



# The WAHI Inspector

June 2021

Vol. 25, Issue 6

www.wahigroup.com



**Ric Thompson  
President**



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**WAHI President Ric Thompson was invited to submit an article for the June issue of the Wisconsin Realtors Association's monthly publication, Wisconsin Real Estate Magazine. Below is the article Ric submitted.**

### The "Home Inspector Bill" Through the Eyes of an Inspector

The Wisconsin Association of Home Inspectors, Inc. (WAHI) has a long history of working with the WRA on legislative issues that impact real estate transactions and home inspections - two very entwined industries. To effectively work through the changes brought forth by the "Home Inspector Bill," 2021 Act 17, the WRA and WAHI are partnering to help each other's members have an understanding from the other group's point of view.

#### **New Definition of Defect**

On March 28<sup>th</sup> of this year a new definition of Defect, pertaining to home inspections, became law. The new definition is as follows:

*A condition of any component of an improvement that a home inspector determines, on the basis of the home inspector's judgement on the day of the inspection, would significantly impair the health or safety of occupants of a property or that, if not repaired, removed or replaced, would significantly shorten or adversely affect the normal life of the component of the improvement.*

The new definition above differs from the definition in the Offer to Purchase form. The definition in the Offer to Purchase references "a significant adverse effect on the value of the property." What that distinction means is that some conditions found may not be a Defect according to the inspector's definition but may meet that of the Offer to Purchase definition.

An old roof is a good example of this. An inspector may find that a roof, while not leaking at the time of the inspection, is old and is nearing "the end of its useful life". The condition of the roof may not apply to the home inspector definition of Defect, but it could meet the definition in the Offer to Purchase, allowing the client to discuss the roof with their Realtor as an item for negotiation.

*(continued on page 4)*

# MONTHLY CHAPTER MEETINGS



**NEXT MEETING:** Wednesday, June 16  
Social at 6:00 pm & Meeting/Dinner/Education at 6:30 pm  
[Sconni's Alehouse & Eatery, 1239 Schofield Ave, Schofield, WI 54467](#)  
**Education: To Be Announced**

For speaker information, or to provide a suggestion/lead, please contact the Chapter President, Mike Carson 715.212.4051

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**NEXT MEETING:** Wednesday, June 2  
Check-in by 5:15 pm. & Meeting/Dinner/Education to follow  
Meeting will be recorded and available online at a later date.  
[Hangar 54 Grill \(in CV airport\), 3800 Starr Ave, Eau Claire, WI 54703](#)  
**Education: Nate Hanson, Simpson-Strong Tie**  
Nate will address proper installation of decks and landings. He will undoubtedly share some "don't let this happen to you" examples too, which are always informative...and entertaining!

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, Dan Kegley at 715.497.3458

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**NEXT MEETING:** Tuesday, June 15  
Social at 5:30 pm & Roundtable/Meeting/Dinner/Education at 6:00 pm  
[Waverly Beach, N8870 Fire Lane 2, Menasha, WI 54952](#)  
**Education: Corey Van Vickle, NTI**  
Corey will speak on boilers.

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, Scott Hansen at 920.716.3025

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**NEXT MEETING:** Tuesday, June 8  
Check-in starts at 5:00 pm & Meeting/Dinner/Education at 5:30 pm  
[Maple Tree Supper Club, 3010 US-51, McFarland, WI 53558](#)  
**Education: Longtime Home Inspector member and Chair of the WAHI Inspection Guideline Committee, Andy Helgeson**  
Andy will share his insight on the use of the term Defect and the new Summary Page, both required starting June 1st.

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, Ron Miller at 608.235.9836

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**NEXT MEETING:** Tuesday, June 8  
Check-in at 5:30 pm, Dinner available starting at 5:45 pm, & Meeting/Education at 6:30 pm  
[The Pallas Restaurant, 1657 S 108th St, Milwaukee](#)  
**Education: Founding and longtime Home Inspector member Tom Feiza, Mr. Fix It, Inc.**  
Tom has retired from inspecting but not from sharing his wealth of knowledge and experience – he will address Sewers and Plumbing as it pertains to the inspection process.

