



## The WAHI Inspector

### From the President: **Seasonal Changes**



Greetings All!

As of September 23, fall is upon us. I can't make up my mind if I love this time of year or if I really get bummed about summer coming to an end. I love the cooler temperatures, the changing colors, corn mazes, Halloween, attempting to find my golf ball in the leaves when I hit my ball on the fairway, walking my dogs (and not sweating) and not mowing my lawn every 5 days. Not to mention the kids are back in school and my teacher friends are all complaining about being back at work - most of my family were teachers so I can pick on them! But, this is also when business slows, coats come out of closets, snow blowers get tuned up and the raking begins.

This time of year also makes me think about how I go about my job. How I need to be more cautious from now until spring. With my multi-inspector company, I also think about my employees. We typically have a staff meeting about this time of year to review important safety precautions - proper ladder placement and paying closer attention when walking on roofs (and flat surfaces for that matter) that may be covered with frost or slippery leaves. In addition to safety, we address the seasonal changes that affect our inspection process - when do we stop testing air conditioners, are the wasps still attacking, etc. I have only been stung three times this summer, which is a record low for me!

*(continued on page 2)*

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## 2015 WAHI Fall Training Seminar

Join us November 6<sup>th</sup> and 7<sup>th</sup> at the Wilderness in Wisconsin Dells!

Friday - Education House and Vendor Cocktail Party

Saturday - Training Seminar

Saturday speakers are Steve Preins of Quality Education Group on new technology in residential construction, WAHI members Tom Feiza, Andy Helgeson and Arbitration Committee Chair Mark Thomas sharing the details, benefits and importance of the WAHI Arbitration Program and Josh Fulfer of KVF Marketing on getting increased exposure through your website and social media.

**See the WAHI website for registration and further details.**

## President's Letter (cont'd)

Inside issues in the fall pose additional considerations, mostly about pest intrusion. This weather brings in mice, bugs and/or bats. We always review crawlspace and attic "etiquette" so everyone is more attentive to *who* might be joining us! What kind of droppings are we seeing? Do we need to enter the crawlspace/attic or is safer (and smarter) not to? We also talk about the winter safety - should we go on the roof, what angle to approach, what is the best access, etc.

My company has had an unbelievably great safety record. In over 25 years of inspecting, I have never been hurt on the job (knock on wood) and have only had two minor mishaps with my employees. I consider this more than just luck. Luck runs out, but being aware and making safety a priority are a huge factor in our success. I also feel that by holding our group meeting it allows for discussion and an opportunity to share experiences and recommendations.

In summary, I suggest all WAHI chapters make safety and the changing seasons an educational topic this fall. This topic makes for a great round table discussion.

So now, as I attempt to get on the golf course a few more times before the end of the year, I wish all of you a happy and safe transition into the winter.

Sincerely,  
Kent

## WISCONSIN RADON CONFERENCE

**Build your skills in dealing with radon in your profession and grow your small business with tips from presenters and networking with others!**

**This conference provides an opportunity for radon experts, real estate professionals, home inspectors, health departments, and builders to learn more about radon issues in Wisconsin. The conference counts towards 4 hours of NRPP Category II Continuing Education credits.**

**WHEN: October 22, 2015 from 8:00 a.m. - 4:00 p.m.**

**WHERE: Heidel House in Green Lake, WI\***

**REGISTER BY: October 15, 2015**

**For more information, please visit:**

**<https://www.dhs.wisconsin.gov/radon/training.htm>**

**and**

**<http://www.heidelhouse.com>**





# WI REALTORS ASSOCIATION (WRA) CONVENTION



A big **THANK YOU** to our WAHI Public Relations Committee Chair, Bob Turicik, for again coordinating the booth at the WRA Convention in the Wisconsin Dells. To Bob and all of his volunteers: WAHI appreciates your willingness to get the "WAHI word" out - Dan Glaubig, Jill Hauk, Ken Helbing, Dave Hoffman, Denny Kruger, Bruce Low, Michael Marzion, Erik Mickelson, Mike Nelson, James Smead, and Bob Turicik.







