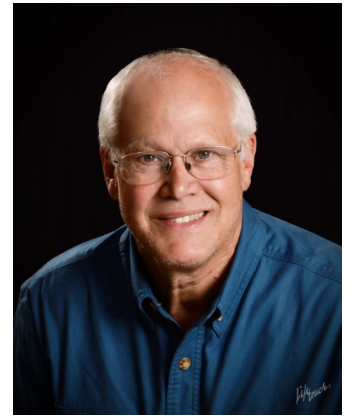


The WAHI Inspector



September 2017 Vol. 21, Issue 9

www.wahigroup.com



Andy Helgeson
President



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WHERE ARE WE HEADED?

As we leave the dog days of summer, it's a good time to look ahead.

I don't know how it is around the State, but for me business has leveled out and isn't as hectic now. It's been kind of nice to be able to catch up a bit. As I mentioned in a previous newsletter, I finally got around to editing my newer report software to ensure it complies with the State Statutes...although at that time I had to be at a very remote Canadian fly-in fishing camp to find uninterrupted time! Thankfully, the software was pretty close. Please make time to make sure your software is in compliance with the State requirements.

As I said above, I have had a little time to look back and ahead regarding WAHI. WAHI was founded back in the 1990s – the original intent was to have some say in how impending State licensing/legislation would impact Wisconsin home inspectors. The other primary goal has been to raise the level and quality of education for WAHI members. WAHI has been quite successful in those missions! But where are we headed?

It's said that legislation is like making sausage...there's a lot that goes into it before we see the final product! Information coming from Madison indicates the legislature is coming close to an agreement on pending bills. We won't hear anything about changes to the definition of Defect until this process ends - it'll be a while yet.

Our Lobbyist, Kathi Kilgore, is on top of the issues which would affect Home Inspectors. One proposed bill she is monitoring, AB369/SB288, will create an Occupational License Review Council. The council's purpose would be to review all licenses granted by the Wisconsin Department of Safety and Professional Services (DSPS), including home inspectors. One of their tasks would be to determine the elimination of an Occupational License deemed to not meet certain standards. Discussion may include:

- Would elimination harm or endanger the health, safety, or welfare of the public, if licensing was eliminated?
- Would the public benefit from elimination?
- Could the public be protected by other means?

(continued on pg. 4)

WAHI Fall 2017 Education House and Seminar

November 3rd and 4th

Chula Vista Resort in the WI Dells!

Earn up to 15 credits! Details and Registration [HERE!](#)



NEXT MEETING: Wednesday, September 20

Social at 6:00 pm & Meeting/Dinner at 6:30 pm
Meeting and meal is \$30; meeting only is \$10.

[Palms Supper Club Steak House, 5912 Business Hwy 51, Schofield](#)

Speaker: Andy Gostisha, Focus on Energy

For speaker information, or to provide a suggestion/lead, please contact the Chapter President, Richard Duerkop at 715-241-8222.



NEXT MEETING: Wednesday, September 6

Buffet Dinner at 5:30 pm & Meeting at 6:00 pm

[Jade Garden Restaurant, 3620 Gateway Dr., Eau Claire](#)

Speaker: Duane Steinhauer, Steinhauer, Inc.

Duane will be discussing well and septic systems. We encourage members to bring pictures to share with the group and our guest.

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, Pete Saltness at 715-829-7348.

Our August meeting was held at an area home site. Speaker, Paul Birschbach, UDC Inspector for the Village of Harrison and Outagamie/Calumet counties, addressed electrical, plumbing and construction practices, what he sees in his job as a UDC inspector and why the codes need to be followed. While home inspectors do not inspect for code, it is good to know what is coming and why. See page 11 for home site training photos.



NEXT MEETING: Tuesday, September 19

Social at 6:00 pm & Meeting/Dinner at 6:30 pm

[The Stone Toad, 1109 S. Oneida St., Menasha](#)

Speakers: Doug Dettlaff and Dylan Crye, Focus on Energy

Doug and Dylan will talk about how you can incorporate Home Energy Score into your business.

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, Scott Hansen at 920-716-3025.



NEXT MEETING: Thursday, September 21

Roundtable at 6:00 pm & Meeting/Dinner at 6:30 pm

[Alt 'n Bach's Town Tap, 2602 Whalen Lane, Madison](#)

Speakers: Dan Green, Roy Mjelde and/or Kyle Mjelde, Top Hat Chimney

Our speakers will address fireplaces, wood burning stoves and chimneys.

The Madison Chapter meets only the following months: January, February, May, June, September and October.

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, Ron Miller at 608-235-9836.