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, Ryan Eigenfeld at 414.795.9018

This is a brief recap of activity in the past month and a preview of what lay ahead. If anyone would ever like further information on something mentioned in this piece, just let me know - [julie@wahigroup.com](mailto:julie@wahigroup.com) or 414.299.9766.

## May 2021

- **WAHI Election:** On May 1st, all new and continuing chapter officers stepped into their 2-year term. On the Board, returning President Ric Thompson and 3 new Chapter-Elected Member at Large - David Nason, Ken Smith and Dave Welch - began their 2-year terms. The Board bid farewell and a huge thank you to Brian Derewicz, Brian Opelt and David Strandberg for their contribution and service to WAHI.
- **Meeting with WRA:** President Ric Thompson, Legislative Co-Chair Ken Smith, Lobbyist Kathi Kilgore and I met with the WRA on Friday, April 30th to discuss how we can work together to help home inspectors and realtors navigate the new requirements. It was a productive meeting with a sense of partnership as we move ahead. WAHI President Ric Thompson was invited to submit an article for the June issue of their monthly publication – see the article on page one of this newsletter.
- **Website Enhancements:** Madison Home Inspector Member Misty Russell has been updating the appearance of our website. She is not done yet but I encourage you to take a glance - remember to do a refresh when you get to the site. Misty and I would love to hear some feedback – send comments, further suggestions, and praise for Misty’s creative work to [julie@wahigroup.com](mailto:julie@wahigroup.com)



**Julie Arnstein**  
Executive Director

## June 2021 and Beyond

- **Legislative Changes:** Remember June 1st is the date that home inspectors MUST use the term and classification of Defect when a condition aligns with the new definition already in place. June 1st is also the date the prescribed Summary Page goes into effect as well.
- **Membership Renewal:** July 1st is the start of the new membership year. See your email for renewal information and submit your payment by July 1st to avoid the “dreaded” late fee!
- **WRA Fall 2021 Convention:** PR Chair Bob Turicik will again coordinate the staffing of the WAHI booth this fall - Oct 5th and 6th. This event will be held in Milwaukee. Watch your email for info. to volunteer your time in the booth.
- **Affiliate Membership Drive/Contest:** Please do not lose sight of this important effort. Without question, the Coronavirus has impacted our chapter meetings which are so instrumental in formulating relationships between our Home Inspector and Affiliate members. See details on page 5 in this newsletter. Due to the Coronavirus, we will extend the contest beyond the Fall 2021 seminar.
- **COVID-19 Safety Practices:** Please remember that regardless of your position on the virus, to be respectful of the position your buyer, the seller and/or agents involved may have. We are moving forward but we should all continue to be mindful and respectful of those your job impacts.
- **WAHI Fall 2021 Education House and Training Seminar:** Mark those calendars for Friday, November 5th and Saturday, November 6th - we will be at Chula Vista in the WI Dells.

You can **add your photo and/or a link to your website** to your WAHI profile!

See page 13 in this newsletter for step by step instructions OR submit additions to me at: [julie@wahigroup.com](mailto:julie@wahigroup.com)

## **Required Identification and Classification of Defects**

Starting June 1, 2021, home inspectors will be required to classify a condition in a home as a Defect if it aligns with the new home inspector definition a Defect (above).

I anticipate that you, as a Realtor, will see a variety of conditions deemed a Defect from one inspector to another. Generally speaking, home inspectors will be performing and reporting on their findings in the same manner they always have. It is the placement of found items on the Summary Page that may be different. The same inspector who seldom (or never) used the classification of Defect, now will, when the condition meets the definition. WAHI's message to our members has been to report the facts as you see them on the day of the inspection.

Another category on the Summary Page to consider is "Needs Further Evaluation". A condition reported by the inspector in need of further evaluation may elevate to Defect based on the findings of the specialist brought in. An inspector may see an orange flame in a furnace indicating something is wrong, but to what extent? Home inspectors are generalists, much like that of a General Practitioner for your health care, we are looking for indications that something might be wrong, it is the "specialist" who determines how wrong.

## **Required Summary Page**

2021 Act 17 also includes that a Summary Page be included in every inspection report as of June 1, 2021. This summary will certainly prove to be a useful tool for all parties involved but it is not intended to be a substitute for the entire report. All clients will be strongly encouraged to read the entire report and to not rely solely on the Summary Page rankings before discussing any negotiations with their Realtor.