**Gary Bauer (Madison)**  
*Home Inspector Member*  
**Bauer Home Inspection, LLC**  
608-449-5462  
Gary.bauer2021@gmail.com

**Kevin Sullivan (Madison)**  
*Home Inspector Member*  
**Com Link, Inc.**  
608-825-7226  
kevin.comlink@charter.net

## **Kent's Chapter Meeting Challenge – Now through November 30, 2015!**

I am hoping you have not forgotten the challenge I presented to all WAHI members in my May 2015 President's Article. Just in case it has slipped your minds already...I am offering a \$50 gas card to the WAHI member who visits the most chapter meetings outside of their own chapter from the dates of May 1, 2015 - November 30, 2015. The only condition - you **MUST** have a minimum of three other chapter visits (it can be the same chapter). There are over 30 chapter meetings between now and November 30<sup>th</sup>.

I encourage you to visit other chapter meetings. What do you have to lose? Nothing! What do you have to gain? A LOT! At a minimum, you will meet new members and who knows what they may offer to help you become a better inspector.

Over the course of my 17+ year membership in WAHI, I have visited Fox Valley (my chapter) over 90 times, Milwaukee over 45 times, Madison over 10 times, Central at least 8 times and Chippewa Valley 4 times. I have learned new ideas, different points of view and gained new perspectives. These chapter experiences have been invaluable to my business decisions - ranging from report writing to business/company policies. It's amazing how different each chapter looks at various issues.

I ask you, I encourage you, I challenge you to do this. I suspect less than 5% of the membership has attended another chapter meeting. For that matter, I bet it is less than that who has attended multiple outside chapter meetings. Challenge yourself, experience other points of view, become better for the effort...and possibly win the \$50.00 gas card!

## WAHI BOARD MEETING



The next board meeting will be Friday, November 6, 2015 from 2:00 to 5:00 pm in conjunction with the WAHI Fall 2015 Education House and Training Seminar at The Wilderness Hotel and Golf Resort in Baraboo, WI. All WAHI members are welcome - please contact Julie Arnstein by Monday, November 1<sup>st</sup> if you would like to attend – [julie@wahigroup.com](mailto:julie@wahigroup.com) or 877.399.WAHI. If you are unable to attend, but have a concern/thought you would like the board to address, please contact your Chapter Elected Member at Large.

## BOARD MEETING MINUTES

The Board Meeting Minutes from July 28, 2015 have been posted on The WAHI website:

- Log-in as instructed on page 9 of this newsletter – Website 101
- From the Home Page, go to the far right – “hover” your mouse on the 3 horizontal lines
- As you “hover”, 3 options will appear in the drop down menu – select Members Only
- Scroll down to the bottom section of the page to view Board Meeting Minutes

The July 28, 2015 minutes are posted at the very bottom of the 3rd column.

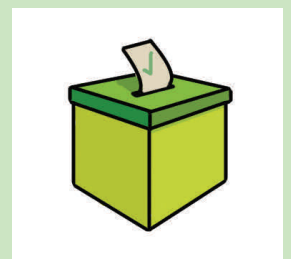
## CALLING ALL WAHI MEMBERS – Enter our contest for your chance to win \$146 million dollars!

Well, maybe that’s not true.....but even better than winning the lottery, you can become an **Officer of WAHI!**

Elections alternate each year between the positions of President and Vice-President and the Board of Director Member at Large positions. The upcoming spring (March) election will be to elect the President and Vice-President positions. If you, or someone you know, has the qualifications and desire, Julie or myself, would like to talk to you.

The preliminary election process will be in January/February so you have time to get your questions answered and make your decision whether to be on the ballot.

WAHI Board service is very rewarding – we encourage any interest you have. Please give us a call or email - Andy Helgeson, Nominations/Elections Committee Chair, 414-315-0266 or [Helge4674@outlook.com](mailto:Helge4674@outlook.com) or Julie Arnstein, Executive Director, 877-399-9244 or [julie@wahigroup.com](mailto:julie@wahigroup.com)





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## CHAPTER SECRETARIES

You are reminded to include upcoming speakers and topic information when you submit monthly meeting minutes to Julie Arnstein at [julie@wahigroup.com](mailto:julie@wahigroup.com).

The information will be included in the monthly newsletter and will also be posted on our website at:

[www.wahigroup.com](http://www.wahigroup.com)



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**Q:** Are the fireplace ash dump doors fully closed?

