
**Phone:** (855) 337-6811 ext. 12809  
**Email:** paul.gomez1@officedepot.com

## FREE Lamination of your Store Purchasing Card

This coupon entitles the Office Depot Business Solutions Customer to free lamination of their Store Purchasing Card only. Not valid for lamination of any other product(s).

**Valid in store.** Must present this original coupon and your program card to cashier. Photocopied/reproductions not valid. Not valid for purchases made in Office Depot outlet/clearance stores. Coupon is good for one-time use only, is not transferable, is not for resale or auction and cannot be combined with other offers or promotions. No cash back. Void where prohibited. Limit 1 coupon per customer.

**Coupon Code 82677141**

Visit [stores.officedepot.com](http://stores.officedepot.com) to find a store near you.



**Office  
DEPOT.**

## BUSINESS SAVINGS PROGRAM

### Pricing Summary & Program Advantages



20% to 55% off  
retail on cleaning  
& break room items.



**Wisconsin  
Association of  
Home Inspectors, Inc.**



20% to 55% off  
item office supply  
core list.



**Free next-day shipping**  
on orders of \$50 or more.



10% off branded;  
20% off private brand  
ink & toner core list.



#### Special pricing on copy and print services

- \$0.025 black and white copies
- \$0.22 color copies
- 40% off finishing services



Average 10% off  
retail on 200  
technology core items.

Plus, 10% off an expansive in-store assortment of 6,000+ items.



**Office  
DEPOT**

For assistance with gaining on-line access, please contact:

Paul Gomez

WAHI National Program Manager | Office Depot

Tel: (855) 337-6811, Ext 12809 | [paul.gomez1@officedepot.com](mailto:paul.gomez1@officedepot.com)

## BOARD OF DIRECTORS

### President

Andrew Helgeson  
262.377.0751

Ron Miller  
608.235.9836

### Co-Vice Presidents

Terry Elliott  
715.577.4211

Brian Opelt  
715.937.2002

Tom Greenwaldt  
262.271.0124

Dave Pribyl  
920.660.3000

### Secretary & Executive Director

Julie Arnstein  
414.299.9766

David Strandburg  
608.255.3966

Mike von Gunten  
262.945.2446

### Treasurer

Tom Kruse  
608.782.8831

**Chapter Presidents**  
Kyle Zimmerman, **Central**  
715.387.1815

### Members-at-Large

Mike Carson  
715.212.4051

Terry Elliott, **Chippewa Valley**  
715.577.4211

Tom Dempsey  
262.367.1536

Dave Pribyl, **Fox Valley**  
920.660.3000

Dennis Kruger  
608.575.0371

Sean Martinson, **Madison**  
608.206.1108

Scot McLean  
414.228.6573

Jay Paulson, **Milwaukee**  
262.751.5992

## WAHI COMMITTEES

### Arbitration

Mark Thomas, Chair  
Dave Brading  
David Nason • Ron Nohre  
Attorney Roy Wagner

### Membership

Ron Miller, Chair  
Mike Carson  
Roger Kautz  
Scot McLean  
Brian Opelt  
David Pribyl

### Audit

Tom Kruse, Chair  
Dave Corby • James Davis  
Nathan Peterson • Misty Russell  
Dave Stoinski

### Nominations/Elections

Andy Helgeson, Chair  
Terry Elliott  
Sean Martinson  
Jay Paulson  
Dave Pribyl  
Kyle Zimmerman

### Education

Tom Kruse, Co-Chair  
John Moore, Co-Chair  
Mike Carson  
Mike von Gunten

### Public Relations

Bob Turicik, Chair  
Troy Beasley • Bruce Low  
Chuck Weber

### Education House

Mike Carson, Chair  
Mike von Gunten

### Legal Support

Ron Miller  
Attorney Roy Wagner

### Legislative

David Strandberg, Chair  
Tom Dempsey  
Scot McLean  
Ron Miller  
Mark Thomas

### Rules & Bylaws

Andy Helgeson, Chair  
Tom Greenwaldt  
Roger Kautz

### Website

Julie Arnstein, Chair  
Nick Hammetter  
Todd Jones

### Welcome

See page 14 in this newsletter

## E&O INSURANCE FOR INSPECTORS

### Allen Insurance Group

Phone: 800.474.4472 x172  
Great service. Many choices and fee schedules. Covers radon too.

### Associations Liability Insurance Agency

Phone: 800.882.4410  
Offers competitive rates, a low deductible and a package of  
Other benefits. Rates for commercial and residential inspections, not  
based on volume or revenue.

### Citadel Insurance Services, LLC.

826 E. State Road, #100, American Fork, UT 84003  
Contact: Jason Fiack, 801.610.2735  
Fax: 801.610.2701  
[www.inspectorproinsurance.com](http://www.inspectorproinsurance.com)  
General liability and E&O insurance for home and building inspectors.

### Coverra Insurance Services

535 Industrial Drive, Sparta, WI 54656  
Contact: Jeff Ascher, 608.269.2127  
Fax: 267.647.3247  
jascher@coverrainurance.com  
[www.coverrainurance.com](http://www.coverrainurance.com)

### Hanover Insurance

330 E. Kilbourn Avenue, #650, Milwaukee, WI 53202  
Contact: Jeff Frank, 414.221.0364  
jfrank@robertsonryan.com  
[www.robertsonryan.com](http://www.robertsonryan.com)

### InspectorPro Insurance

Contact: Jason Fiack, 801.610.2735  
[www.inspectorproinsurance.com](http://www.inspectorproinsurance.com)  
Our free pre-claims assistance and risk management education decrease  
how often claims arise. And our E&O and general liability insurance  
policies serve your unique business needs. Insuring elsewhere isn't worth  
the risk.

### Mutual of Omaha

N7365 Lost Nation Road, Elkhorn, WI 53121  
Contact: Bruce Blum, 262.215.9123  
bblum1031@yahoo.com  
[www.BruceBlum.biz](http://www.BruceBlum.biz)

### OREP

6760 University Ave, #250, San Diego, CA 92115  
Contact: Isaac Peck, 888.347.5273  
Fax: 619.704.0567  
info@orep.org  
[www.orep.org](http://www.orep.org)  
Includes premises coverage and most incidental coverage.  
Competitive rates.

### Vincent, Urban & Walker

Phone: 920.432.7246  
Many types and companies. Services individual inspectors, fee based on  
volume. Covers radon too.

### Zolofra Insurance Agency

Phone: 888.858.1777  
[www.allprocoverage.com](http://www.allprocoverage.com)  
Multiple carriers. Coverage on mold and lead testing, septic, pest and  
pool inspections, prior acts, workers comp., commercial auto and more.