The new law calls for prescribed headings on the Summary Page. The headings are: Defects, Items Needing Repair, Items Needing Further Evaluation, Items to Monitor and Maintenance Items. An inspector may include additional headings if they choose.

To further aid the client and other parties involved, each item included on the Summary Page must have a "link" to take the reader to the area of the report that will provide further detail, such as a section heading, section number, page number, etc. The "links" will help all parties involved navigate through the report more efficiently.

The Summary Page also includes three required statements:

1. That the summary is not a substitute for the full report.
2. Explanation of how the definition of Defect for the purpose of the inspection along differs with the definition of Defect on the Offer to Purchase form.
3. A home inspector may not comment on the value of the home or the marketability or whether the client should purchase the home.

## **Education and Communication**

2021 Act 17 also requires incoming inspectors to obtain 40 hours of pre-registration education. This will improve the knowledge and confidence of new inspectors and result in raising the quality of the home inspection industry in Wisconsin overall.

As the new law is implemented by all inspectors, communication will be key to ensure the transition goes smoothly for all. There may be bumps in the road - talk through those "bumps" to ensure a better understanding for all.

A real estate transaction is a team effort. Realtors and Inspectors alike want to make sure their clients are making an informed decision on what is typically considered to be the biggest purchase of their life. The WRA and WAHI are committed to work together to make sure that the changes brought about by the new law keep the client's best interest at the forefront of the transaction.

Ric Thompson, President  
Wisconsin Association of Home Inspectors, Inc.(WAHI)

## WHICH CHAPTER will be the WINNER of the WAHI AFFILIATE MEMBERSHIP DRIVE?

As of the WAHI Spring 2020 Education House and Training Seminar WAHI will be conducting an **Affiliate Membership Drive**. The goal of this effort is to increase our pool of qualified contractors and product or service providers. To bring out everyone's *competitive spirit*, we have decided to make this a **contest!** The contest end date has been extended to the WAHI Fall 2021 seminar weekend due to COVID-19.

The rules are simple...

1. Each chapter will need to increase their affiliate membership by at least 5% of their total chapter membership as of March 5th. Based on counts at that time:
  - Central chapter will need at least 3 new affiliate members
  - Chippewa Valley chapter will need at least 3 new affiliate members
  - Fox Valley chapter will need at least 4 new affiliate members
  - Madison chapter will need at least 4 new affiliate members
  - Milwaukee chapter will need at least 8 new affiliate members
2. The new Affiliate member must be a paying member, not the recipient of a complimentary membership for speaking at a chapter meeting or seminar.
3. Direct interested parties to the Member Benefits page on the WAHI website to complete an online application - <https://wahigroup.com/Member-Benefits>

The chapter with the largest percentage of new affiliate members, over the minimum, will be deemed the winner!

The “prize” for the winning chapter is a complimentary chapter meeting - paid for out of the WAHI state coffers - AND more importantly, will be known as THE BEST CHAPTER IN WAHI, complete with bragging rights!

Watch for “progress reports” in the newsletter each month to see which chapter is in the lead. **Let the games begin and may the BEST chapter win!**



**Ron Miller**  
Membership Chair

Please contact me with  
any questions:  
**608-235-9836**  
or  
**ronmiller547@gmail.com**

## CHAPTER LEADERSHIP - FOX VALLEY

Last month all the new and continuing chapter officers were announced. After the newsletter went out, I noticed one Fox Valley officer was “cut off” at the bottom of the page. My sincere apology to Fox Valley Education Chair Scott Hansen - Scott is continuing in this position. Thank you, Scott - you are a critical member of the Fox Valley leadership team!

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# SHOULD YOU USE DRONES FOR HOME INSPECTIONS?

By Stephanie Jaynes, Marketing Director at InspectorPro Insurance

Unlike other ancillary services, drone inspection services are not a means of providing substantial additional income to your home inspection business. In fact, the inspectors we interviewed rarely charge for drone inspections, if they charge at all, and most of our interviewees use their drones during 15 percent of their home inspections or less.