**A:** I can't tell you how many people I know have had a hot ember/ash go down into the ash dump of their masonry fireplace, which led to the ignition of unburned embers in the ash pit. This can lead to all of the unburned combustibles in the ash dump catching on fire. In many cases the homeowners' insurance company gets involved for the clean up, as the house can fill with smoke.

Some solid advice, you as home inspectors could give, is to make sure homeowners know to **keep these doors closed**. If in doubt, place any over-sized piece of metal to go over the top of the ash dump doors to insure they don't have this problem down the road.

Happy Inspecting!



# WAHI Arbitration Program



Not every homeowner/inspector interaction goes smoothly.

Although all members are encouraged to make every effort to resolve disputes on their own, we know that is not always successful.

*WAHI's Dispute Resolution Program* is here for you during those difficult times.

The process begins when the complainant (homeowner) contacts the Program Administrator at Resolute Systems by one of the following ways:

**Mail:** 1550 N. Prospect Ave., Milwaukee, WI 53020

**Email:** [info@ResoluteSystems.com](mailto:info@ResoluteSystems.com)

**Website:** [www.resolutesystems.com](http://www.resolutesystems.com)

For more information, please contact Arbitration Committee Chair, **Mark Thomas** at (414) 486-2367 or [mark@thomasbuildingconsulting.com](mailto:mark@thomasbuildingconsulting.com)

## COMMUNICATION

All member-to-member or member-to-association disputes must go through the Membership Committee. A member going public, with disputes of these types, risks disciplinary action.

The Membership Committee will implement this policy.

Contact Joy Douthwaite-Bott at  
414-243-5895 or  
[joy@thoroughinspectionservices.com](mailto:joy@thoroughinspectionservices.com)

## WAHI Legal Support



**Attorney Roy Wagner of von Briesen and Roper continues to offer risk-free initial counseling to members with legal concerns. If further legal assistance is requested, the cost of the initial consultation will be included in the bill.**

**Contact Roy at (414) 287-1250 or [rwagner@vonbriesen.com](mailto:rwagner@vonbriesen.com).**

## INSTRUCTIONS TO UPDATE YOUR WAHI PROFILE IN 5 EASY STEPS:

1. Go to [www.wahigroup.com](http://www.wahigroup.com).
2. From the Home Page - upper right corner, select "LOGIN."  
ENTER your email address on file with WAHI \* and password.  
\*If you have multiple email addresses and are uncertain of your WAHI email address, contact Julie at [julie@wahigroup.com](mailto:julie@wahigroup.com) - she can provide your WAHI address or update it for you.
3. Once logged in, the upper right corner shows your name, "Change Password" and "Log Out." CLICK on your name.
4. You should now be on the "My Profile" page. Select "EDIT PROFILE" in the gray rectangular box.
5. After making your changes/updates, select "SAVE" in the gray rectangular box at the bottom of the page.



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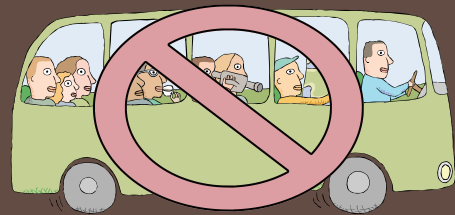
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to learn more or to schedule a free demonstration, or visit [www.inspectit.com](http://www.inspectit.com).

\*For 1 year. Optional \$9.95/mo. maintenance fee 1 year from purchase date.

# WAHI Ride Along

The WAHI Board of Directors has decided to discontinue the Ride Along Program, effective immediately. This was, and remains, a valuable learning opportunity for new inspectors. However, concern has been raised regarding liability issues that come into play with a WAHI program of this nature. Members who wish to offer this to a fellow member on a personal level may certainly do so but it would not be WAHI sanctioned. Our thanks to all of the WAHI members who have offered their time and experience to a new member!



Effective immediately! Executive Director, Julie Arnstein has a new email address:

**[julie@wahigroup.com](mailto:julie@wahigroup.com)**

Please update your address book and/or contact list; however, emails sent to [juliewahi@gmail.com](mailto:juliewahi@gmail.com) will still be received for several months.



