



The WAHI Inspector

June 2018

Vol. 22, Issue 6

www.wahigroup.com



LEADERSHIP TRAINING DAY

Thursday, June 7th in Mauston!

Do you have an interest in serving in a leadership role someday? Do you have interest in obtaining a better understanding of what leadership in WAHI entails? Then plan to join us on June 7th - the future of WAHI depends on members (like you!) getting involved!

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Some goals of this meeting are to:

1. give members from around the State an opportunity to meet and discuss the future of WAHI and the needs of our members in 2018 and beyond
2. share ideas of what works and what hasn't at the different chapters; discuss new approaches to encourage chapter meeting attendance and involvement
3. provide a clear understanding of the duties and expectations of Chapter and State leadership positions and committee work
4. determine the needs of our Affiliate members and develop a plan to increase their involvement
5. provide chapter officers with a clear understanding of their important role within the association

Where: [The Park Oasis Restaurant and Bakery, 1002 Gateway Avenue, Mauston](#)

Time: Check-in will begin at 9:30 AM - the training at 10 AM. We will break for lunch (included) and will conclude early-to-mid afternoon.

Please **confirm your attendance by Thursday May 31st** to julie@wahigroup.com or 414.531.3199. I welcome any questions and/or agenda items you would like addressed at the training too!

We look forward to seeing **you** on June 7th!



NEXT MEETING: Wednesday, June 20

Social at 6:00 pm & Meeting/Dinner at 6:30 pm

Meeting and meal is \$30; meeting only is \$10.

[Palms Supper Club Steak House, 5912 Business Hwy 51, Schofield](#)

Education: To be determined

For speaker information, or to provide a suggestion/lead, please contact the Chapter President, Richard Duerkop at 715.241.8222



NEXT MEETING: Wednesday, June 6

Buffet Dinner at 5:30 pm & Meeting at 6:00 pm

[Jade Garden Restaurant, 3620 Gateway Dr., Eau Claire](#)

Education: Brian Kelly, CertainTeed Corp.

Brian will be speaking about roofs, coverings and New Horizon shingles.

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, Pete Saltness at 715.829.7348



NEXT MEETING: Tuesday, June 19

Round table at 5:30 pm & Meeting/Dinner at 6:00 pm

[The Stone Toad, 1109 S. Oneida St., Menasha](#)

Round Table Discussion: To be determined

Education: To be determined

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, Scott Hansen at 920.716.3025.

Our May speakers were Lindsay and Kirk Mefford of Madison Radon Testing. Kirk led a lively discussion on the dangers of radiation and an overview of their services. Thank you, Lindsay and Kirk!

Also, it was decided to go back to monthly meetings! See you all in June!

NEXT MEETING: Thursday, June 21

Roundtable at 6:00 pm & Meeting/Dinner at 6:30 pm

[Great Dane Pub and Brewing, 2980 Cahill Main, Fitchburg](#)

Education: To be determined



Calling all Madison members! We need your help to find speakers for our future meetings - we accept a wide range of topics. Please contact Chapter Education Chair, Ron Miller at 608.235.9836

NEXT MEETING: Tuesday, June 12

Social time from 5:30 - 6:30 pm, Buffet Dinner available from 6:00 - 7:00 pm

Business Meeting and Educational Presentation at 7:00 pm

[Klemmer's Banquet Center, 10401 W. Oklahoma Ave., West Allis](#)

Education: Education Co-Chairs, Ryan Eigenfeld and Troy Beasley

Ryan and Troy will lead a roundtable discussion about The State Standards of Practice.

This approach to education has become a real fan favorite!



For speaker information, or to provide a suggestion/lead, please contact Chapter Education Co-Chairs, Ryan Eigenfeld at 414.795.9018 and Troy Beasley 414.737.2721

WHAT'S HAPPENING IN WAHI?

This is a brief recap of activity in the past month and a preview of what lay ahead. If anyone would ever like further information on something mentioned in this piece, just let me know...julie@wahigroup.com or 414.299.9766

May 2018

- **National Federation of Independent Business (NFIB) Meeting:** WAHI Legislative Chair David Strandberg and I attended a business luncheon put on by this group on May 15th – we were made aware of the opportunity by our lobbyist Kathi Kilgore. See page 4 for a report from David.
- **Accounting Meeting:** State Treasurer Tom Kruse, WAHI Accountant Jeff Barber and myself met to discuss current accounting and report methods, online banking, chapter and state accounts and discuss ideas to streamline finance-related communications. The outcome of that meeting will be shared with the Board of Directors and Chapter Treasurers at the upcoming Leadership Training Day on June 7th.
- **Arbitration/Claims Management Meeting:** State President Andy Helgeson, Arbitration Committee member David Nason and myself had a meeting planned with Adam McGary of Capitol Claims Management to further discuss the WAHI arbitration program. Adam was going to be in the Milwaukee area for an arbitration outside of WAHI. Unfortunately Adam had a schedule change and we were not able to meet. A future date will be scheduled – we value Adam's input. Adam has expressed an interest in speaking at a future seminar - based on our previous meeting, a presentation by Adam would be very beneficial to our members.