As Bruce LaBell, owner of [Royal Home Inspections](#) in Arizona and author of “[To Drone or Not to Drone](#)” from the [February 2018 issue](#) of the [ASHI Reporter](#), put it: “You’re not going to get rich from flying a drone.... It’s just another tool in your bag.”

Rather than play a primary role for income generation, drones serve as tools to address technical and marketing needs in the inspection industry.

### Technical Needs

From the technical side, drones provide a way to inspect roofs that would otherwise be inaccessible. Often, a roof is inaccessible when it is too high, too steep or too wet to safely access. Certain roofing materials, such as clay tile, or significant amounts of wear also may inhibit an inspector from traversing the roof.

In his service area in Kentucky and Tennessee, Jud Faust of [Liberty Inspections](#) is experiencing a trend in the new construction market that has led to taller homes with heavily pitched roofs. As a result, Faust estimates that nearly a quarter of properties in his area have inaccessible roofs. “Even with my pole cam, I can only get about 30 feet in the air, and these roofs are getting so high [that] I’m not able to see chimney caps, the ridges—things like that,” Faust said.

Like Faust, most of the home inspectors we interviewed turned to drones as an alternative to simply apologizing to clients and referring them to a third party for further inspection.

According to Garrett Martell of [Inspection Pros](#) in California, using drones when roofs are otherwise inaccessible helps him provide better customer service. “I was getting really tired of telling people I couldn’t get on the roof,” Martell said. “When the roof was inaccessible, I would have to refer them to a roofer. Or, they would just have to roll the dice and hope for the best. I didn’t think that was right. If I were the buyer, I would want more information. I saw [drones] as a great tool to give them that information.”

### Marketing Needs

From a marketing perspective, drone inspections can set your business apart and enhance your inspection reports’ presentation. For example, embracing drone technology early was one way Martell stayed ahead of the curve—a priority for his business.

In addition, Ben Carrison of [Equity Home Inspections](#) and [Las Vegas Drones, LLC](#) (both in Nevada) uses his drone to snap full shots of the home, which he puts on the covers of his reports. Because clients and real estate agents enjoy the drone photographs so much, Carrison uses the drone whenever weather and airspace permit. “I think [the drone] adds quality to my inspection,” Carrison said.

Stephen Showalter with [Showalter Property Consultants, LLC](#) in Maryland has also found that people appreciate having the drone’s perspective. In fact, Showalter has given clients copies of the raw drone footage upon request. “I do a lot of waterfront homes. So, I like to get some shots up high to show the view,” Showalter said. “People appreciate that [glamour shot].”



READ MORE

See our ad on page 12!

### **An IMPORTANT Announcement regarding Chapter Meetings Online**

WAHI has been, and still is, a believer in our approach to education - what I call the “WAHI way”! We still see great value in holding our seminars and chapter meetings in person, with the speaker right there in the room for full interaction, Affiliate members and vendors in attendance to develop relationships of confidence and trust, and last but certainly not least, your fellow inspectors, many sole proprietors like you, to share experience, insight and lessons learned along the way!

But, with all of that said, we recognize the need for online programming from WAHI, the ONLY continuing education provider **focused solely** on WI inspectors, WI Standards of Practice and WI rules and regulations (State Statutes)! Long before COVID entered our lives, we knew that some of our members found it difficult to attend their local chapter meetings for a variety of reasons.

Since COVID, many of our chapters have been recording and/or live streaming their meetings. As a courtesy to our members, as we coped with these strange, uncertain times, we offered continuing education credits for those meetings at no charge. This process has been by trial and error, while not perfect, the chapters did the best they could. We recognize how critical it is for speakers to speak clearly and at a reasonable volume for the value of the presentation to effectively reach our at-home viewers.

Any member not comfortable or unable to attend a meeting in-person may continue to connect with their chapter online (and we encourage that!), however, **to earn the 2 continuing education credits there will be a charge of \$20.00** - to be paid through your local chapter treasurer, in most cases. You will be notified by email if your chapter has a different plan in place. WAHI will also be **posting one “highlighted” chapter meeting per month on the WAHI YouTube channel** – for now, payment and certificates for that will be handled by WAHI Executive Director Julie Arnstein. Watch your email for specific details each month.