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*— Alan, HousePro Home Inspections*

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*Maria patiently answered all of my questions and moved pretty quickly when I pulled the trigger. Let's hope I can never tell you how good the service is beyond that!"*

*— Henry "Sonny" Toman*

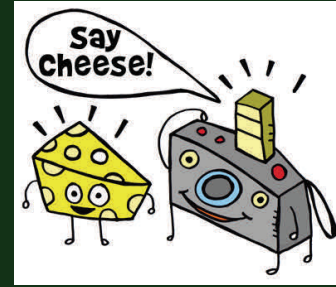
## OUTGOING EMAILS THROUGH OUR WAHI WEBSITE

As you know, WAHI has a new website!

The new WAHI website can send out mass emails, (emails to a large number of recipients), and this is great because we can reach all of our members at once!

However, some mass emails get rejected by email accounts because they believe them to be spam. In order to ensure you receive WAHI emails in your inbox, and they don't return as undeliverable or filter to your junk/spam folders, **the WAHI Website Committee is asking all members to please add wahinews@wahigroup.com to their email address book or contact list.**

**Taking time to do this one easy steps, tells your email account to recognize any from WAHI as legitimate and safe.**



**Add a Photo to the WAHI Website and Link to Your Business Site**

**WAHI's website member database has a new and improved multi-choice search option.**

**Submit photo and/or company web addresses to:**

**[julie@wahigroup.com](mailto:julie@wahigroup.com)**



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## SPECIAL SPACES FOR KIDS

Longtime Milwaukee Chapter member and Embassy Homes architectural designer, Andrew Risch, is involved in the Special Spaces organization.

Special spaces, is a non-profit that creates dream bedrooms for children with life threatening illnesses.

The program is always looking for volunteers. If you would like to give of your time and talents, please contact Andrew at 262-841-8510 x111 or [Andrew@embassyhomes.com](mailto:Andrew@embassyhomes.com)

[specialspacesmilwaukee.org](http://specialspacesmilwaukee.org)



Stay in touch with **WAHI's** [Facebook page](#).

Our page gives you the perfect opportunity to make chapter announcements, post minutes or meeting changes or just see what your fellow members have been up to.



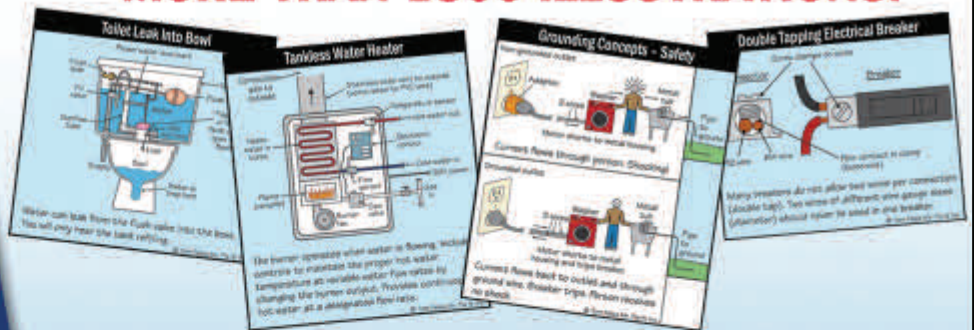
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Office Max/Office Depot revised their online program – stay tuned, more details to come. Based on these changes, we would encourage members to shop in-store to take advantage of any discounts offered (see page 15).

Please let Julie know if any of your frequently purchased items are not included in the program.

[julie@wahigroup.com](mailto:julie@wahigroup.com)

# WAHI Fall Seminar

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Andy Helgeon (262) 377-0751	Dave Brading <b>Fox Valley</b> (920) 889-2120
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# WAHI COMMITTEES

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<b>Audit</b> Tom Greenwaldt, Chair James Davis • George Finch Danny Kruger • Nathan Peterson Dave Stoinski	<b>Nominations/Elections</b> Andy Helgeson, Chair Dave Brading • Rich Duerkop • Dennis Kruger Cassidy Kuchenbecker James Smead • Dave Welch
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<b>Education House</b> James Smead, Chair Mike von Gunten	<b>Rules &amp; Bylaws</b> Andy Helgeson, Chair Tom Dempsey Tom Greenwaldt
<b>Legal Support</b> <i>Chair position is vacant</i> Ron Miller • Attorney Roy Wagner <i>Seeking 3 more members</i>	<b>Website</b> Doug Hoerth, Chair Keith Vanevenhoven
<b>Legislative</b> David Strandberg, Chair	

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