

The WAHI Inspector



WAHI Spring 2017 Education House, Seminar and Annual Meeting
March 10th and 11th
Holiday Inn Hotel and Convention Center, Stevens Point
Earn up to 15 Credits! More details coming soon!



From the President: Onto Another Year of Inspections

So, I hope all of you have been talking about our Affiliate Member Drive at your Chapter meetings! We need to start out the new year with the plan to focus on this at every monthly meeting. Remember, this isn't for WAHI, it's for **you!** Having the current Arbitration Clause in your Inspection Agreement is worth thousands of your hard-earned dollars. Because this is so important, we remind you often, just like Mom used to do....*It's for your own good and you'll thank us some day.*



If any member or chapter has any questions or concerns regarding this, I welcome your emails and calls - I'm here to serve you.

What's up at WAHI for the New Year?

SPRING SEMINAR: Julie's been working extra hard for a while now to line up our Spring seminar, hitting road blocks over and over. She has high standards for us and it isn't easy finding a venue which meets her requirements. It looks like we're going to have our Spring seminar in Stevens Point. We've never held a seminar there before and I'm looking forward to it. We hope the location encourages all of our members to attend but especially those in the western and northern sections of the state who we don't see quite as often.

Did I mention our Affiliate Member Drive?

ELECTIONS: We have statewide elections coming - the 4 State-Elected Member-at Large positions will be on the ballot. Our 5 Chapters will be holding elections this spring as well. I challenge each of you to seriously consider running for a position. If you're new and a State Board or Chapter leadership position seems like a big step, consider volunteering to serve on a chapter or state committee - it's a great way to get involved. I promise you, it's a rewarding experience to work with your peers at any level. I know it has been for me! You will develop new friendships and I can assure you every member you meet will be there to help and encourage you. If you're still not sure about this, getting involved makes the hospitality room at the seminars even more fun!

Did I mention our Affiliate Member Drive?

LEGISLATIVE: Things have gone from HIGH ALERT last year to a *working relationship* with the Wisconsin Realtors Association (WRA) - which is a really good thing. The WRA has offered to involve WAHI in the wording of potential legislation on how we report on "Defects". We are expecting to see a first draft of the language so WAHI and the WRA can find common ground on a suitable definition. We'll keep you posted as usual.

Did I mention our Affiliate Member Drive?

SPEAKERS: We received **great** feedback on the fall seminar speaker line-up. We are always striving to bring in quality, informative, engaging, authoritative speakers for the seminars and at the chapter level. Please let us know if you have a name or topic to suggest - send us an email any time.

Happy New Year everyone, and in the words of Spock....Live long and prosper!

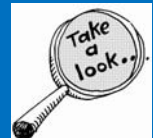
~Andy Helgeson, President

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NEXT MEETING:

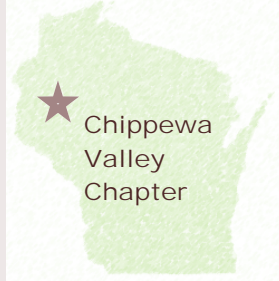
Wednesday, January 18

Social at 6:00 p.m. & Meeting/Dinner at 6:30 p.m.
Meeting and meal is \$30; meeting only is \$10.

Palms Supper Club Steak House, 5912 Business Hwy 51, Schofield

Speaker: Bill Davis, Wausau Plumbing Inspector

For speaker information, or to provide a suggestion/lead, please contact the Chapter President, Richard Duerkop at 715-241-8222.



NEXT MEETING:

Wednesday, January 4

Buffet Dinner at 5:30 p.m. & Meeting at 6:00 p.m.

Jade Garden Restaurant, 3620 Gateway Dr., Eau Claire

Speaker: A local EIFS inspector from Accent Painting out of Eau Claire

In addition to the speaker's presentation, we will discuss the State Standards of Practice, inspection agreements, inspection reports and documentation.

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, Pete Saltness at 715-829-7348.



NEXT MEETING:

Tuesday, January 17

Social at 6:00 p.m. & Meeting/Dinner at 6:30 p.m.

Stone Toad, 1109 S. Oneida St., Menasha

Speaker: To be determined

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, Scott Hansen at 920-716-3025.

***The Madison Chapter meets only the following months: January, February, May, June, September and October.**



NEXT MEETING:

Thursday, January 19

Roundtable at 6:00 p.m. & Meeting/Dinner at 6:30 p.m.

Alt n' Bach's Town Tap, 2602 Whalen Lane, Madison

Speaker: Rebecca Laird, home inspector for Eco Habitate Services, LLC. and also works for American Family Insurance

Rebecca will address furthering the home buyers experience with the inspector and through the home inspection process.

For speaker information, or to provide a suggestion/lead, please contact the Chapter President, Denny Kruger at 608-835-5395.



NEXT MEETING:

Tuesday, January 10

Social at 6:00 p.m., Dinner at 6:30 p.m. and Meeting at 7:00 p.m.