June 2018 and Beyond...

- **Membership Renewal:** Watch your email and future newsletters for important updates and deadline dates...to avoid a \$25.00 late fee!
- **Leadership Training:** WAHI is proud to announce the **1st Leadership Training Day** will be held on **Thursday, June 7th in Mauston**. This event is intended for Board members, chapter officers, committee chairs and **all members** interested in serving in a leadership role in the near or distant future. WAHI's future **DEPENDS** on members stepping up to serve. The WAHI Board of Directors understands and appreciates that each chapter is different - this training will be a great opportunity to exchange ideas and very possibly increase involvement and attendance at your chapter meetings. All members have received an invitation via email - please let me know by Thursday, May 31st if you would like to attend! Hope you do!
- **Fall 2018 Education House and Training Seminar:** We are confirmed for Friday, November 2nd and Saturday, November 3rd at the Holiday Inn, Manitowoc. For now, **SAVE THE DATE**...more details in late summer!
- **Spring 2019 Education House and Training Seminar:** We also have this seminar date and location locked in...Friday, March 29th and Saturday, March 30th at the Four Points Sheraton in Milwaukee!
- **Fall 2019 Education House and Training Seminar:** Déjà vu...we also have this seminar date and location locked in...Friday, November 8th and Saturday, November 9th at Chula Vista in the WI Dells.



Julie Arnstein
Executive Director

You can **add your photo and/or a link to your website** to your WAHI profile!

Submit photo and/or company website info. to: julie@wahigroup.com

LEGISLATIVE REPORT

On Tuesday, May 15th, at the invitation of our lobbyist Kathi Kilgore, Julie Arnstein and I attended a meeting of the National Federation of Independent Business (NFIB) in Madison. The guest speakers were Wayne Best, head of Business and Economic Insights for Visa, Inc. , and Bill Dunkelberg, Chief Economist for NFIB.

The speakers agreed that finding qualified employees is the biggest hurdle for small businesses today. As a result, business owners are investing heavily in training programs. That action is supported, and felt to be very important, by the NFIB.

Those words made Julie and I feel very proud of WAHI's mission - to train and educate our members. Our seminars and chapter meetings are designed to bring in qualified experts (specialists) but also to enable long time members to share their wisdom obtained over many years of inspecting. We appreciate our members with multi-inspector companies who confidently bring their employees to our educational programs.

WAHI members come to our events to learn and to share. It's what we do, and who we are - we have much to be proud of!



David Strandberg
WAHI Legislative
Committee Chair

Feel free to contact me if you have any questions or comments -
dstrand8@charter.net or
608.255.3966

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MEMBERSHIP RENEWAL

It's that time of year...time to renew your commitment and support of your association! System-generated email notices will go out in late May/early June with a renewal date of July 1, 2018 to void a \$25.00 late fee. Members can submit their renewal conveniently through the website using MasterCard, Visa or Discover but payment by check via US Mail is certainly still an option as well.

The Board voted and approved a slight increase in dues (\$25.00) for Home Inspector and Affiliate renewal, effective this year. Dues for Associate/Student and Retired membership will not be increased at this time.

WAHI has not increased dues in 10 years (2008) and the cost of membership in WAHI remains very low given the programs offered to our members. Some of the benefits of membership were noted in Andy's May President's article. Member benefits and existing/new programs do come at a cost - the inspection agreement, the arbitration program, the website, the potential for a new tiered membership program, and quality continuing education at chapter meetings, the Education House and seminars.



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847.217.5958
legacyinspectiongroup@gmail.com

Michael Collison (Central)

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radon, concrete leveling, water control
and crawlspace services*
Sure Dry
715.352.4843
michael@suredrybasements.com

Terry Crain (Fox Valley)

Home Inspector Member
Bright House Home Inspections, LLC.
920.737.7313
bhhinspections@gmail.com

Brian Tennyson (Chippewa Valley)

Home Inspector Member
Golden Home Inspections, LLC.
414.324.5294
briantenn2003@gmail.com

Paul Vanderhei (Madison)

Home Inspector Member
Otter Creek Services
920.210.5493
paulvanderhei@gmail.com

OFFICE DEPOT

As many of you know, Office Max and Office Depot merged this past year. The Office Max discount program offered to WAHI members no longer exists – the savings became spotty as the merger was coming together and then finalized.

Office Depot has come to WAHI with a new, improved program.

See page 14 for information on their in-store program and page 15 for a program overview and the contact person to establish an online account.

WAHI 101 - INSTRUCTIONS TO UPDATE YOUR PROFILE IN 5 EASY STEPS:

1. Go to www.wahigroup.com.
2. From the Home Page - upper right corner, **select "LOGIN."** **ENTER your email address** on file with WAHI **and password.**
*If you have questions, contact Julie at julie@wahigroup.com.
3. Once logged in, the upper right corner shows your name, "Change Password" and "Log Out." **CLICK on your name.**
4. You should now be on the "My Profile" page. **Select "EDIT PROFILE"** in the gray rectangular box.
5. After making your updates, **select "SAVE"** in the gray rectangular box at the bottom of the page.