There are online service providers who can streamline this process but for now, we are “testing the water” to explore the response from our members and determine our best route going forward.

On behalf of WAHI, I thank you for your continued support of our educational programming and your patience as we embarked on this new path.





## ARBITRATION COMMITTEE - SEEKING FEEDBACK!

In early 2019 the WAHI Arbitration Committee went through the process to find a new arbitration provider for our members. In April 2019, several WAHI members attended arbitrator training, and in May 2019, WAHI distributed a new Inspection Agreement to the membership naming Construction Dispute Resolution Services (CDRS) as the arbitration provider.

The primary reason for seeking out a new provider was to improve the arbitration process by only using arbitrators who are experienced in the construction and inspection industries and, in order to maintain impartiality, no connection to WAHI. After meeting with other industry professionals, the Committee decided to proceed with CDRS. The level of professionalism and training provided by CDRS were very important in the Committee's decision. The ability to have some oversight and obtain feedback was also important to the Committee to ensure that the program is serving the WAHI membership well.

The Committee has learned that there have been some home inspector cases brought before CDRS for resolution. For privacy reasons, the Committee is not given the personal or business names of the parties involved with the arbitration, only that the arbitration occurred, the complaint details and the decision made.

In order to maintain oversight of the program from the home inspectors perspective, the Committee is asking any inspector member involved in arbitration to provide feedback. The member may remain anonymous, if they desire, and can provide the amount of feedback they are comfortable with. Any information about the process will be very beneficial to WAHI and our members.



**David Nason**  
**Arbitration**  
**Committee Chair**  
See David's contact  
information below.

### WAHI ARBITRATION PROGRAM

Not every homeowner/inspector interaction goes smoothly. Although all members are encouraged to make every effort to resolve disputes on their own, we know that is not always successful. **WAHI's Dispute Resolution Program** is here for you during those difficult times.

For information, please contact:

**WAHI Arbitration Chair David Nason**  
**262.443.8958 or bestinspectionsllc@gmail.com**

WAHI was recently asked, and answered, a question presented by a Home Inspector member on the "cusp" of retirement.

*Must a home inspector continue his/her WAHI membership for the 2 year liability period following retirement to take advantage of the arbitration system in the event of a claim? If so, at what level...Home Inspector member or Retired member?*

While WAHI would appreciate your continued support and involvement as a Retired member, it is not required. Currently, if a Home Inspector member has not renewed their state license they are eligible to renew their membership in WAHI at the Retired status.

## NEW MEMBERS

**Eric Buchanan (Milwaukee)**  
Associate/Student Member  
414.234.9828  
erb.rwc@gmail.com

**Jeff Huguet (Fox Valley)**  
Home Inspector Member  
Hang Your Hat Home Inspections  
920.403.0205  
jeff@homeinspectiongreenbay.com

**Marc Rosenfeld (Out of State)**  
Affiliate Member offering innovative  
radon monitoring systems  
Ecosense, Inc.  
669.209.2233  
marc.r@ecosense.io  
<https://ecosense.io/>

**Kevin Schiltz (Madison)**  
Affiliate Member offering cost effective  
concrete lifting services  
Concrete Lifting Technologies  
608.658.0202  
concreteliftingtechnologies@gmail.com  
[www.concreteliftingtechnologies.com](http://www.concreteliftingtechnologies.com)

**Eric Shaffer (Milwaukee)**  
Home Inspector Member  
Tri County  
720.305.8462  
ericshaffer1@comcast.net



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# SURVEILLANCE CAMERAS

A realtor contacted me regarding a WAHI inspector who turned off 2 video cameras in a home he was inspecting. The agent was calling for clarification as she was not certain what the rules are concerning recording devices. At the time of the inspection, the inspector explained he disengaged the 2 cameras in order to be compliant with the State Statutes - he explained that if his actions and any commentary were recorded and viewed by a party of than his client he would be in violation of State Statute 440.975 (7)(b):

(7) A home inspector may not do any of the following:

(b) Deliver a home inspection report to any person other than the client without the client's consent.