Klemmer's Banquet Center, 10401 W. Oklahoma Ave., West Allis

Speakers: Scott and Jennifer Campbell, owners of Lifetime Radon Solutions

Scott and Jennifer will address mitigation during their presentation.

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, Steven Knoebel at 414-828-4217.

What's Happening in WAHI?

By Executive Director, Julie Arnstein



Here is the brief recap of activity in the past month and a preview of what lay ahead. If anyone would ever like further information on something mentioned in this piece just let me know... julie@wahigroup.com, 414.299.9766 or 877.399.WAHI

December 2016

- As Andy Helgeson *may have* mentioned in his President's article, WAHI has embarked on an Affiliate Membership Drive. As reported last month, the Arbitration Committee and the WAHI Board of Directors has temporarily shifted their focus from seeking potential contractor arbitrators to bringing in new WAHI Affiliate members. Affiliate members are defined as individuals/companies offering a product or service that is linked, or would be beneficial, to the home inspection industry. [Click here](#) to see our listing of current Affiliate members. A surplus of Affiliate members in your Chapter is a win-win situation – home inspectors benefit from the "experts" knowledge and experience in that particular field and the Affiliate member benefits from referrals and increased exposure. Sure sounds like a winning combination to me! Phase 2 of this effort is to then train our pool of qualified Affiliate members to serve as Contractor Arbitrators.
- Don't forget that WAHI has signed on with an online meeting provider, Zoom. This service is available for use by the Board of Directors, chapter leadership and State and Chapter committees. Contact me for further information or to schedule a meeting for your group.

January 2017 and Beyond...

- The location of the Spring 2017 Education House and Training Seminar has been finalized...we are going to be in Stevens Point (for the 1st time!) at the Holiday Inn Hotel and Convention Center - March 10th and 11th. The Education Committee is already working on our Saturday speaker line up and now that we have our location determined, the Education House Committee can begin their "house search" as well! Stay tuned and once the speakers are locked in, registration will be up on the website. PS - A Board meeting will be held on Friday afternoon at the Holiday Inn, as usual.
- As reported back in December 2015, the 2017 State Election, to fill the 4 State-Elected Member at Large seats, on the WAHI Board of Directors will be held AFTER the spring seminar. The idea behind the change is to give members an opportunity to meet the candidates personally prior to casting their vote. The election will again be held electronically. Chapter-level elections are upon us as well - also held in spring. An association like WAHI counts on its longtime members to bring stability and history to the group but we look to new members to become involved and bring forth new ideas and energy. If a leadership position seems too daunting for your initial involvement, check out the last page of the newsletter – see if a certain committee looks of interest to you – we welcome your involvement!

Happy New Year everyone....on to 2017 we go!

Lobbying Update
Submitted by
Kathi Kilgore
of Swandby/Kilgore Associates, Inc.
WAHI Lobbyists
December 15, 2016



Defect Definition

On January 3, 2017, the Wisconsin State Legislature convenes for an approximately 15-month legislative session. As has been reported in previous newsletters by WAHI President Andy Helgeson and WAHI Executive Director Julie Arnstein, WAHI has met with the lobbyists from the Wisconsin Realtors Association (WRA) to discuss possible legislation for this session.

The discussions with WRA have been positive and, at this time, we believe the legislation will focus on revising the definition of “defect” to be uniform across state statutes, administrative rules, home inspection reports and realtor forms. I will be working closely with the WAHI Board as we negotiate the language of the legislation with WRA, and will be keeping the Board and members informed as the legislation makes its way through the legislative process.

Occupational Licensing Reform

The Assembly Republicans have unveiled their legislative priorities for the 2017-2018 session. One of their top issues will be occupational licensing reform. The Assembly Republicans plan to “review education, experience and other licensing requirements and ensure Wisconsin’s requirements do not exceed the national average.” In addition, they will seek to “eliminate licenses in Wisconsin that do not provide legitimate public safety benefits.”

A legislative committee has been formed to focus on this issue. The Assembly Committee on Regulatory Licensing Reform will be chaired by Representative Cody Horlacher (R-Mukwonago) and vice-chaired by Representative Joan Ballweg (R-Markesan).

In addition to the legislative interest, the Wisconsin Institute for Law & Liberty (WILL), a conservative/libertarian think tank, released a report highlighting (in their view) a need for occupational license reform. The report states that “growth of occupational licensing fences out opportunity to workers, resulting in fewer jobs and costing consumers.” The report also lays out various policy reforms that Wisconsin lawmakers could consider.

This issue has popped up a few times over the past six years, but nothing much has come of it. I will be monitoring the actions of the Regulatory Licensing Reform Committee and watching for any legislation introduced that may impact home inspector certification.

Questions or Concerns

As always, feel free to contact me about any issues related to legislation, laws or rules that may affect you as a home inspector. I can be reached at 608.286.9599 or Kilgore@swandby.com.

WAHI Arbitration Program



Not every homeowner/inspector interaction goes smoothly. Although all members are encouraged to make every effort to resolve disputes on their own, we know that is not always successful.

WAHI's Dispute Resolution Program is here for you during those difficult times.