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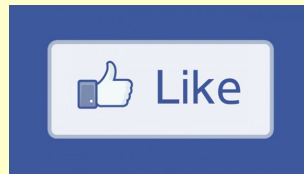
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Stay in touch with the WAHI Facebook page!



Our WAHI Facebook community provides the perfect opportunity to post minutes, make chapter announcements, post meeting changes, start a dialog/ask questions of fellow inspectors or just see what your fellow WAHI members have been up to.

If you have any questions, please contact:

Bob Turicik
920.892.7654
homeview@wi.rr.com

TOP INSPECTORS KNOW THE SCORE

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Score 8

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DISPUTE PROCESS

All member-to-member or member-to-association disputes must go through the Membership Committee.

A member going public, with disputes of these types, risks disciplinary action. The Membership Committee will implement this policy.

For more information on this process, contact Membership Committee Chair: Ron Miller at 608.235.9836 or ronmiller547@gmail.com

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WAHI Legal Support

Attorney Roy Wagner, of von Briesen and Roper, continues to offer risk-free initial counseling to members with legal concerns.

If further legal assistance is requested, the cost of the initial consultation will be included in the bill.

Contact Roy Wagner at
414.287.1250 or rwagner@vonbriesen.com

WORD OF CAUTION...

Two large national firms, working together, have been reaching out to local inspection companies with the promise of many inspections per month.

The advice from some members who have taken the bait:

- **Be sure you have a contract in place with each company**
- **Determine payment arrangements in writing and in advance - include in the contract(s)**

The recommendations are prudent business practices in any business relationships you form.

Thank you, WAHI members, for looking out for each other....no surprise there 😊



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Members Only - Interactive Forum

It has come to our attention that many of you may be unaware the WAHI website hosts an interactive forum on the Members Only page.

We encourage all members to check it out!

This is a very useful tool for communicating directly with fellow members and with our large membership, chances are very good that you will find someone who has a shared experience similar to yours or an answer to your question!

To access the forum section of the website you need to log-in to the website.

See WAHI 101 on page 6 for step-by-step instructions to log-in to your profile and make use of this additional "tool" and benefit WAHI offers to their members.



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Not every homeowner/inspector interaction goes smoothly. Although all members are encouraged to make every effort to resolve disputes on their own, we know that is not always successful.

WAHI's Dispute Resolution Program is here for you during those difficult times.

The process begins when the complainant (homeowner) contacts the Program Administrator at Resolute Systems by one of the following ways:

Mail: 1550 N. Prospect Ave, Milwaukee, WI 53020

Email: info@ResoluteSystems.com

Website: www.resolutesystems.com

For more information, please contact:

Arbitration Committee Chair, Mark Thomas at
414.486.2367 or mark@thomasbuildingconsulting.com



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WAHI WELCOME COMMITTEE

Our Welcome Committee is intended to do just that....*welcome* our new members into WAHI. As a new member, expect a call from a member from your chapter. If you are a "newer" member – maybe you joined a while ago but haven't yet attended a meeting - feel free to reach out to a committee member from your chapter and make arrangements to meet at the next or an upcoming meeting.

We want our new members to feel "welcome", feel a connection with the group... and the members listed below are the right people to do that!

CENTRAL

Mike Carson - 715.212.4051 or carsonhomeinspector@gmail.com

Rich Duerkop - 715.241.8222 or americansentry1@charter.net

Nate Petersen - 715.218.6365 or nppmpp01@yahoo.com

CHIPPEWA VALLEY

Jon Hempel - 715.894.7304 or jhempel@newageinspection.com

Joel Markeson - 715.225.0385 or jpmarkuson@gmail.com

FOX VALLEY

Dave Brading - 920.889.2120 or dave.brading@yahoo.com

Bob Turicik - 920.946.0433 or homereview@wi.rr.com

MADISON

Sean Martinsen - 608.206.1108 or sktailhook@yahoo.com

Rich Reinhart - 608.535.9206 or thehomeinspectorllc@outlook.com

MILWAUKEE

Andy Helgeson - 414.315.0266 or helge4674@outlook.com

Steve Knoebel - 414.828.4217 or stevek@knoebelinspect.com

Scott LaMarr - 262.424.5587 or scott@honesthomeinspections.com

Mike von Gunten - 262.945.2446 or mike@lahigroup.com

Chuck Weber - 414.536.1300 or cweber81@wi.rr.com

Thank you all for stepping up to serve on one of the **most important** committees within the WAHI organization!

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414.228.6573

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262.751.5992

WAHI COMMITTEES

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Dave Brading
David Nason • Ron Nohre
Attorney Roy Wagner

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Welcome

See page 13 in this newsletter

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