NEXT MEETING: Tuesday, September 12

Social time from 5:30 - 6:30 pm, Buffet Dinner available from 6:00 - 7:00 pm

Business Meeting and Educational Presentation at 7:00 pm

[Klemmer's Banquet Center, 10401 W. Oklahoma Ave., West Allis](#)

Speaker: Rich Reimer, Custom Craft Environmental

Rich will address how to protect yourself when inspecting a mold home, unsanitary dwelling and/or an abandoned home. In addition, he will cover the basics of mold remediation and how to find asbestos when buried, hidden or encapsulated.

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, Steven Knoebel at 414-828-4217.

WHAT'S HAPPENING IN WAHI?

August 2017

- **Membership:** As previously reported renewals have been terrific this year! We so appreciate your continued support of WAHI - we couldn't do it without you! I am in contact with a handful of members who still need to submit their renewal. Now that I am working with WAHI in a greater capacity I was able to make calls to members who did not submit their renewal during the July grace period – at least 15 members thanked me for calling – their nonpayment was just an oversight on their part! We would have potentially lost those people as members! We do always lose some members to retirement and/or a career change but I am happy to report that membership is up over 25% compared to last year at this time and is up 50% over 2015.
- **Welcome Committee:** Each chapter now has a Welcome Committee. The purpose of this committee is to invite their new members to a meeting, give them a friendly face in the crowd to look for/sit with at a meeting...make them feel...**welcome!** WAHI is an unique organization - it is made up of the most congenial “bunch of competitors” I have ever seen! The sharing of experiences, be it something encountered during a home inspection or with a client (often with a theme of....Don't let this happen to you!) is amazing and the way the members work together for the good of the industry is really commendable. Members who do not attend meetings truly do not know what they are missing. See page 7 in this newsletter for a listing of all the Welcome Committee members and their contact info. If you haven't attended a meeting, give one of them a call - take advantage of their genuine interest in making you feel comfortable and “welcome” at the meetings.
- **Zoom, online meeting provider:** Remember, for any “long distance meetings” WAHI has an account with an online meeting provider, Zoom. This service is available for use by the Board of Directors, Chapter leadership and State and Chapter committees. Contact me for further information or to schedule a meeting for your group.



Julie Arnstein
Executive Director

This is a brief recap of activity in the past month and a preview of what lay ahead.

If anyone would ever like further information on something mentioned in this piece just let me know...

julie@wahigroup.com
414.299.9766

September 2017 and Beyond...

- **Fall 2017 WI Realtors Association (WRA) Convention:** Our Public Relations Chair Bob Turicik will again be coordinating the WAHI booth at this conference. The WRA Convention is in Milwaukee this fall - the dates are September 12th and 13th. I know Bob got a great response to his plea for booth volunteers but contact Bob if you want to see about available shifts in the WAHI booth - 920-946-0433 or homereview@wi.rr.com
- **Fall 2017 Education House and Training Seminar:** Registration is *ready and waiting* for YOU on the website! Also keep an eye on your email for periodic announcements pertaining to our upcoming event at Chula Vista in the WI Dells. Consider making a weekend of it...Chula Vista has a great indoor water park and with our reduced sleeping room rates it's a perfect opportunity for a little family-fun too!
- **Spring 2018 Education House and Training Seminar:** We are confirmed for the Holiday Inn Convention Center in Stevens Point again - March 9th and 10th. Our Spring 2017 event there received such “high marks” on our evaluation forms and resulted in such a great turnout that we decided to go that direction again. More details to come!

You can **add your photo and/or a link to your website** to your WAHI profile!

Submit photo and/or company website info to:
julie@wahigroup.com

It appears this will proceed and thus home inspector state licensing will be reviewed. If this goes ahead, recommendations to the Governor must be made by the end of 2018 and a decision on individual licenses completed by the end of June 2019. I feel our licensing is important enough to likely survive this process, but WAHI will stay on top of this.

Our current methods of “reaching and teaching” are still very viable and in my opinion extremely valuable and effective in improving the knowledge base of home inspectors around the state. The exchange of information, ideas and “cautionary tales” between inspectors at our chapter meetings and seminar weekends is surpassed by no other education provider. Yet WAHI must compete with the myriad of electronic offerings now available - with time, travel, and money constraints, electronic formats are very attractive to some. WAHI will be looking at how we fit into that area – please reach out to me, Julie, or your Chapter leadership if you have thoughts and ideas on that.