In the inspector's mind, by being filmed, he was "delivering" contents of his report to someone other than his client. I reached out to the Department of Safety and Professional Services (DSPS) to see how they would view this situation should someone file a complaint.

The Department would not view it as the inspector did. They said that video surveillance does not fall under sharing contents of the inspection and/or an inspection report. State Statute 440.975 (3) reads as follows:

After completing a home inspection, a home inspector shall submit a WRITTEN report to a client that does all of the following: etc. etc.(See 440.975 (3) (a-d) for remaining details)

In January 2020, Senate Bill 247 passed and a portion reads as follows:

995.60 (2) USE OF SURVEILLANCE DEVICES. Except as provided under sub. (3), an owner of real estate may use a surveillance device in or on the real estate to observe or record an individual who is present in or on the real estate for a private showing, open house, or other viewing of the real estate in connection with the owner's attempt to sell the real estate.

At the WAHI Spring 2019 Training Seminar, a speaker touched on surveillance cameras. He suggested attendees seek legal advice regarding privacy/disclosure rules in our state and/or add a disclaimer to their report. Something along the lines of:

*We will make every reasonable effort to keep the results of the inspection confidential and will provide a report to you only (unless otherwise directed by you in writing). However, we have no control over home security surveillance systems that may be present and activated during the inspection, and it is possible that other parties might observe the inspection without our knowledge.*

Please contact me with any questions or concerns – [julie@wahigroup.com](mailto:julie@wahigroup.com) or 414.299.9766

## OFFICE DEPOT/MAX

Office Max and Office Depot merged some time ago. The Office Max discount program offered to WAHI members no longer exists – the savings became spotty as the merger was coming together and then finalized.

**Office Depot has come to WAHI with a new, improved program.**

See page 16 for information on their in-store program and page 17 for a program overview and the contact person to establish an online account.

**From one of our Central Chapter members - "I needed 2,000 copies made – they quoted me \$160.00. AFTER I presented my WAHI card, the cost dropped to \$50.00! What an AWESOME savings!"**

**From one of our Madison Chapter members - "I recently had printing done at my local Office Depot/Max. Cost before WAHI discount = \$137.00. AFTER the WAHI discount was applied = \$36.00!!! WOW!"**



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Website: [www.inspectorproinsurance.com](http://www.inspectorproinsurance.com)

See page 13 for an informative article provided by InspectorPro

## UPDATE YOUR WAHI PROFILE IN 5 EASY STEPS

1. Go to [www.wahigroup.com](http://www.wahigroup.com).
2. From the Home Page - upper right corner, select "LOG IN." ENTER your email address on file with WAHI and password. \*If you have questions, contact Julie at [julie@wahigroup.com](mailto:julie@wahigroup.com).
3. Once logged in, the upper right corner shows your name, "Change Password" and "Log Out." CLICK on your name.
4. You should now be on the "My Profile" page. Select "EDIT PROFILE" in the gray rectangular box.
5. After making your updates, select "SAVE" in the gray rectangular box at the bottom of the page.



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- Decorative Masonry
- Chimney Sweeping and Inspections
- Water Leak Diagnosis and Repair

Visit our website for more details to see photos of our work - [www.smokestacks.net](http://www.smokestacks.net)

## MEMBERS ONLY INTERACTIVE

It has come to our attention that many of you may be unaware the WAHI website hosts an interactive forum on the Members Only page. We encourage all members to check it out!

This is a very useful tool for communicating directly with fellow members and with our large membership, chances are very good that you will find someone who has a shared experience similar to yours or an answer to your question!

To access the forum section of the website you need to log-in to the website.

See above for step-by-step instructions to log-in to your profile and make use of this additional "tool" and benefit WAHI offers to their members.