The process begins when the complainant (homeowner) contacts the Program Administrator at Resolute Systems by one of the following ways:

Mail: 1550 N. Prospect Ave, Milwaukee, WI 53020

Email: info@ResoluteSystems.com

Website: www.resolutesystems.com

For more information, please contact Arbitration Committee Chair, Mark Thomas at (414) 486-2367 or mark@thomasbuildingconsulting.com



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DISPUTE PROCESS



All member-to-member or member-to-association disputes must go through the Membership Committee. A member going public, with disputes of these types, risks disciplinary action.

The Membership Committee will implement this policy.

Contact Joy Bott at
414-395-0639 or email her at
joy@thoroughinspectionservices.com



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1. **Go to www.wahigroup.com.**
2. From the Home Page - upper right corner, **select "LOGIN."** **ENTER your email address** on file with WAHI **and password.** *If you have multiple email addresses or are uncertain of your WAHI email address, contact Julie at julie@wahigroup.com - she can provide your WAHI address or update it for you.
3. Once logged in, the upper right corner shows your name, "Change Password" and "Log Out." **CLICK on your name.**
4. You should now be on the "My Profile" page. **Select "EDIT PROFILE"** in the gray rectangular box.
5. After making your updates, **select "SAVE"** in the gray rectangular box at the bottom of the page.

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Attorney Roy Wagner of von Briesen and Roper continues to offer risk-free initial counseling to members with legal concerns. If further legal assistance is requested, the cost of the initial consultation will be included in the bill.

Contact Roy Wagner at
(414) 287-1250 or
rwagner@vonbriesen.com



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You can submit your comments anonymously too, if you wish:

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Charlie's House



A couple of our members attended ASHI Inspection World 2016. They were very impressed with an organization they discovered, Charlie's House, and felt the information would be valuable to you and your clients:

On November 1, 2007, Charlie Horn, a 2-year-old Kansas City boy, was killed when he attempted to climb a 30" dresser in his home. It was through this tragedy that Charlie's House was born.

What started as a memorial and an outpouring of public support has grown into a 501 (c)(3) not for profit organization with safety at its core - dedicated to keeping the community informed and engaged when it comes to preventing injuries to children in and around the home.

As part of this mission, Charlie's House participates in and sponsors community-wide events to provide home safety information. Plans are also underway to raise funds for a safety demonstration house that will provide adults with real-life demonstrations, examples and resources on children's safety.

For further information visit their website - <http://charlieshouse.org/>

Add a photo to the WAHI website and link it to your business site!



WAHI's website member database has an IMPROVED multi-choice search option.

Submit photo and/or company website info. to:

julie@wahigroup.com

Stay in touch with WAHI's Facebook Page

Our [WAHI Facebook page](#) provides the perfect opportunity to make chapter announcements, post minutes, post meeting changes or just see what your fellow members have been up to. If you have any questions, please contact:

Bob Turicik
920-892-7654
homeview@wi.rr.com



Don't miss out on this great opportunity for savings!



Office Max has joined forces with Office Depot.

Office Max/Office Depot revised their online program. Based on these changes, we would encourage members to shop in-store to take advantage of any discounts offered (see page 13).

Please let Julie know if any of your frequently purchased items are not included in the program.

julie@wahigroup.com

SPECIAL SPACES FOR KIDS

Longtime Milwaukee Chapter member and Embassy Homes architectural designer, Andrew Risch, is involved in the Special Spaces organization.

Special spaces, is a non-profit that creates dream bedrooms for children with life threatening illnesses.

The program is always looking for volunteers. If you would like to give of your time and talents, please contact Andrew at 262-841-8510 x111 or

Andrew@embassyhomes.com

specialspacesmilwaukee.org



NEW WAHI MEMBERS

Charles Daul

Chippewa Valley
Home Inspector Member
Air MD Home Inspection Services
715-579-3912
cmdaul@cvexpress.net



Mike Foster

Milwaukee
Home Inspector Member
MPF 442, LLC.
414-881-2527
mike.mpf442@outlook.com

Members Only - Interactive Forum

It has come to our attention that many of you may be unaware that the WAHI website hosts an interactive forum on the Members Only page. We encourage all members to check it out! This is a very useful tool for communicating directly with fellow members and with our large membership, chances are very good that you will find someone who has a shared experience similar to yours or an answer to your question! To access the forum section of the website you need to log-in to the website.



See page 8, of this newsletter for step-by-step instructions to log-in to your profile and make use of this additional "tool" and benefit WAHI offers to their members.

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For anyone looking to book more home inspections, be sure to download "The Online Guide to Booking More Home Inspections." Within this guide you will learn how to leverage your website, and Google, to attract new customers and book more inspections. This 23-page guide is FREE to all WAHI members, compliments of Josh Fulfer of KVF Marketing, a Milwaukee Chapter Affiliate.



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Also, in conjunction with the recent WAHI conference, Josh is offering free website evaluations to all WAHI members. Email your website url to josh@kvfmarketing.com if you'd like a free, no-strings, evaluation of your website. See my ad on this page.



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WAHI COMMITTEES

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