For me personally, I would like to see WAHI look at some type of credentialing for our members. An individual can obtain **great, legitimate** credentials from ASHI but there are *credentials for purchase* out there too which portray someone as an “expert”/ “Master or Certified Inspector” after they pay a fee, but it really doesn’t back up what is portrayed. I would appreciate feedback from any of you who think WAHI credentials would be something you’d like. This program would enable you to inform your clients that you are at the top of your game. Please give me your thoughts.

We’re always looking for members to step up – our spring 2018 elections are on the horizon. Each year we seek volunteers for committee work and/or a position on the State Board of Directors. Chapter elections are held every 2 years – those will take place again in spring of 2019. WAHI is considering conducting leadership training (possibly at the Fall Seminar) for existing officers and anyone thinking about a leadership position but feeling a little apprehensive about how it all works. I would really like to hear from anyone with interest in leadership and finding out what’s involved in WAHI Committees and Board positions.

I hope the wind is at your back and all your roofs are easy to inspect! Again, feel free to email or call me on any or all of the above - I’d love to hear your thoughts.

Andy Helgeson
helge4674@outlook.com or 414-315-0266



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Fall 2017 Education House WI Dells

Education House Chair, Mike von Gunten, is pleased to announce that longtime Affiliate members, Scott Campbell of Lifetime Radon Solutions and Cassidy Kuchenbecker of Environmental Initiatives will "tag team" on a radon presentation at this year's "house." Scott will be installing a radon mitigation system in the property and then plans to address how home inspectors should inspect and report on the systems - he will also share new info from AARST. Cassidy will go "Beyond the Basics of Radon" as he covers various factors which impact data collection and testing results. Stay tuned for additional presentation details - November 3rd will be here before we know it!

WAHI Legal Support



Attorney Roy Wagner, of von Briesen and Roper, continues to offer risk-free initial counseling to members with legal concerns.

If further legal assistance is requested, the cost of the initial consultation will be included in the bill.

Contact Roy Wagner at
(414) 287-1250 or
rwagner@vonbriesen.com



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920-309-2073
ryan@amaxhomeinspections.com

Daniel Kegley (Chippewa Valley)

Associate/Student Member
R.E.M. Consulting, LLC.
715-497-3458
remconsulting@live.com

Rodger Enters (Milwaukee)

Affiliate Member offering structural engineering services
Epang Engineering, Inc.
262-468-1290
rpenters@epangengr.com

Tyrel Sikora (Chippewa Valley)

Affiliate Member offering painting, staining, wall-paper removal and house/window washing
S&S Prime Painting and Washing, LLC.
715-827-1012
tsikorawi@gmail.com

Lloyd Katusky (Chippewa Valley)

Affiliate Member offering pest inspections and extermination
1st Choice Pest Solutions
715-271-2511
1stchoice@1stchoicepestsolutions.com

Brian VanWageningen (Fox Valley)

Affiliate Member offering glass and window repair, restoration and replacement
The Glass Guru of Sheboygan
920-894-4878
brian.v@theglassguru.com



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Members Only - Interactive Forum

It has come to our attention that many of you may be unaware that the WAHI website hosts an interactive forum on the Members Only page. We encourage all members to check it out! This is a very useful tool for communicating directly with fellow members and with our large membership, chances are very good that you will find someone who has a shared experience similar to yours or an answer to your question! To access the forum section of the website you need to log-in to the website.

See WAHI 101 on page 8 for step-by-step instructions to log-in to your profile and make use of this additional "tool" and benefit WAHI offers to their members.

WAHI WELCOME COMMITTEE

Our new Welcome Committee is intended to do just that....*welcome* our new members into WAHI. As a new member, expect a call from a member from your chapter. If you are a "newer" member – maybe you joined a while ago but haven't yet attended a meeting - feel free to reach out to a committee member from your chapter and make arrangements to meet at the next or an upcoming meeting.

We want our new members to feel "welcome", feel a connection with the group... and the members listed below are the right people to do that!