**Affiliate member Attorney Lauren Triebenbach of Michael Best and Friedrich offers a risk-free, INITIAL consultation to WAHI members with legal concerns. WAHI members have the right to contact any attorney of their choice. Should a WAHI member decide to work with Lauren, the steps below, provided by Lauren, provide an explanation of her services.**

1. If you receive an email, letter, text, or pleading from a customer, please contact my office.
2. I will ask that you provide me with the communication you received plus your inspection agreement and report. If there are other communications related to the claim, I will ask for those too.
3. After I review your documents, I will schedule a time to talk to you. Calls generally last 15-30 minutes. I will discuss with you your options, which could include working it out on your own, engaging me to respond on your behalf, or tendering the claim to your insurance company. The strategy I discuss will be based on your specific claim, whether litigation or arbitration has already been initiated, and whether your inspection agreement specifies arbitration as the method of dispute resolution.
4. If you don't hire me, you don't get a bill. If you do hire me, the time spent reviewing the case will be included in the final billing.
5. Knowledge is power. I want inspectors to know their options so they can the decision that's best for them and their business.

**Visit the WAHI Affiliate Member page to contact Lauren:** <https://wahigroup.com/Affiliate-Members/>



## **Stay in touch with the WAHI Facebook page!**

Our WAHI Facebook community provides the perfect opportunity to post minutes, make chapter announcements, post meeting changes, start a dialog/ask questions of other inspectors or just see what your fellow WAHI members have been up to.

If you have any questions, please contact:

**Bob Turicik**  
**920.892.7654**  
**homeview@wi.rr.com**



# WAHI WELCOME COMMITTEE

Our Welcome Committee is intended to do just that....*welcome* our new members into WAHI. As a new member, expect a call from a member from your chapter. If you are a "newer" member – maybe you joined a while ago but haven't yet attended a meeting - feel free to reach out to a committee member from your chapter and make arrangements to meet at the next or an upcoming meeting.

We want our new members to feel "welcome", feel a connection with the group... and the members listed below are the right people to do that!

## CENTRAL

Mike Carson - 715.212.4051 or carsonhomeinspector@gmail.com

## CHIPPEWA VALLEY

Jon Hempel - 715.210.3217 or jhempel@newageinspection.com

Marc Steig - 715.797.1475 or inspectormarc3@gmail.com

## FOX VALLEY

Dave Brading - 920.889.2120 or dave.brading@yahoo.com

Bob Turicik - 920.946.0433 or homereview@wi.rr.com

## MADISON

Sean Martinsen - 608.206.1108 or sktailhook@yahoo.com

Rich Reinart - 608.535.9206 or thehomeinspectorllcwi@gmail.com

## MILWAUKEE

Brian Derewicz - 262.343.1614 or briandthehomeinspector@gmail.com

Ryan Eigenfeld - 414.795.9018 or flarsbar@gmail.com

Nick Hammetter - 414.412.2637 or humblehomeinspector@gmail.com

Andy Helgeson - 414.315.0266 or helge4674@outlook.com

Mike von Gunten - 262.945.2446 or mvgbvg@wi.rr.com

Thank you all for stepping up to serve on one of the **most important** committees within the WAHI organization!

**Office  
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Taking care of business

# Your Store Purchasing Card is here!

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## Store Purchasing Program

Account # 8012 877 6570

### CARDHOLDER INSTRUCTIONS:

For use in-store only. Present this card at checkout to access your discounted price. Must prepay for Print and Copy services. See reverse for details.

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### Access your card via your mobile phone

In addition to your printed version, your Store Purchasing Card can be accessed via your mobile device.

## Contact your Account Manager for more information.

**Contact:** Paul Gomez  
**Phone:** (855) 337-6811 ext. 12809  
**Email:** paul.gomez1@officedepot.com

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20% to 55% off  
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Free next-day shipping  
on orders of \$50 or more.



10% off branded;  
20% off private brand  
ink & toner core list.



#### Special pricing on copy and print services

- \$0.025 black and white copies
- \$0.22 color copies
- 40% off finishing services



Average 10% off  
retail on 200  
technology core items.

Plus, 10% off an expansive in-store assortment of 6,000+ items.



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For assistance with gaining on-line access, please contact:

Paul Gomez

WAHI National Program Manager | Office Depot

Tel: (855) 337-6811, Ext 12809 | [paul.gomez1@officedepot.com](mailto:paul.gomez1@officedepot.com)

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### Welcome

See page 15 in this newsletter

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Fax: 267.647.3247  
jascher@coverrainurance.com  
[www.coverrainurance.com](http://www.coverrainurance.com)

### Hanover Insurance

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jfrank@robertsonryan.com  
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