CENTRAL

Mike Carson - 715-212-4051 or carsonhomeinspector@gmail.com

Rich Duerkop - 715-241-8222 or americansentry1@charter.net

Nate Petersen - 715-218-6365 or nppmpp01@yahoo.com

Kyle Zimmermann - 715-897-3636 or royalhomes@gmail.com

CHIPPEWA VALLEY

Tom Draper - 715-834-2656 or inspectordraper@gmail.com

Jon Hempel - 715-894-7304 or jhempel@newageinspection.com

Joel Markeson - 715-225-0385 or jpmarkuson@gmail.com

FOX VALLEY

Dave Brading - 920-889-2120 or dave.brading@yahoo.com

Bob Turicik - 920-946-0433 or homereview@wi.rr.com

MADISON

Sean Martinsen - 608-206-1108 or sktailhook@yahoo.com

Rich Reinhart - 608-535-9206 or thehomeinspectorllc@outlook.com

MILWAUKEE

Andy Helgeson - 414-315-0266 or helge4674@outlook.com

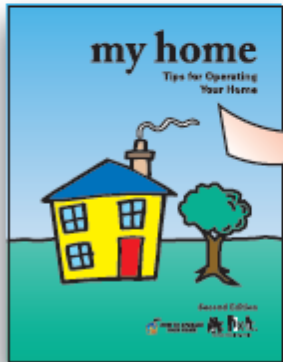
Steve Knoebel - 414-828-4217 or stevek@knoebelinspect.com

Scott LaMarr - 262-424-5587 or scott@honesthomeinspections.com

Mike von Gunten - 262-945-2446 or mike@lahigroup.com

Chuck Weber - 414-536-1300 or cweber81@wi.rr.com

Thank you all for stepping up to serve on one of the **most important** committees within the WAHI organization!



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DISPUTE PROCESS

All member-to-member or member-to-association disputes must go through the Membership Committee.

A member going public, with disputes of these types, risks disciplinary action. The Membership Committee will implement this policy.

Contact Membership Committee Chair,
Ron Miller at 608-235-9836 or
ronmiller547@gmail.com

WAHI 101 - INSTRUCTIONS TO UPDATE YOUR PROFILE IN 5 EASY STEPS:

1. Go to www.wahigroup.com.
2. From the Home Page - upper right corner, select "LOGIN." ENTER your email address on file with WAHI and password. *If you have questions, contact Julie at julie@wahigroup.com.
3. Once logged in, the upper right corner shows your name, "Change Password" and "Log Out." CLICK on your name.
4. You should now be on the "My Profile" page. Select "EDIT PROFILE" in the gray rectangular box.
5. After making your updates, select "SAVE" in the gray rectangular box at the bottom of the page.

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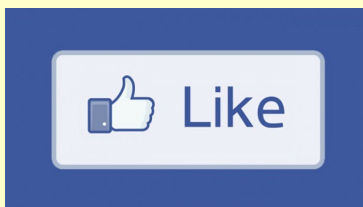
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If you have any questions, please contact:

Bob Turicik
920-892-7654
homeview@wi.rr.com



[The Online Guide to Booking More Inspections](#)
by Josh Fulfer

For anyone looking to book more home inspections, be sure to download "[The Online Guide to Booking More Home Inspections.](#)" Within this guide you will learn how to leverage your website, and Google, to attract new customers and book more inspections. This 23-page guide is FREE to all WAHI members, compliments of Josh Fulfer of KVF Marketing, a Milwaukee Chapter Affiliate.



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WAHI Arbitration Program

Not every homeowner/inspector interaction goes smoothly. Although all members are encouraged to make every effort to resolve disputes on their own, we know that is not always successful.

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Mail: 1550 N. Prospect Ave, Milwaukee, WI 53020

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For more information, please contact:
Arbitration Committee Chair, Mark Thomas at
(414) 486-2367 or mark@thomasbuildingconsulting.com

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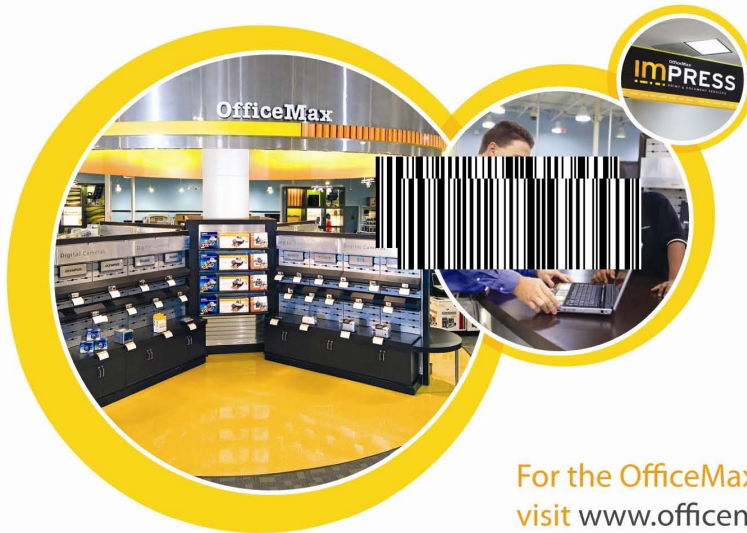
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See page 7 in this newsletter

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